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IBM Dynamic Infrastructure *for*  
*mySAP Business Suite™*  
and SAP's Adaptive Computing

Course # CB45

Michael Koerner, IBM Global BDM SAP eServer  
Lutz Bieberstein, SAP Global Partner Management

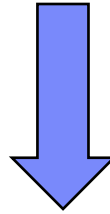


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**IBM Dynamic Infrastructure and  
SAP's Adaptive Computing complement each other**



***IBM Can Help to Reduce TCO for  
SAP Customers***



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## ***Customer Pain Points***

What led to the development of SAP's Adaptive Computing?



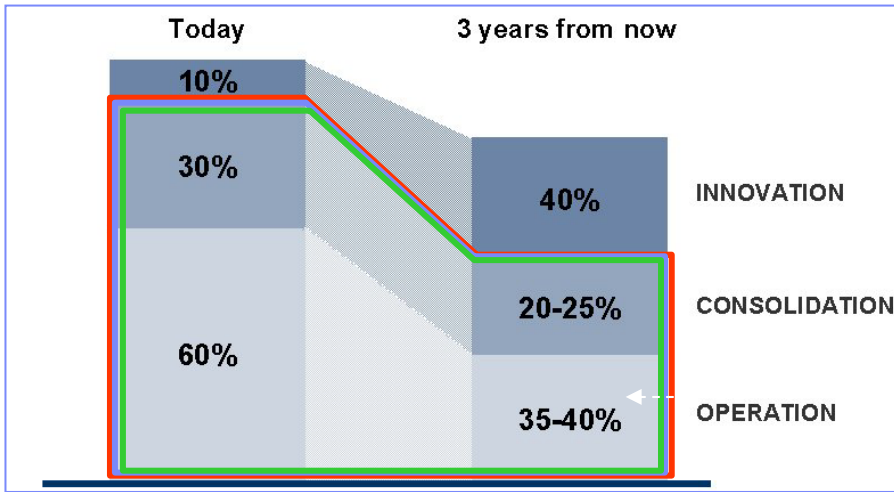
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# SAP's Cost Control Vision

SAP Cost Control Vision



SAP's cost control vision will enable customers to achieve up to 30% savings, with Adaptive Computing Infrastructure even more

