

Siegfried Langer Business Development Manager z/VSE & Linux on System z

Optimizing IT through Workload Consolidation



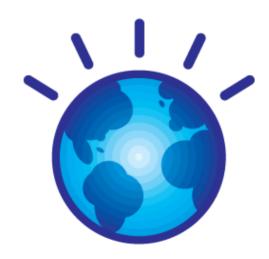


WAVV Conference Covington, Kentucky April 7-10, 2013



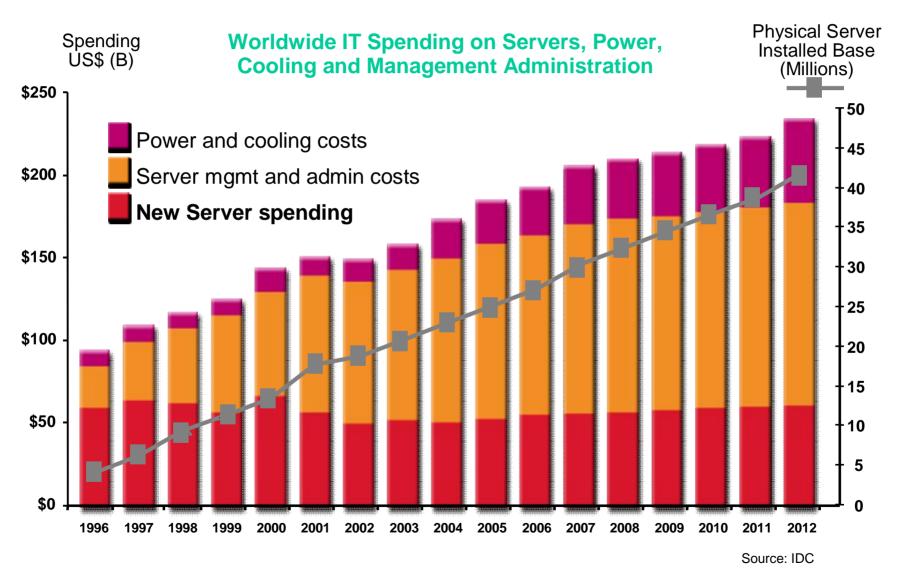
Discussion Topics

- § Business drivers for IT optimization and consolidation
- § Extreme virtualization
- **§ Performance aspects**
- § Benefits and savings
- § Platform selection
- § Hybrid computing with IBM zEnterprise[™]
- **§ Cloud Computing**





IT Operating Costs Are Out of Control





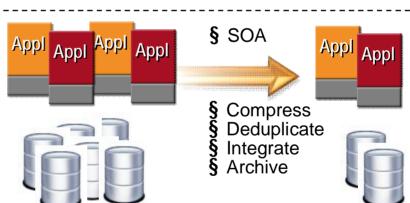
Strategies to Reduce Costs and Improve Value

Optimize the Overall IT Environment

Consolidate Hardware Infrastructure



Eliminate Redundant Software and Data



Improve Service Delivery

Integrated Service Management









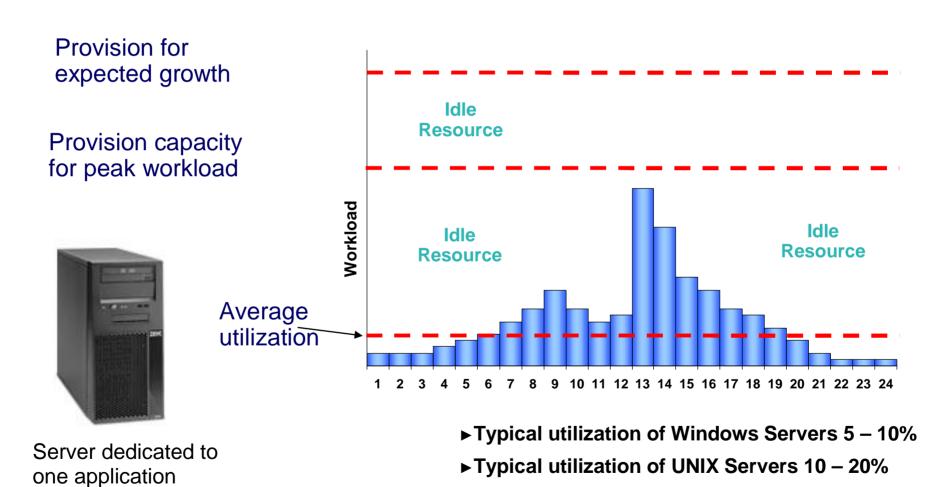
Visibility

Control Automation

Cloud Computing



Utilization of Distributed Servers

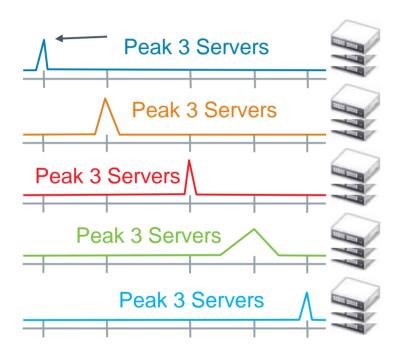


▶ Typical utilization of System z Servers 85 – 100%



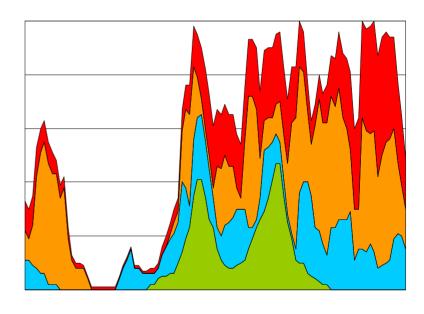
Why High-End Servers?

Utilization on x86 systems



According to a study by Gartner, data centers that do not use virtualization have an average server CPU utilization rate of only 15%.

Mixed Utilization on IBM High End Servers



IBM High End Server: Up to 100% utilization

- Highly virtualized and shared resources
- Fewer servers, less power, cooling & admin
- Optimized use of SW assets



Optimized Computing: Nationwide's Linux on System z Virtualization Reduces TCO and Time to Deploy

Nationwide was already experiencing serious technology pain points from the continuous growth of its business. Among these were:

- Too many distributed physical servers with low utilization
- A lengthy provisioning process that delayed the implementation of new applications for headquarters and agencies, and for new customers for Nationwide's human resources outsourcing business
- Limitations in data center power and floor space
- High Total Cost of Ownership (TCO)
- Difficulty allocating processing power for a dynamic environment.

TCO results that Nationwide has experienced:

- Monthly Web hosting fees have gone down by 50 percent.
- Hardware and operating system support needs have decremented by 50 percent.
- CPU utilization is up an average of 70 percent, with the elimination of many physical servers with below average utilization.
- Middleware licensing costs for WebSphere, Oracle, and UDB have dramatically fallen.
- There has been an 80 percent reduction in data center floor space needs, and power consumption is down.
- The net of the effort is a \$15 million savings for Nationwide IT over the past three years.

www.mainframezone.com/it-management/optimized-computing-nationwides-linux-on-system-z-virtualization-reduces-tco-and-time-to-deploy



Nationwide[®] Insurance

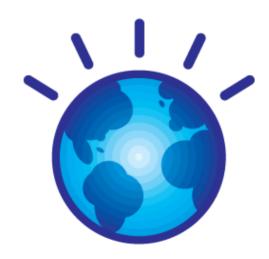
"Our goal was server optimization and our approach was virtualization."

