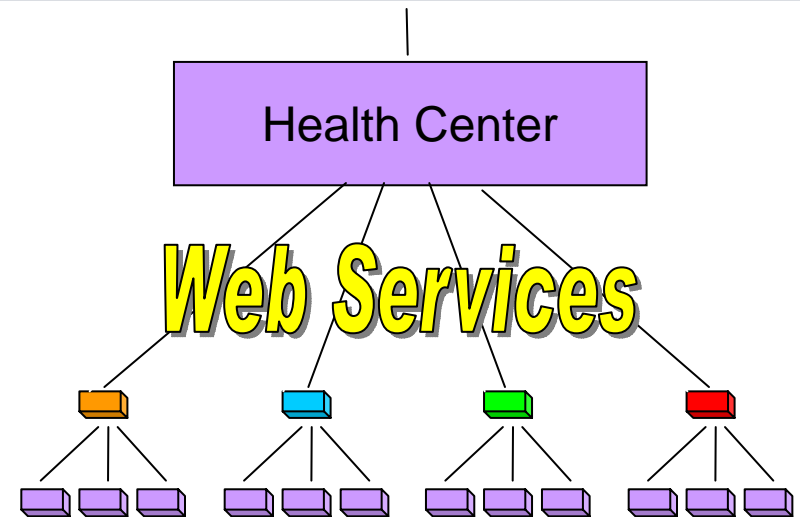
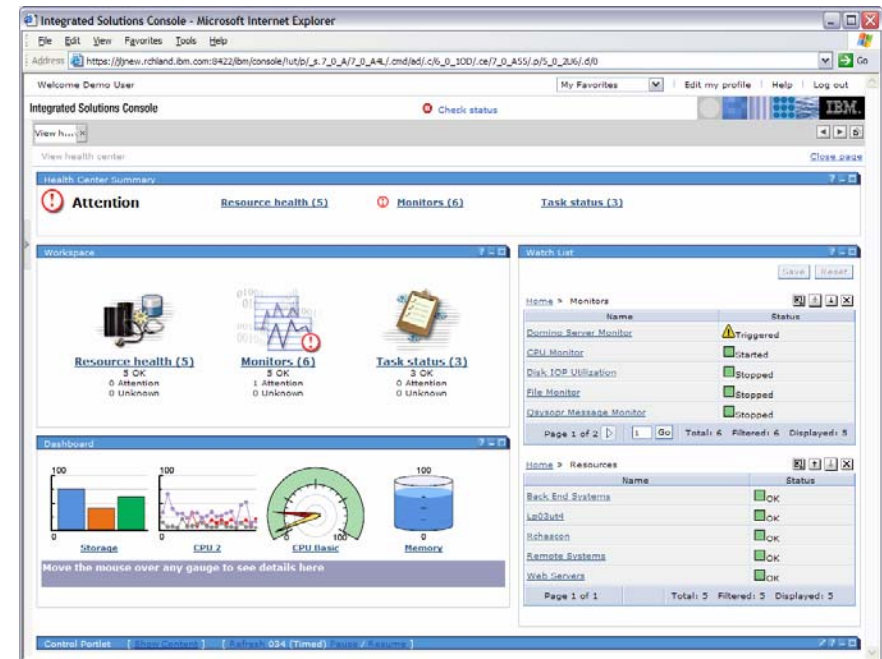


# Health Center

- **Provides consolidated health of administrator's world**
- **Focus is:**
  - Resource health
  - Problem identification
  - Corrective management
- **Disparate management solutions plug-in via web services**
- **Current Health Center plug-ins include:**
  - IBM Director
  - IBM Storage
  - Cluster Systems Manager (CSM)
  - Management Central
  - Tivoli Monitoring
- **Other VE components plugging-in are planned in future releases\***

\*All statements regarding IBM's future direction and intent are subject to change or withdrawal without notice and represents goals and objectives only.



# Competitive Insights

- **HP Systems Insight Manager and Tools**

Closed solution: supports only HP systems  
Fee based for value added capabilities

- **Dell IT Assistant**

Only basic tools provided  
Closed solution: supports only Dell systems  
Collection of non-integrated third party tools

## Exposing HP and Dell's Competitive Shortcomings

- **HP and Dell are not vendor neutral. They don't support their agents on other vendor's hardware!**
  - IBM Director can manage non-IBM systems!
  - IBM Director Agent is supported on non-IBM systems!
  - Use IBM Director and Remote Deployment Manager to manage all x86 compatible systems (servers, clients, IBM, and non-IBM)!
- **HP's makes their customers pay for virtual machine management; Dell does not provide virtual machine management**
  - IBM provides Virtual Machine Manager for Director at no additional charge!
  - Allows management of both physical and virtual systems as core capability!
- **HP and Dell only have basic monitoring and alerting capabilities.**
  - IBM Director has more monitors with detailed thresholds!
  - IBM Director provides over 20 possible actions in response to alerts and can take multiple actions to single events!
- **HP and Dell require customers to purchase management hardware to obtain remote control of servers, providing no solution for remote control of personal computers.**
  - IBM Director's Remote Control is software based!
  - IBM Director's Remote Control supports both servers and personal computers!

## IBM Director Advantages over HP SIM

- Management of non-IBM servers
  - IBM Director Agent from xSeries installable on non-IBM Intel based systems
- Robust monitoring and alerting
- Multiple actions in response to single alert
- Granular, security-rich management of groups of systems
- Real time diagnostics
- RAID management
- FRU numbers in alerts & inventory
- Support for Predictive Failure Analysis (PFA)
- Calendar based task/event scheduler
- Software Inventory
- Software Remote Control