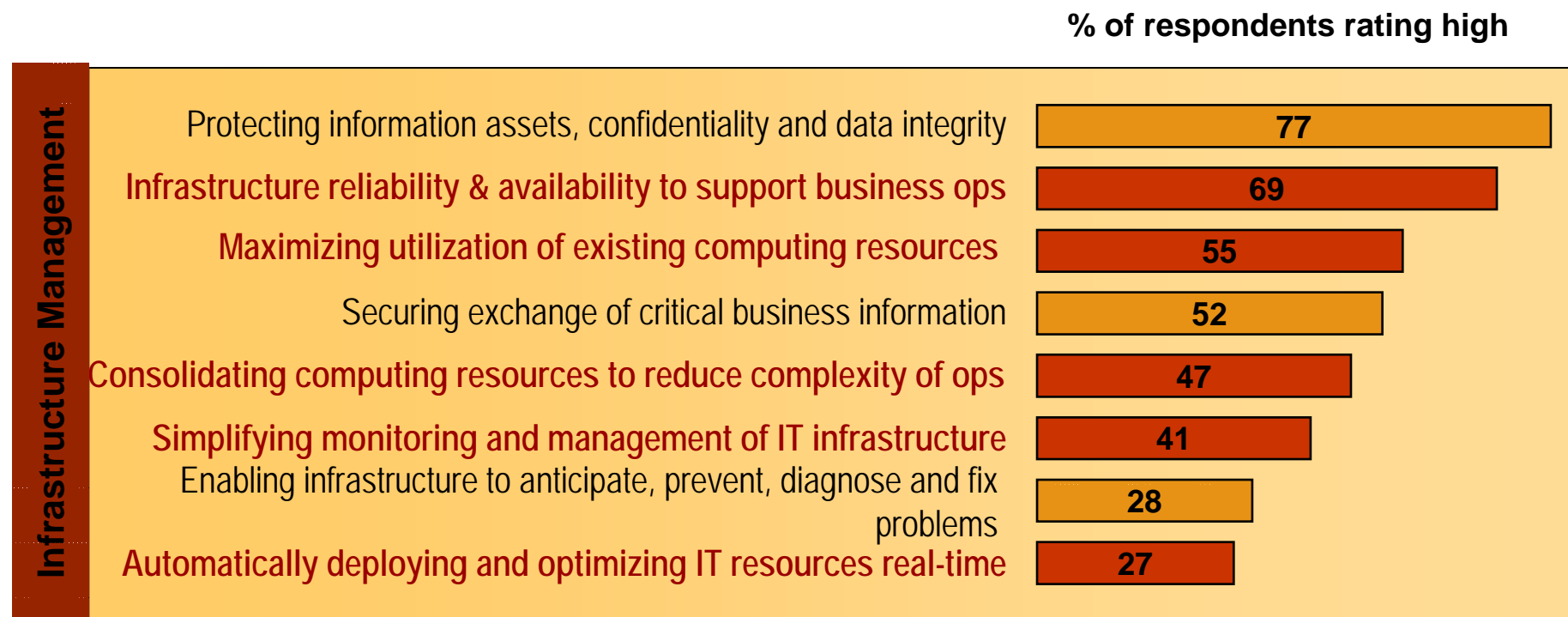
SAP Cost Component Vision

Miscellaneous	5%			
Licenses	7%	→ Business Suite	1%	<b>SAP</b>
Implementation				
Introduction	13%	→ Packaged Solutions	2-4%	<b>+ Partner</b>
Integration	15%			
Operations				
Interfacing	20%	→ SAP NetWeaver	8-12%	<b>+ Partner</b>
Ongoing	20%			
IT Infrastructure	20%	→ Adaptive Computing Infrastructure	9-13%	<b>+ Partner</b>
<b>Total Savings Potential</b>			<b>20-30%</b>	

Source : SAP AG 2003  
Henning Kagermann presentation at SAPphire Orlando

# Client Priorities for an **ON DEMAND BUSINESS™**

**Business Drivers: Reduce Costs, Deliver Better Service Levels, Respond Rapidly to Business Change**



Source: Attributes and Capabilities Study June 2003 by EBOD Corporate Market Intelligence  
1350 IT executives and managers surveyed worldwide