Guru Vasudeva,
 Nationwide vice president and
 CTO



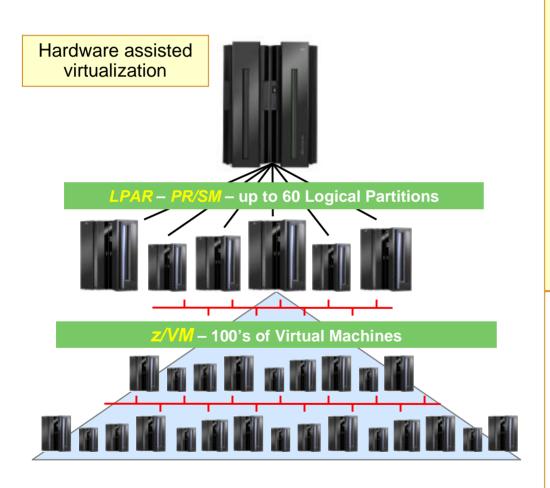
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System z – Extreme **Virtualisation**Build-in and Shared Everything Architecture



System z

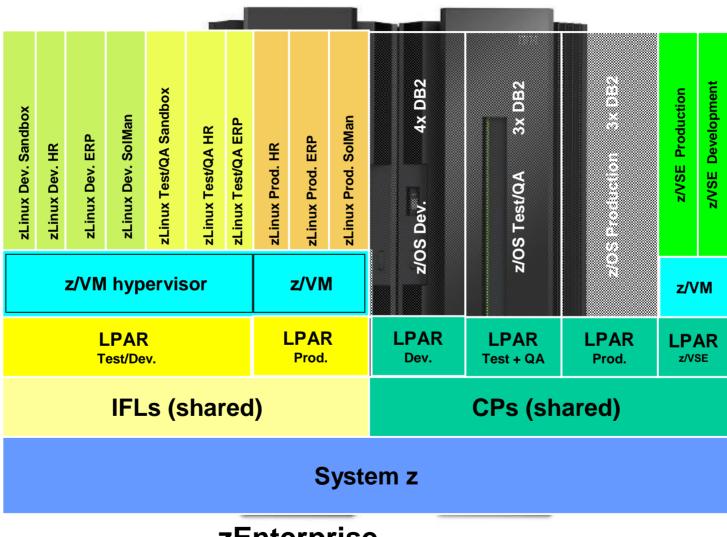
- Provisioning of virtual servers in seconds
- High granularity of resource sharing (<1%)
- Upgrade of physical resources without taking the system down
- Scalability of up to 1000's of virtual servers
- More with less: more virtual servers per core, sharing of physical resources
- Extensive life-cycle management
- HW-supported isolation, highly secure (EAL5 or EAL4+ certified)

Distributed platforms

- Limited virtual server scalability per core
- Scaling requires additional physical servers
- Operational complexity increases with growth of virtual server images
- VMware, Xen, Hyper-V focus on x86, no HW management across multiple platforms



Virtualization example – SAP

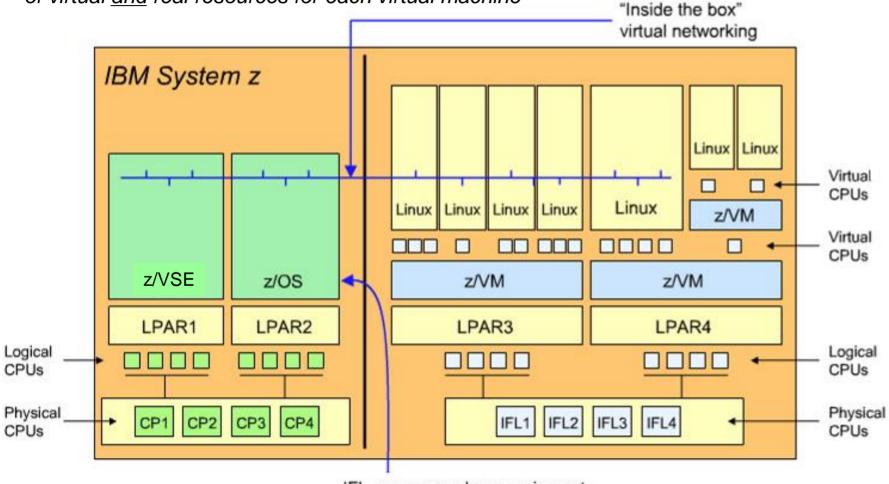


zEnterprise



Extreme Virtualization with z/VM

z/VM can massively scale a virtual server environment with a mix of virtual and real resources for each virtual machine



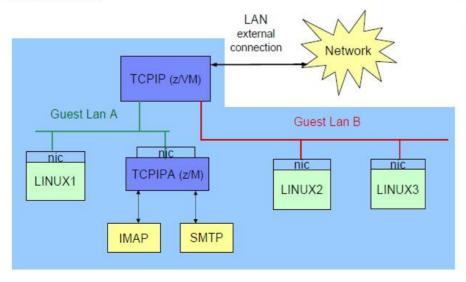
IFL processors have no impact on z/OS license fees



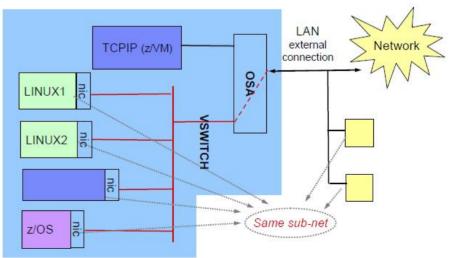
Network Virtualization

- § HiperSockets between LPARs
- § z/VM virtualizes network connectivity
 - VLAN
 - VSWITCH
- § Virtual connectivity uses memory to memory connections
 - Very high bandwidth
 - Low latency
 - Internal no physical devices

Guest LAN



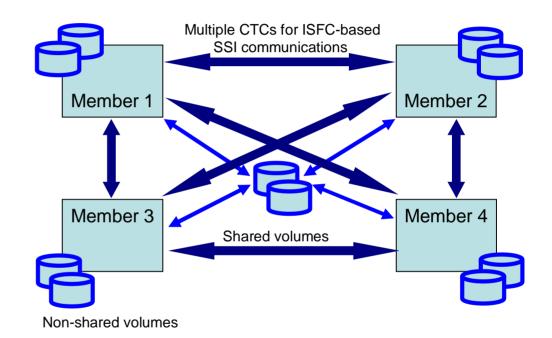
Virtual SWITCH





Multi-system Virtualization for increased Scalability and improved Manageability - z/VM v6.2

- Multi-system virtualization allows up to four z/VM instances on other LPARs or other mainframes to be clustered as a Single System Image (SSI) and provides increased horizontal scalability and improved manageability
 - Provides a set of shared resources for the z/VM systems and their hosted virtual machines

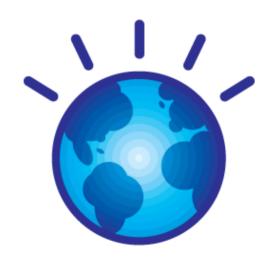


- § Live Guest Relocation (LGR) moves virtual servers non-disruptively to another LPAR on the same or another mainframe server in the single system image
 - Non-disruptively move work to available system resources, in addition to long-standing capability to non-disruptively move system resources to work

