

### Ashwood Computer, Inc. MultiValue Solution Suite



#### Solution Description

Ashwood Computer, Inc. specializes in offering a migration path for customers seeking to upgrade or update their systems. Partnering with industry leaders, Ashwood provides a total integrated solution. IBM technology provides a stable hardware environment that, when combined with the MultiValue Solution, enables companies to protect their software investment and eliminate the need for retraining.

#### Features & Benefits

The MultiValue Solution Suite is a unique set of tools that provides business solutions that capitalize on software investments. The MultiValue Solution Suite includes:

- **FastBac** is a new disk-to-disk based backup utility for IBM U2/AIX users. Developed by MultiValue analysts for companies that have limited time when system backups can be completed.
- **FOREMOST** is full-featured end-to-end MultiValue solution suite for manufacturers and distributors and includes an integrated accounting system developed specifically for these lines of business.
- **SAGE** is a complete fund accounting system solution developed specifically for use by government and non-profit entities.
- **ESC-TULZ** is a suite of utilities that includes unique tools and custom applications to aid in upgrade, conversion, and migration project efforts involving MultiValue databases.

#### Value Proposition

By maintaining existing custom application software, the Ashwood solution saves businesses the added expense of investing in new application software packages. The reduced investment in end-user training saves businesses additional time and money and helps reduce the loss of revenue due to a new application software rollout. Ashwood Computer, Inc. minimizes many of the daunting challenges faced when upgrading database systems, ultimately saving time and reducing costs.

#### Company Description

Founded in 1989 by former McDonnell Douglas Computer Group employees and located in Cincinnati, Ohio, Ashwood Computer, Inc. specializes in MultiValue database technology. A full service VAR and preferred systems integrator for companies utilizing MultiValue database technology across the nation, Ashwood specializes in assisting legacy MultiValue computer systems users in upgrading and optimizing their system's performance, and in offering a complete end-to-end services solution thereafter.

#### IBM Segment

- Data Management

#### Business Function

- Upgrading and Optimizing Performance

#### Target Industry

- Cross Industry

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