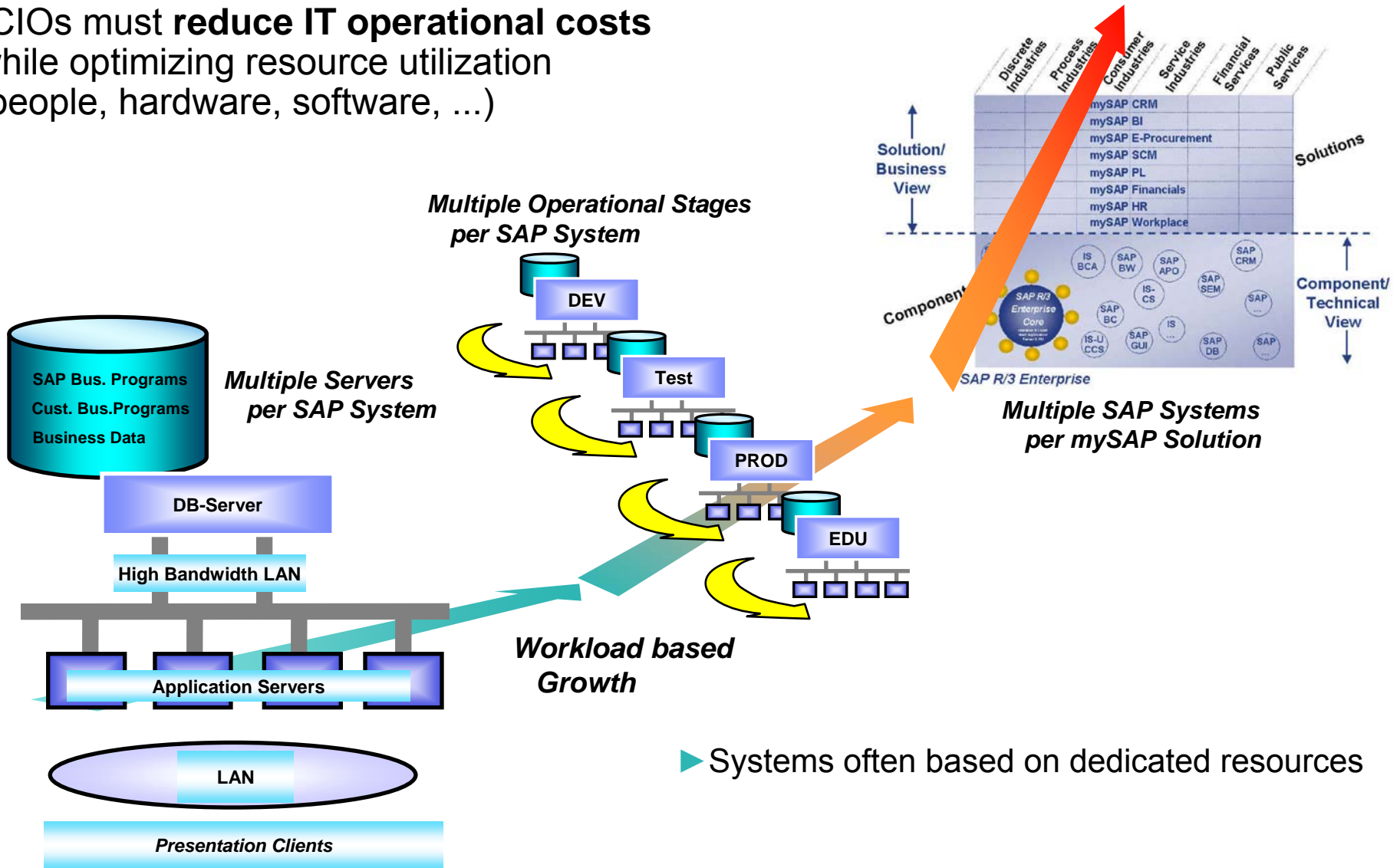
## To Do: Infrastructure Simplification

- Increase the utilization of your computing resource
- Make your systems easier to manage
- Speed the implementation of new resources
- Improve the productivity of IT employees
- Reduce the complexity of the IT environment while maintaining its reliability and security