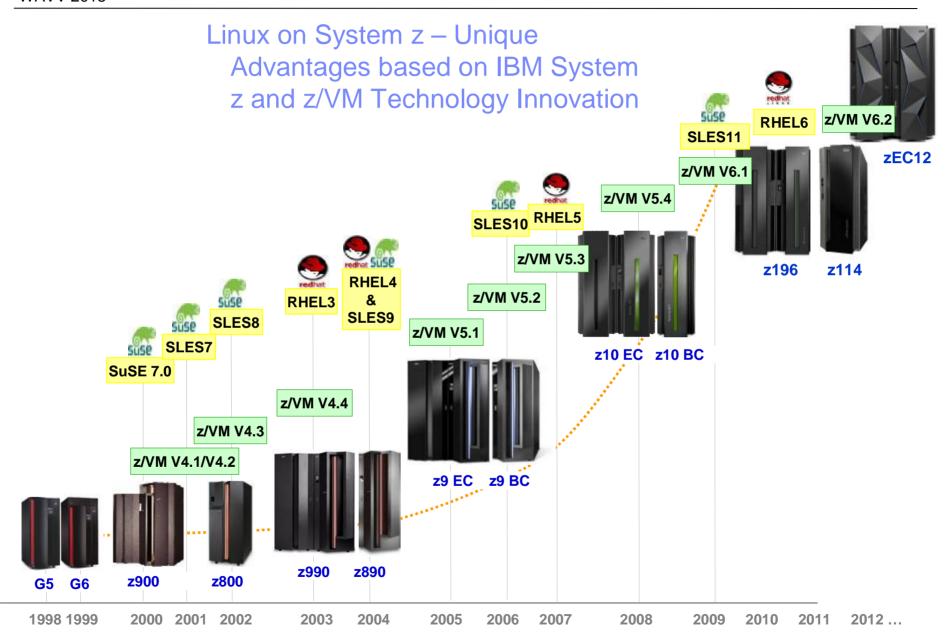


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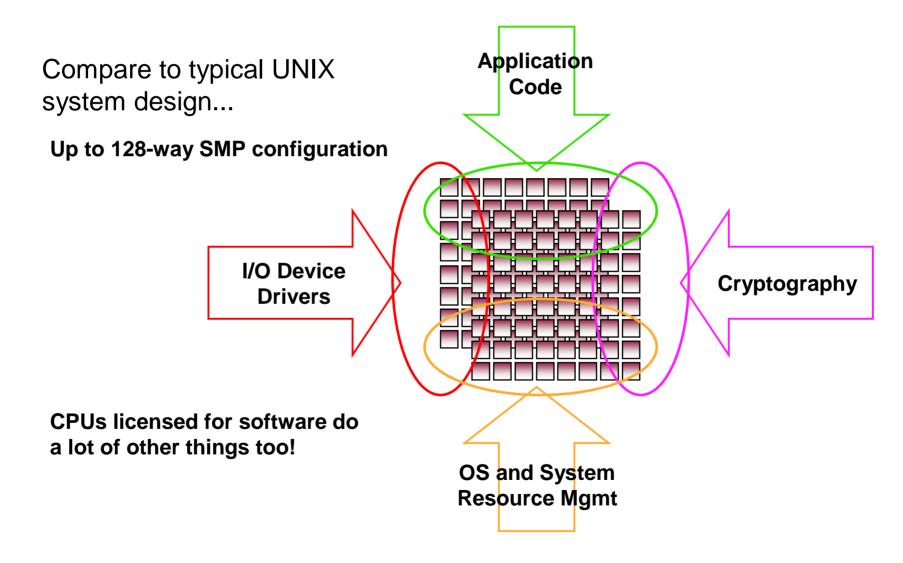




15

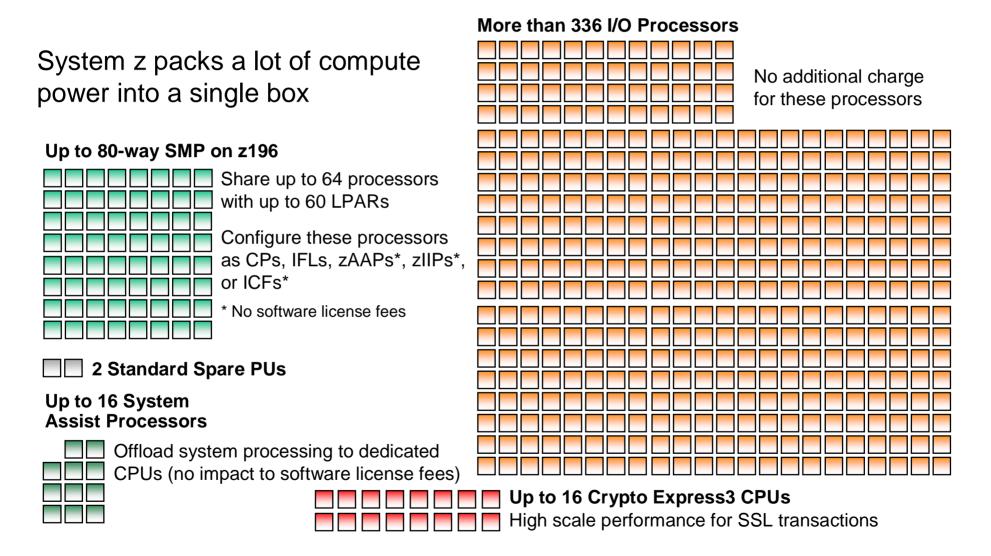


System Design Affects Virtualization Capabilities





System Design Affects Virtualization Capabilities

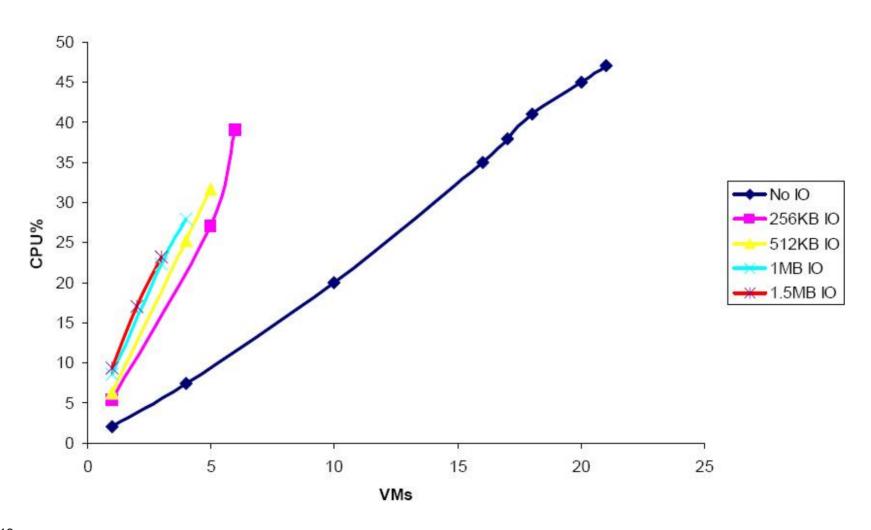


17



I/O Degrades Intel Performance

Intel CPU As IO Load Increases





IBM research study - the System z virtualization environment provides far lower TCA than its Intel alternative

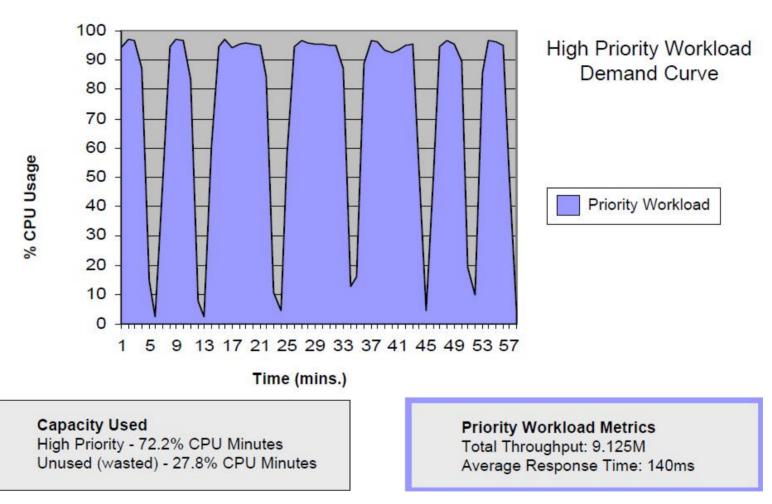
- § Most IT centers recognize that virtualization improves
 - hardware utilization
 - administrative efficiency
 - lowers overall costs
- § Guests must run well enough to meet their service-level-agreements (SLA).
 - Business-critical or priority guests must be allocated the resources they need when they need them
- § Virtualization platforms must efficiently differentiate between high-priority and low-priority workloads running together
 - An incapability to do this may require using separate platforms for high- and low-priority workloads
 - Increasing cost and complexity

IBM Systems Magazine March/April 2013:

http://www.ibmsystemsmagmainframedigital.com/nxtbooks/ibmsystemsmag/mainframe_20130304/index.php#/36



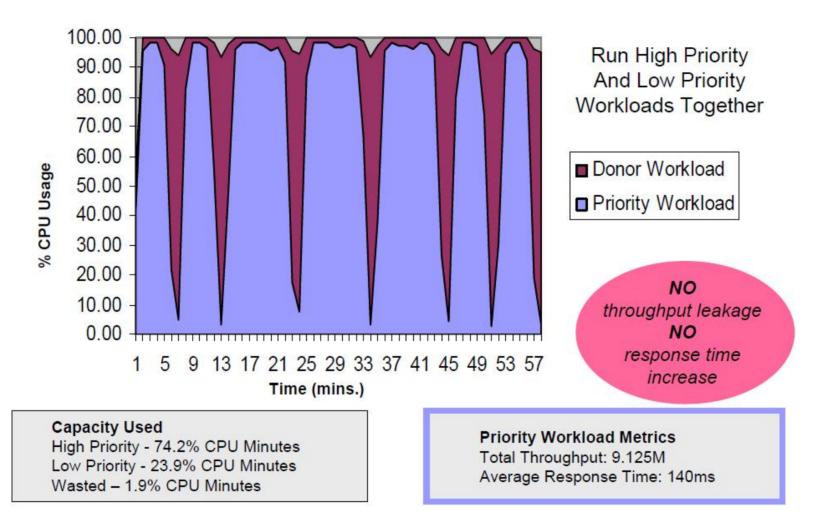
Mixed workload - performance example (z/VM)



- § High-priority web workload with varying demand running standalone on System z
- § Capability to run mixed workloads while assuring SLAs at peak loads



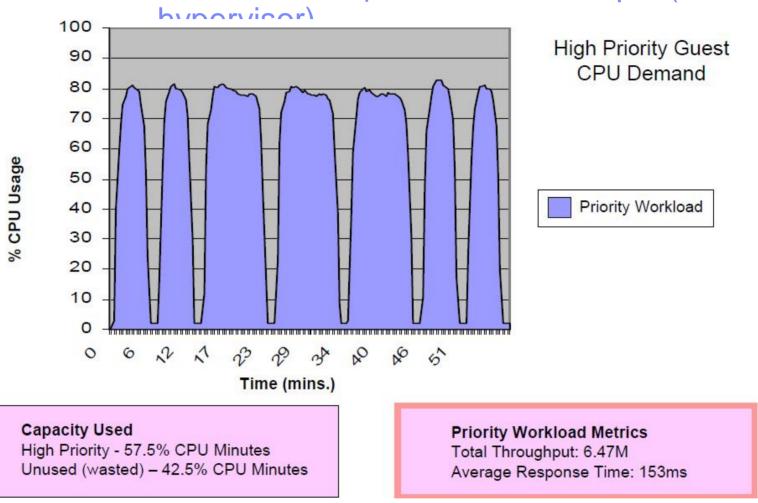
...Mixed workload - performance example (z/VM)...



- § Run high-priority and low-priority workloads together System z
- § High-priority workload on System z does not degrade when low-priority workload is added © 2013 IBM Corporation

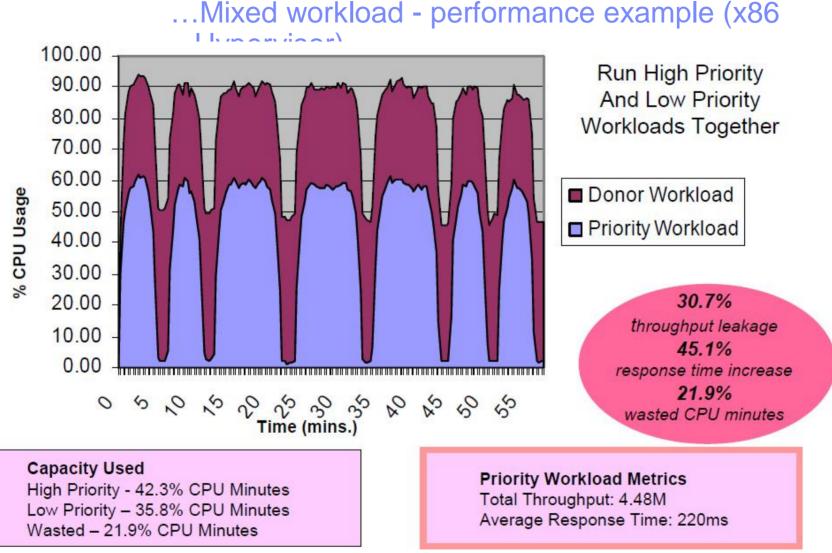


Mixed workload - performance example (x86



§ High-priority web workload with varying demand running standalone on leading x86 hypervisor



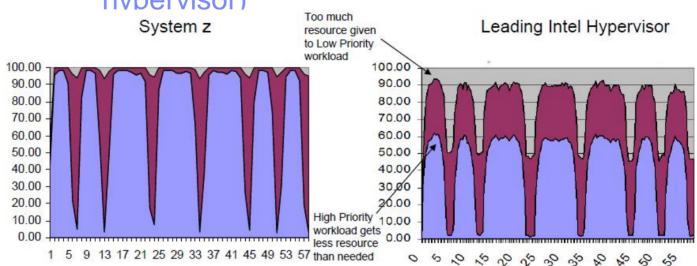


§ High-priority workload on leading x86 hypervisor degrades severely when low-priority workload is added

23



Mixed workload - performance example (z/VM vs. x86 hypervisor)