# Increased SAP System Landscape Complexity

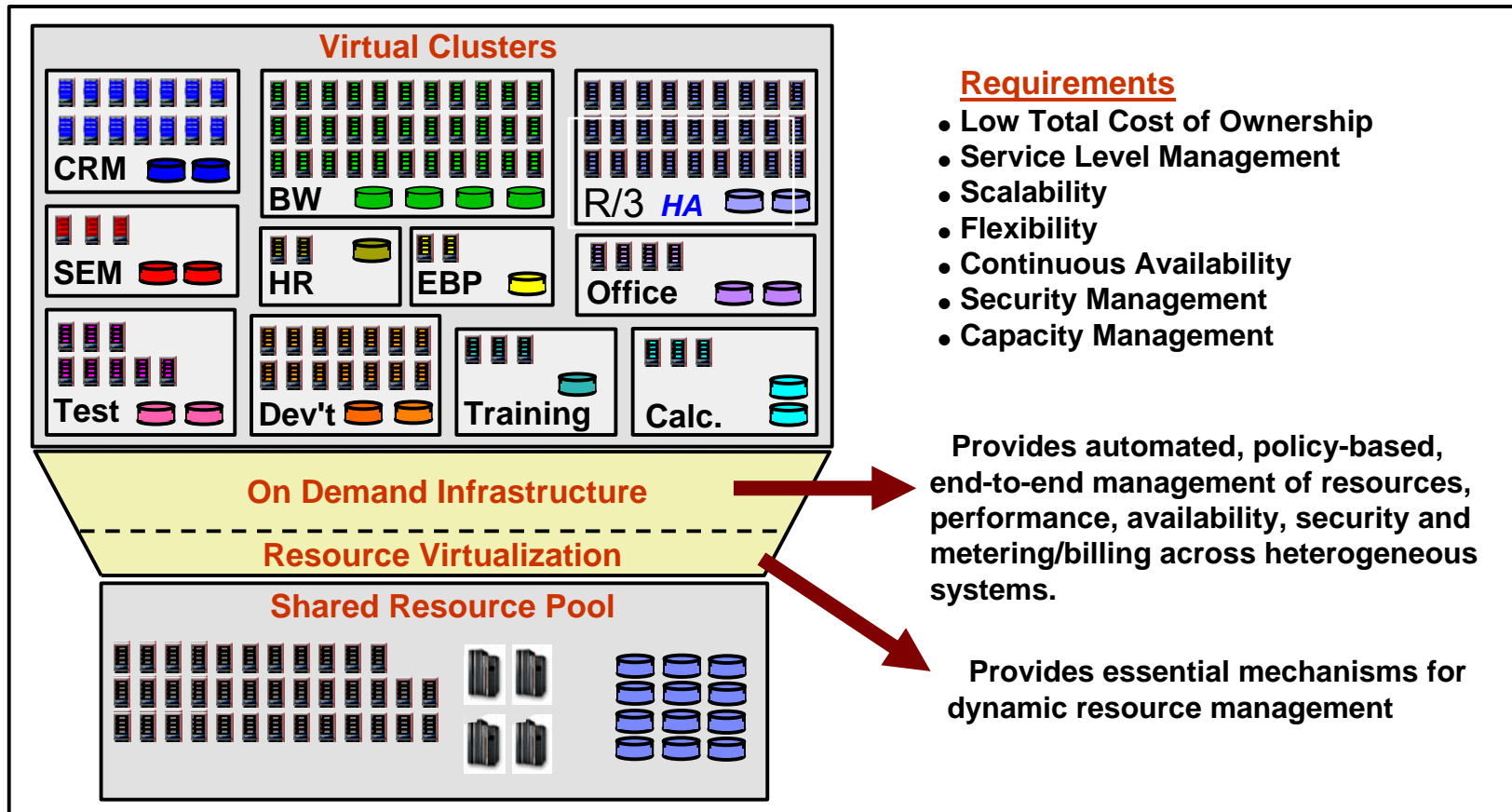
- ▶ CIOs must **reduce IT operational costs** while optimizing resource utilization (people, hardware, software, ...)



- ▶ Systems often based on dedicated resources



# On Demand Computing for SAP - Vision



- IT resources are pooled, virtualized, and allocated dynamically to satisfy changing business needs.
- ➔ Resources are well utilized, workload priorities are used to control consumption, and consumers pay for what they use.



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## **IBM Dynamic Infrastructure *for* *mySAP Business Suite***

How IBM's Dynamic Infrastructure  
complements  
SAP's Adaptive Computing



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# SAP Adaptive Computing Compliance Test

- **Components:** Computing Node & Storage Technology & ACC Version
- IBM pSeries (AIX and IBM TotalStorage – SANFS), May 2004
- IBM eServer xSeries and BladeCenter (Linux SLES 8 and IBM TotalStorage), July 2004
- IBM eServer xSeries and BladeCenter (Linux SLES 8 and Network Appliance Storage), July 2004
- Details on <http://service.sap.com/adaptive>



## CERTIFICATE OF CONFORMITY

SAP AG hereby confirms that

**IBM Corporation**

has been approved to receive this certificate by providing an

**Adaptive Computing Compliant**

Concept according to the Adaptive Computing Compliance Test.