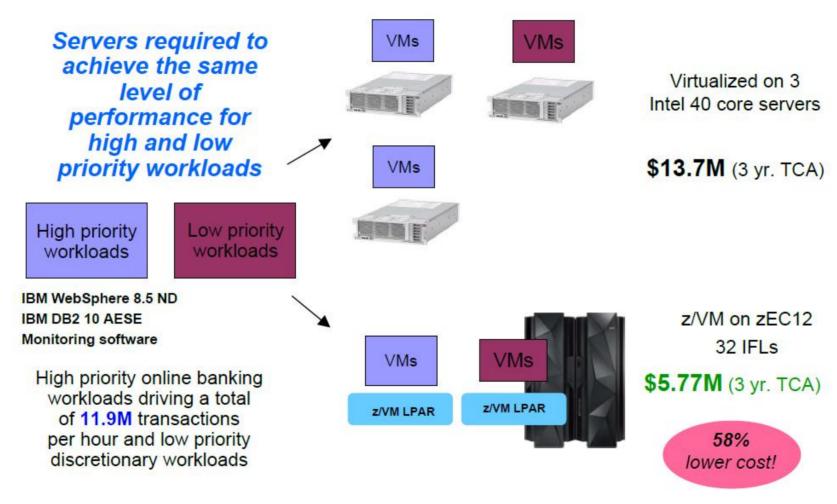
- Priority Workload
 - No throughput reduction
 - No response time increase
- Low Priority Workload
 - Soaks up remaining CPU minutes
- Unused CPU minutes 1.9%

- Priority Workload
 - 31% throughput reduction
 - 45% response time increase
- Low Priority Workload
 - Soaks up more CPU minutes
- Unused CPU minutes 21.9%

§ System z virtualization enables mixing of high- and low-priority workloads without penalty



Mixed workload example – cost comparison

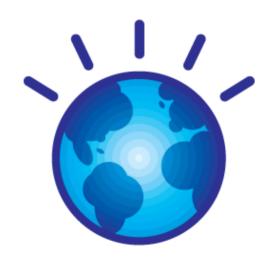


§ Deliver high- and low-priority workloads together while maintaining response-time SLA



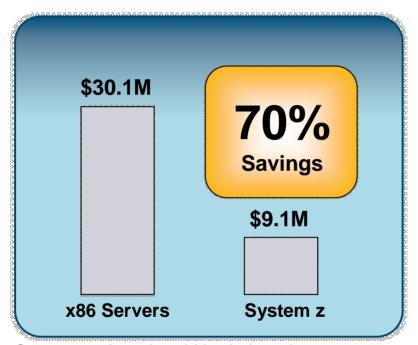
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A Government Organization Consolidates Applications and Data to Drive Down Costs of Hardware, Software, and Management by 70%!



Top three reasons for savings



Consolidated 292 Oracle servers to one System z



System administration costs reduced 90%



Subscription and support licenses reduced over 95%

Customer: A regional North American government organization

Other benefits:

Superior resiliency and security
Single administrator productivity
Infrastructure simplification
Lower energy costs



The Home Depot - SAP on System Z. Benefits:

Second largest retailer in the United States with over 1800 stores, 300,000 employees and around 1.2 billion customer transactions a year. Revenue 90 Billion

Customer Objectives:

- § Very high SLA for managing the stores
- § TCO equivalent to Unix/Windows systems
- § Disaster Recovery
- § Automated Management, Provisioning, Administration & Support
- § Growth without adding staff
- § Replace and Centralize store systems

Solution:

- § Migrated SAP R/3 to DB2 on z/OS
- § Near continuous operations
- § Moving application servers to Linux on z for easy provisioning and fast disaster recovery
- § Flexible use of resources allows them to add capacity without disruption, and dynamically change priorities based on time of day, or application

- § Scalability to support over 1 Billion transactions/year
- § Ability to support SAP and Business warehouse, enables access to P&L, and daily sales targets
- **§Low TCO**
- **§ Low unit cost /work**
- § Low staffing costs
- § Faster time to market for new offerings in stores

"Continuous availability and manageability are the design principles of our IT architecture. We're proud of our ability to fail-over without data loss in a very short period of time. The improved availability and disaster recovery capabilities delivered by running the SAP applications on Linux for System z provide an extra layer of insurance against potentially damaging and expensive outages."

Clifford W. Gum; SAP Technical Architect, The **Home Depot**



Transzap, Inc.

Boosts Uptime with IBM System z

Business challenge:

Transzap offers its customers a comprehensive suite of financial software tools. As a small business with tens of billions of dollars in client transactions flowing through their systems each year, Transzap needed an economical, reliable platform to provide clients with high availability, while enabling the capacity to accommodate growth within their software-as-a-service business model.

Solution:

Transzap decided to consolidate on an IBM System z platform to provide the stability and scalability needed to accommodate triple digit volume growth, enabling them to focus on the business of software innovation. Transzap migrated to System z and virtualized its critical applications on Linux on System z, a platform that supports Transzap's dynamic Java and Oracle environments.

"We intend to deliver a 99.9% application uptime guarantee to our customer base, thanks to the availability characteristics of System z."

— Peter Flanagan, CEO, Transzap, Inc.

Solution components:

- § IBM System z
- § Linux on System z
- § IBM z/VM



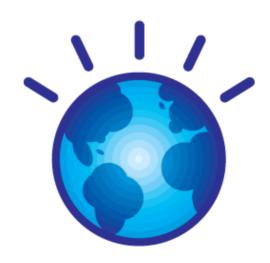
Benefits:

- § Helps Transzap serve more than 69,000 users across 6,800 companies
- § Provides higher levels of uptime for their customers
- § Offers peace of mind through 24x7 world-class hardware support



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Fit for Purpose







All of these "tools" can very quickly move a person from one place to another.

But, which one is the right tool to move one person?

Fifty people? Five hundred people?

Platform Selection Is All about Using the Right Tool for the Right Job



Workload optimized systems



Complete Range of IT Cost Factors

Cost factors highlighted in yellow are the only ones that organizations routinely assess.

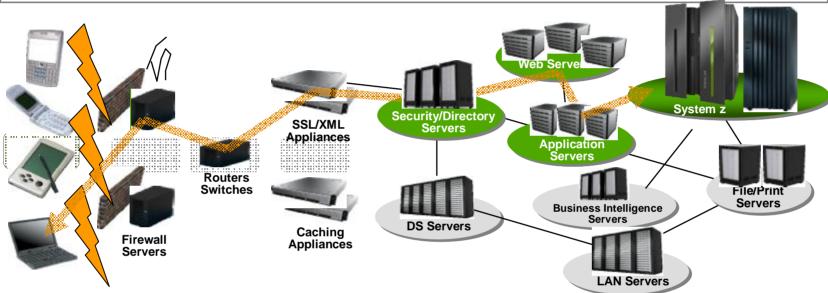
Full Range of IT Cost Factors			
Availability High availability Hours of operation	Additional development and implementation Investment for one platform – reproduction for others	Security Authentication and authorization User administration Data security Server and OS security RACF versus other solutions	Controlling and accounting System analysis Cost
Backup/restore/site recovery Backup Disaster scenario Restore Effort for complete site recovery Storage area network (SAN) effort	Operations Monitoring and operating Problem determination Server management tools Enterprise-wide integrated server management	Development of an operating procedure Feasibility of the developed operating procedure Automation	Integration Integrated functionality versus functionality to be implemented (possibly with third-party tools) Balanced system Integration of and into standards
Infrastructure Space Power Network infrastructure Storage infrastructure Initial hardware costs Software costs Maintenance costs	Resource utilization and performance Mixed workload/batch Resource sharing: shared nothing versus shared everything Parallel Sysplex versus other concepts Response time Performance management Peak handling and scalability Skills and resources Personnel education Availability of resources	System programming O Consistent OS and software levels O Database effort Middleware O Software maintenance O Software distribution across firewalls Application O Technology upgrade O System release change without interrupts	Further availability aspects Planned outages Unplanned outages Automated takeover Uninterrupted takeover (especially for databases) Vorkload management across physical borders Business continuity Availability effects for other applications or projects End user service End user productivity Virtualization

33



Information Technology Today

Information technology today is limited by the technology and architecture configurations available.