Certificate No. 2004002

The test has been performed using the following platform and building block combination:

**Computing:** IBM eServer pSeries / IBM AIX 5L  
**Storage:** IBM TotalStorage  
**Control:** Adaptive Computing Controller V1.0

Walldorf, May 10, 2004

i.A. Bernd Lohrer  
 Vice President  
 Adaptive Computing  
 SAP AG

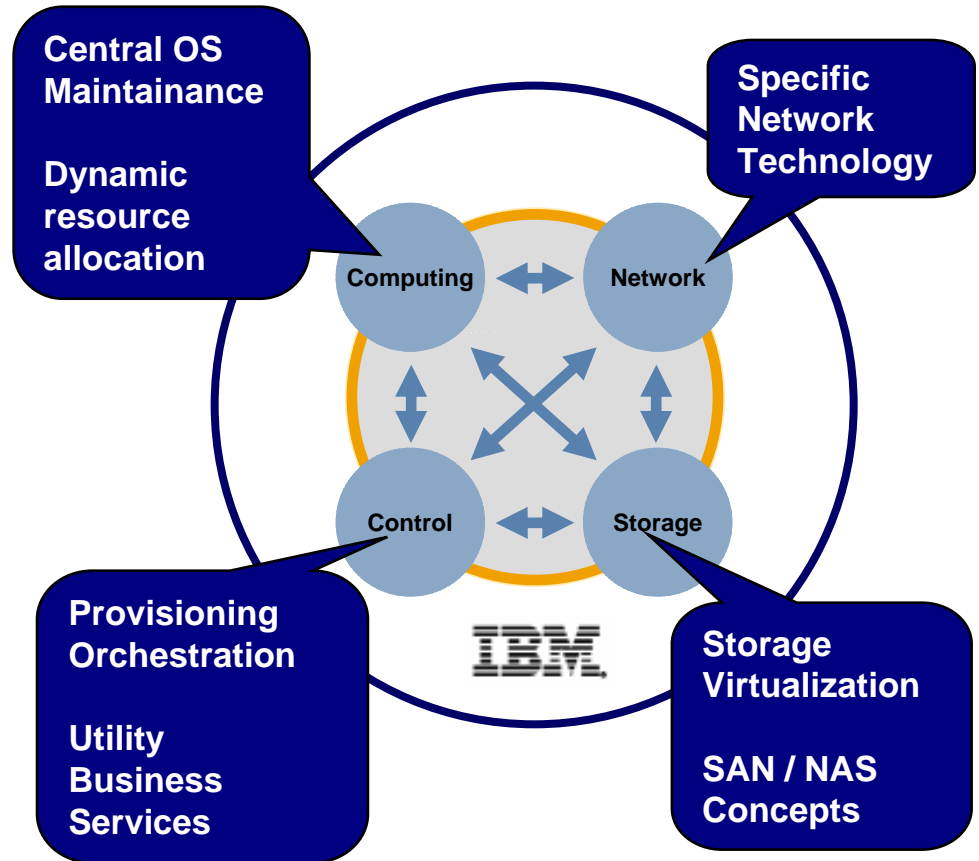
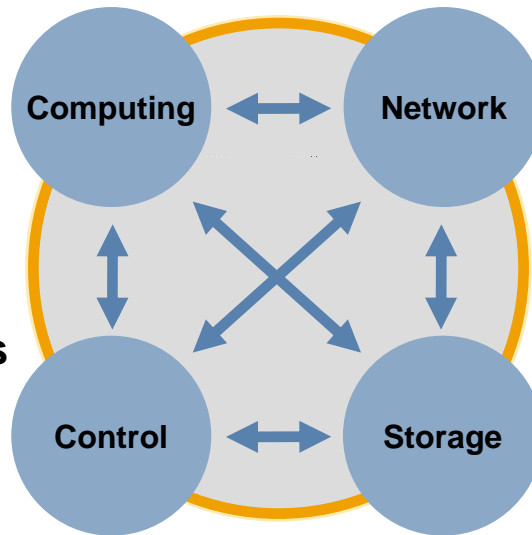
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## Central Requirement for SAP Environments: Service Virtualization