- Business processes and the applications that support them are becoming more service oriented, modular in their construction, and integrated.
- The components of these services are implemented on a variety of architectures and hosted on heterogeneous IT infrastructures.
- Approaches to managing these infrastructures along the lines of platform architecture boundaries cannot optimize: alignment of IT with business objectives; responsiveness to change; resource utilization; business resiliency; or overall cost of ownership.
- Customers need better approach: The ability to manage the IT infrastructure and Business Application as an integrated whole.



Workload Optimized Platform Selection

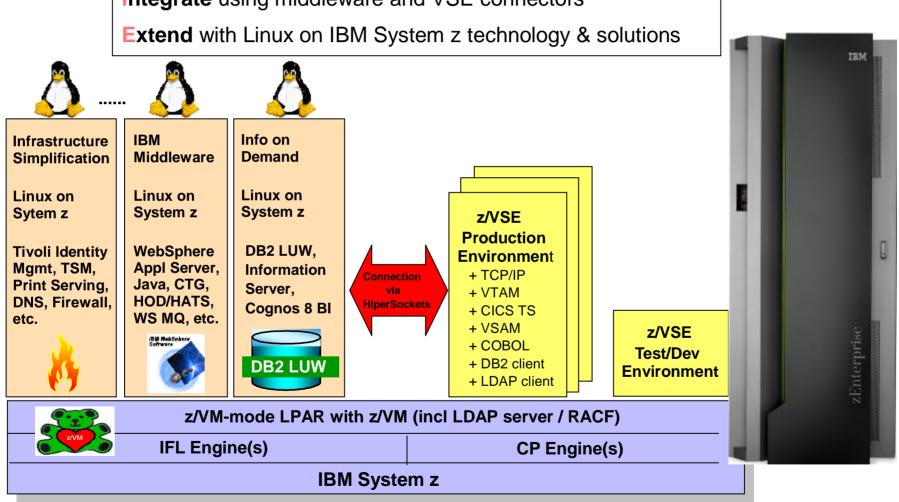
- § Fitness for functionality Does the code support this and/or that platform
- § Fitness for non functional requirements How well does it run on each platform
 - ► Security / Availability / Disaster Recovery
 - ► Scalability / Performance
 - ► Maintainability / Serviceability
 - ► Future growth
- § Fitness to meet local needs How well does this or that meet MY needs
 - ► Will this platform run my solution?
 - ► What will it cost me?
 - ► How well will it run?
 - ► Can I operate and manage it well enough?
 - ▶ Is this platform effective for the application scope?
 - ▶ Is this solution shared or dedicated to a single business process?
 - § Beware the hidden cost of sub-optimization.
 - § Be aware of cost dynamics.
 - § Large, reliable servers are best for virtualization.
 - § Don't trust benchmark results that scale "nearly linearly".



z/VSE Strategy: Leveraging z/VSE, z/VM, and Linux on System z

Protect existing VSE investments

Integrate using middleware and VSE connectors



35



Bank of New Zea Architecture Benefits

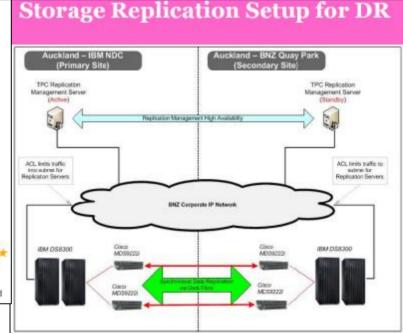


Planed DR Invocation Process

- · Shutdown Prod
- · Shutdown and deactivate PPTE and STRESS lpars running on DR z10
- · Update Network switches so VLANS now active at secondary site
- · Storage ownership is switched to DR site
- · Add CBU's (Capacity Backup Upgrade)
- · Activate and Start-up Production DR Lpars
- · IPL Guests keeping their existing IP addresses
- · Checks and balances
- · Open systems to customer (DR site now becomes Prod site)
- · Establish copies to now DR site



- · Reliability, Redundant HW components
- · Ability to provide separate security zones (RED, Yellow, Green)
- Scalable solution with little interruption of service
- Assignable resource boundaries (CPU -> Licences)
- Simple, Consistent and Reliable DR. Human cost to manage and execute greatly reduced
- · Consolidate and Centralise solutions
- Effective Communication (Hyper-Sockets, internal Comms)

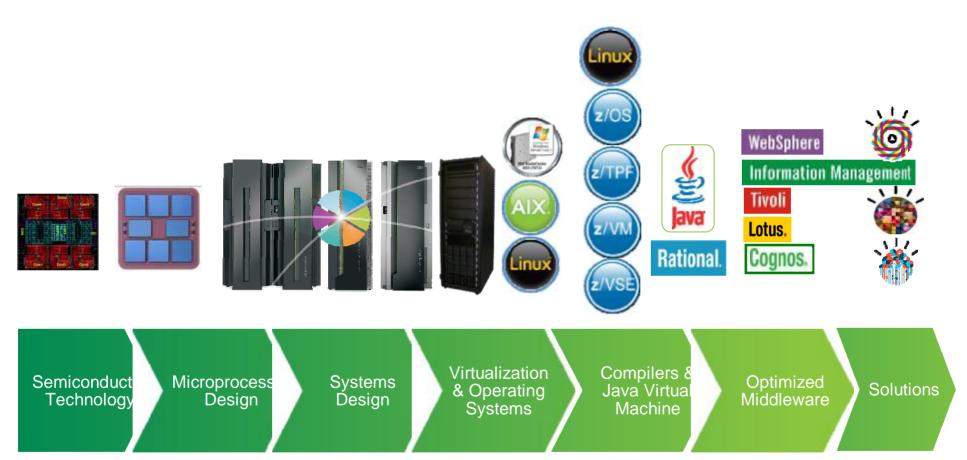


Selected charts from BNZ presentation at zTU Las Vegas 2012

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How System z is optin zed



z/OS



IBM zEnterprise: Designed to Host your Critical Workloads



The Gold Standard for mission critical enterprise applications and secure, scalable data serving

Linux on System z



The most efficient platform for large scale application consolidation

AIX, Windows and Linux on Blades

For new and existing Blade workloads with affinity to data and applications hosted on z/OS

Dedicated Workload optimizers and appliances

Single function processors operating in conjunction with workloads on DB2 on z/OS



Value of hybrid computing

- Business Application



zBX with Power and x86 Blades

-IT Consolidation



Linux on z ELS, SEEL, IFL & z/VM



- Analytics & BI



IBM 9700, 9710 and IDAA



Application Innovation



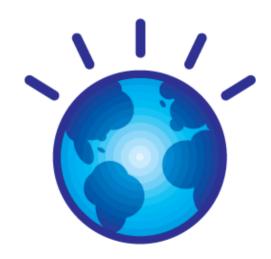
zBX with DataPower XI50z

- § Systems Centers will support customer requests for benchmarks and proof-of-concepts
- § Customer success stories



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zEnterprise:

Integrated IT Infrastructure for Optimized Service Delivery

zEnterprise Unified Resource Manager - zManager

IBM zEnterprise[™] EC12 (zEC12)