- Decouple service (SAP Instance) from a specific server
- Enable a service to run on any server out of a server farm
- OS users and groups centrally managed
- All data installed on a distributed filesystem
- Virtual hostnames
  - helps to ensure that a service is always reachable by the same hostname and IP address
  - is assigned to a service and moves with the service

# IBM Dynamic Infrastructure complements SAP's Adaptive computing

- High administration costs
- Limited responsiveness
- Ineffective operation



Customer's Business Issues

SAP's Adaptive Computing requires functionality

IBM complements SAP's concept through technology solutions

Goal: „Be able to start any service on any server at any time ”

# Key Features of IBM @server Complementing SAP's Adaptive Computing

- IBM Virtualization Engine™ systems technologies
- Micro-Partitioning™ technology  
Optimize processing power
- Virtualized resources
- Capacity on Demand
- “Pay as you grow” modular SMP architecture
- Multiple operating systems can run simultaneously in logical partitioning
- Security features
- Mainframe reliability features



## IBM and SAP Share a Common Vision...

- **SAP** - Treat a business application like an application service
- **IBM** - Optimize IT infrastructure through virtualization and automation
  
- **Technology** - Shared services and service virtualization
- **Add-on** - Automated, policy-based end-to-end management of resources and metering/billing
- **Customer Benefit** - Capacity-on-demand capabilities for SAP business-critical applications
  
- **Common Value Proposition**
  - Reduce cost of operation
  - Harmonization of IT-Landscape
  - Flexibility and Scalability

➔ Can Reduce TCO



## IBM Dynamic Infrastructure – Roadmap to TCO reduction

### IBM Dynamic Infrastructure Enterprise Edition for mySAP™ Business Suite **V1.0 – January 2005**

#### **Implements and Complements SAP's Adaptive Computing Concept**

Automation of standard provisioning tasks (add/remove application/database servers)

Dynamic Provisioning and Orchestration complement the SAP Adaptive Computing Concept

Delivered as *IBM Dynamic Infrastructure Enterprise Edition* product

#### **ITS provides design and delivery services**

**Available as shrink-wrap soft-bundles (including HW,SW and Services)**

### IBM Dynamic Infrastructure Enterprise Edition for mySAP™ Business Suite **V2.0\***

#### **Exploitation of LPAR resizing**

**Adds System Cloning for SAP Systems**

**Adds SAP ACC Integration**

**Extends platform coverage**

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## Summary

### **IBM Dynamic Infrastructure for mySAP Business Suite**

- ✓ **Provides automated, policy-based, end-to-end management of resources, performance, availability, security and metering/billing across heterogeneous systems**
- ✓ **IT resources are pooled, virtualized, and allocated dynamically to satisfy changing business needs**
- ✓ **Customers can potentially lower their TCO and invest in innovation**

## Where to Get More Information ?

- **IBM/SAP Portal**

- <http://w3.ncs.ibm.com/sap>

- **IBM Dynamic Infrastructure Sales Guide**

- <http://ncs.ibm.com/cspaper.nsf/HTitle/OBTOS-63CKNX?OpenDocument&Area=SAP>

- **Contact**

- [isicc@de.ibm.com](mailto:isicc@de.ibm.com)

End Of Presentation

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