- § Integrated, dynamic, intelligent resource management
- § Workload-Aware Resource Optimization
- § Enabled for Infrastructure as a Service

zEnterprise BladeCenter Extension (zBX)

- § Optimized to host large scale database, transaction, and mission critical applications
- § The most efficient platform for Large-scale Linux consolidation
- § Capable of massive scale up

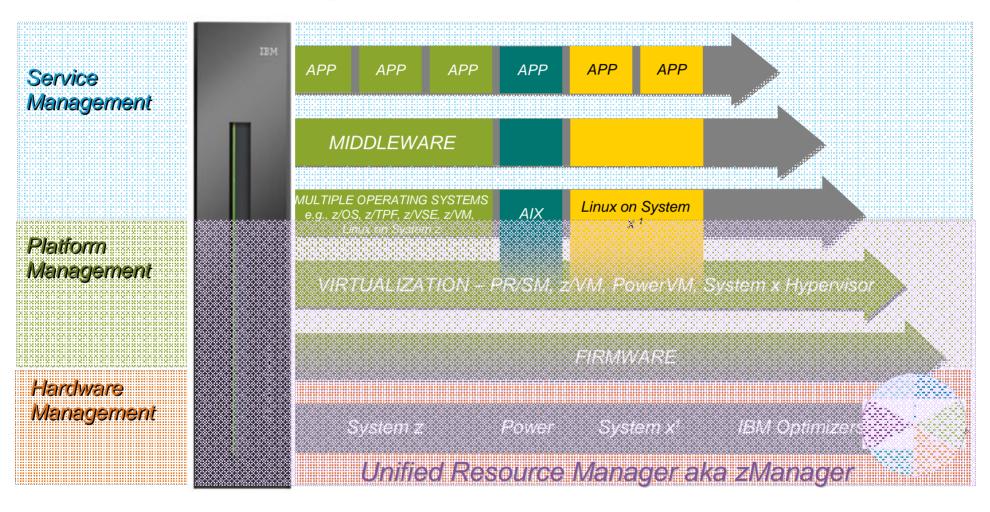




- § Selected IBM POWER7[™] blades and IBM System x[®] Blades* for AIX[®], Linux, and Windows applications
- § High performance optimizers and appliances to accelerate time to insight and reduce cost
- § Integrated high performance private network

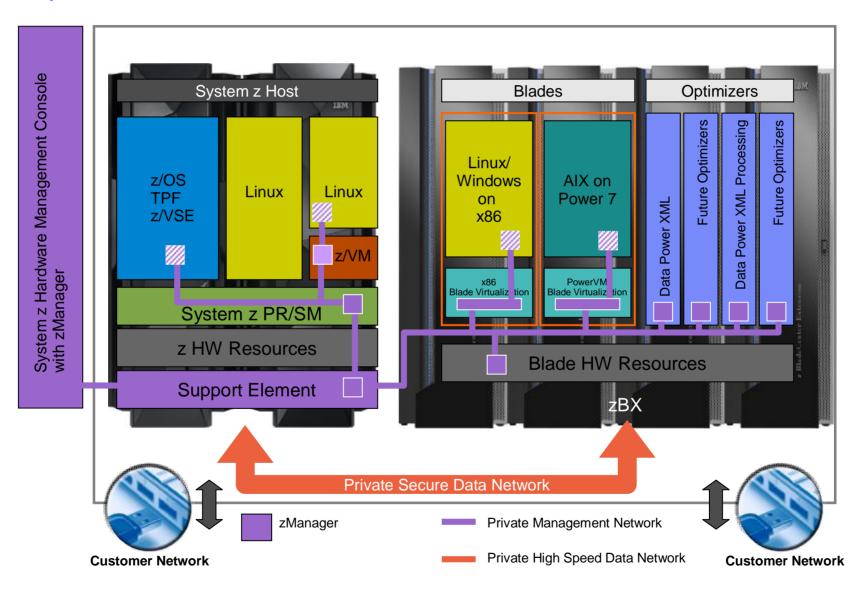


Heterogeneous Virtual Infrastructure Management





zEnterprise with zBX

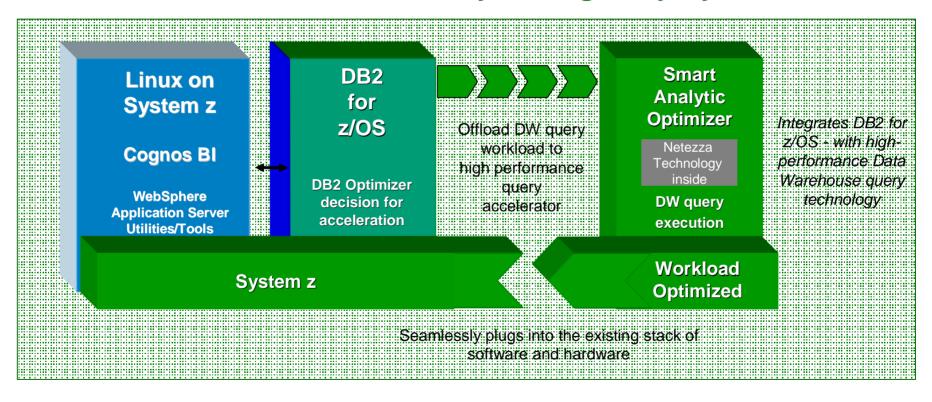


43



Example: BI - optimizing to the workload Marrying the best of each environment

Total solution remains centrally managed by System z...



...without any change to your applications.



IBM Field Management Systems (FMS)

IBM Cognos® 8 BI for Linux on System z: 30,000 users in production in just four months

Business need:

Provide the organization's sales force with secure, centralized, efficient Webbased access to critical sales information. The premise of IBM's Business Intelligence Competency Center is to deliver BI as a service better, faster and cheaper than an individual unit or function would be able to deliver to their end-users on their own.

Solution:

The IBM Cognos® 8 BI for Linux solution on System z enables a streamlined approach for the IBM sales force of 30,000+ to access critical business information from a single Web portal, when and where they need it. Cognos is IBM's strategic Business Intelligence engine and the platform, after much due diligence, that was selected was Linux on System z.

Benefits:

- A simplified user experience with enhanced capability, enabling greater productivity
- Greater value to the business and to the IT group
- A foundation platform for the standardization of Business Intelligence across IBM
- Perceived savings of about \$20 million over a five year period

"Linux offers us capabilities that we don't have on other platforms. One of those capabilities is virtualization.
So, the ability to scale up and scale across when we need to, the ability to partition out components of the machine, if we had used case scenarios which mandated different configurations but still leveraging the same common infrastructure."

- Marc Benson, IBM

Solution components:

- § IBM System z
- § z/VM
- § Linux
- § Information Management: IBM Cognos 8 BI



More Choice with Linux on System z and zBX

Linux on System z

- § Highly virtualized with z/VM hypervisor
 - Highest flexibility
 - Supports large number of virtual servers (no architecture limitation)
- § Excellent dynamic management of resources
- § High level of integration with other System z environments (e.g. z/OS, z/VSE)
 - HiperSockets (data transfer in memory), optionally same disk environment (integration of backup, DR) and more

zEnterprise BladeCenter Extension (zBX)

- § Integration of Linux on System x and AIX on POWER Blades
 - Unified management with zEnterprise Unified Resource Manager
 - Supports integration of heterogeneous application environments
- § High-performance optimizers and appliances for fast analysis and reduced cost

zEnterprise – the integrated hybrid system







zEnterprise Client Optimized Systems



- § Multi-Architecture System for z/OS, AIX, Linux and Windows
- § Centrally managed through the Unified Resource Manager
- § Best fit when data or applications exist on System z and clients desire z governance

PureSystems Integrated Expert Systems





- § Multi-Architecture system for AIX, i/OS, Linux and Windows
- § Centrally managed through Flex System Manager (FSM)
- § Best fit when data and applications run on a combination of POWER and System x architecture

Today: Clients can also attach IBM zEnterprise and IBM PureSystems (via Ethernet) to gain benefits of simplified management and lower IT infrastructure costs for all workloads.

IBM's Tivoli service management platform allows for integration for improving delivery of business services.

In future: Tighter integration of these two systems. Today's investment in either will gain value over time.



IBM systems overview

zEnterprise™

Power HE

Power 770

Power 4S Power 2S

Power Blades

x Blades

eX5 High End

x Volume Rack

x Volume Tower PureApplication
System
§ WebSphere and DB2

PureFlex System § Power 4s and 2s § x86 4s and 2s § Storage § Networking

- § System z remains the enterprise consolidation system with best economics for clients, delivering the best availability, security, scale and management required for enterprise critical work. zEnterprise with zBX is a proof point for hybrid universal management capabilities of IBM.
- § Enterprise Power (High End and 770) continues to be the leading system for UNIX consolidation with 60% unit share; delivers leadership virtualization, performance, security and resiliency needed by most enterprise clients.
- § Power Express (4s and 2s) provides highly customizable systems for traditional UNIX and IBM i applications in Midmarket or distributed enterprise clients.
- § Power Blades will transition to PureFlex System Power Compute Nodes.
- **System x Blades** should be prioritized if the customer focuses on existing investment protection.
- § eX5 High End should be prioritized for scale-up and maximum x86 memory requirements.
- § PureFlex System provides unified management with enterprise storage and choice of compute nodes (Power and x86). PureFlex System can be connected to IBM general purpose systems and the environments managed through the Tivoli® suite.
- § PureApplication System provides a pre-integrated, pre-optimized hardware and software stack with a single point of management. It should be the first choice to compete with Oracle Exalogic offering.

48



System z strategy

Innovate to address the IT infrastructure challenges of today and the future

- § Further simplify, consolidate and reduce the costs of an IT infrastructure
- § Integrate, virtualize and coherently manage the multiple and varied elements of business applications
- Scale up and leverage System z strengths in data serving

2. Extend strengths of System z

- § Invest for continued leadership in System z: performance, virtualization, enterprise security, enterprise business continuity
- § Extend System z best of breed capabilities to a broader set of workloads
- § Deploy optimized technologies for specific applications or components

Expand the ecosystem and support core applications that our clients want

- § Recruit new solutions and solution providers and integrators
- § Expand skills and capabilities across the globe

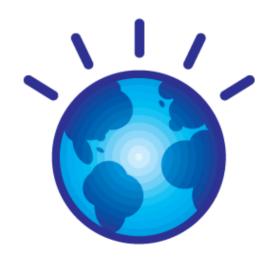






Discussion Topics

- § Business drivers for IT optimization and consolidation
- § Extreme virtualization
- § Performance aspects
- § Benefits and savings
- § Platform selection
- § Hybrid computing with IBM zEnterprise™
- **§ Cloud Computing**





Cloud Computing – Deployment, Service, Characteristics

...based on standards

NIST National Institute of Standards and Technology | SEARCH CSRC: | ABOUT MISSION COMPUTER Security Division | Computer Security Resource Center

- **4 Deployment Models**
- § Private cloud
- § Community cloud
- § Public cloud
- § Hybrid cloud

- 3 Service Models
- § Software as a Service (SaaS)
- § Platform as a Service (PaaS)
- § Infrastructure as a Service (laaS)

- **5 Characteristics**
- § Rapid elasticity
- § Broad network access
- § Resource pooling
- § Measured service
- § On-demand self-service

SP 800-146	May 2012	Cloud Computing Synopsis and Recommendations sp800-146.pdf
SP 800-145	Sept. 2011	The NIST Definition of Cloud Computing SP800-145.pdf

http://csrc.nist.gov/publications/nistpubs/800-145/SP800-145.pdf







Rapid elasticity

- § z/VM, VMware, KVM, Xen, p-Hypervisor, Hyper-V...
- § SAN Volume Controller (SVC), HP, DataCore,
- § HiperSockets, VLAN, VSWITCH, IBM Virtual Fabric, Cisco,



System z Cloud Blueprint - Linux on System z

Integrate

"Take out cost"
Consolidate and Virtualize

Differentiation

- § Rapid deployment of Linux virtual servers for less than \$1 a day
- § Industry leading "gold standard" security for tenant isolation
- § Elastic scaling achieved by dynamically adjustable capacity at sustained performance
- § Multisystem virtualization simplifies management by clustering shared resources
 - z/VM
 - Linux on System z

Automate

"Simplify"
Automate and Manage Better

Standardization

- § Automated provisioning and de-provisioning
- § Pool standardized virtualized building blocks
- § Plug-and-play capacity across hardware generations
- § Capture and catalog virtual images in the data center
- § Automated methods for faster delivery of services with higher levels of control
 - Tivoli Provisioning Manager
 - SmartCloud Provisioning

Orchestrate

"Orchestrate"
Service Lifecycle Management

Service Management

- § Integrated virtualization management with IT service delivery processes
- § Self-service provisioning
- § Automated service lifecycle management including dynamic instantiation of cloud services
- § Pay for use
- § Optimize IT resources to reinvent business processes
- Tivoli Service Automation Manager



Extending System z Qualities of Service to Make Clouds Ready for Business

Security

industry leading security at the core of an integrated infrastructure





Availability

Resiliency management and fewer points of failure

Centralized workload management aligned to business priorities



Scalability

Ability to meet massive demands from users and data Unmatched scalability with the highest transaction processing capacity



Virtualization

Centralize Management of virtual servers across a heterogeneous pool

Enable thousands of virtual servers within a single integrated system



Efficiency

Economies of scale for Labor, software and environmental costs Reduce labor, energy, and development costs





zEnterprise

Broadest Architectural Support

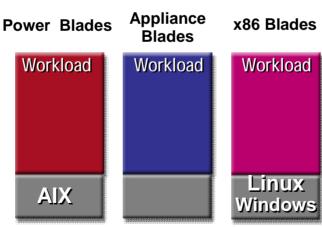
for Cloud Computing





z/OS z/VSE Workload Workload Linux Image z/OS z/VSE ZEntorprise

zEnterprise zEC12, z196 or z114



zEnterprise BladeCenter Extension (zBX)

Fit-for- Purpose Strategy

§ Assign workloads to the environment that best satisfies requirements

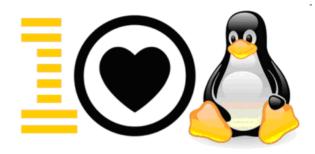
Integrated Service Management

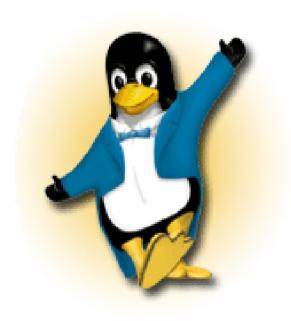
- § Visibility
- Control Automation

Achieves overall lowest cost per workload



Questions?





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