



E66: SOA with z/VSE, z/VM and Linux on System z



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SOA

Dresden, May 2008

Agenda

- Alcad and Impol
- SOA

SOA with z/VSE, z/VM and Linux
on System z

About Alcad ...



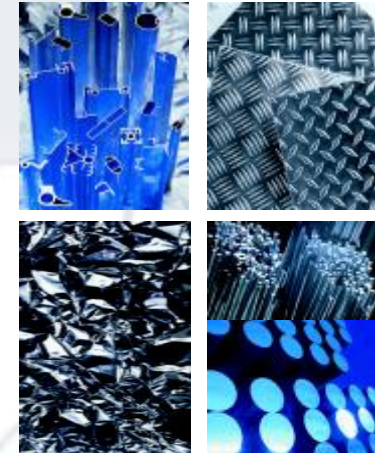
- I S engineering & Data Processing Company since 1995
- Location: Slovenska Bistrica, Slovenia
- Outsourced I T service provider for Impol
- I B M Premier Business Partner
 - System z (z/VSE, Linux on System z, z/VM)
 - Development tools (WebSphere, VisualAge, Rational, EGL)
 - Information Management Software (DB2, OLAP, Warehouse)
- Project oriented team
- Reference customer for I B M (Linux on System z, SOA)
- 26 highly skilled employees
- Using only I B M software and hardware
- I S O 9001:2000 (BVQi - since 2004)

SOA with z/VSE, z/VM and Linux
on System z

About Impol ...



- One of Europe's leading aluminium manufacturers
- Producing a wide variety of specialized alloys, which are in turn used by manufacturers in the auto, aerospace and industrial sectors
- Producing more than 150.000 tons of rods, bars, tubes, foils, rolled products, extrusions and ingots per annum
- Have more than 400 customers in 25 countries around the World
- 900 + 900 employees



SOA with z/VSE, z/VM and Linux
on System z

About Alcad and Impol ...



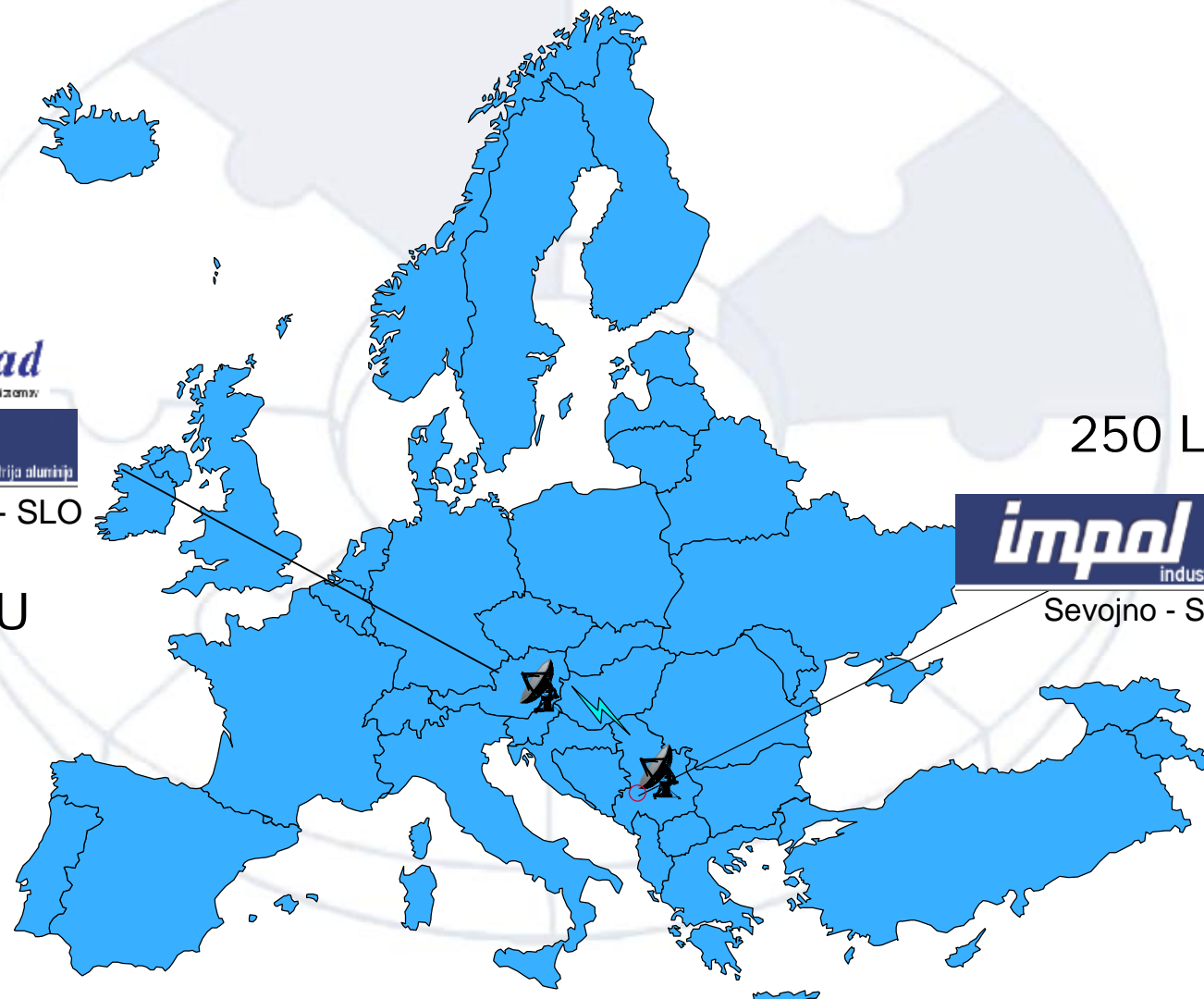
Slov.Bistrica - SLO

650 LU

250 LU

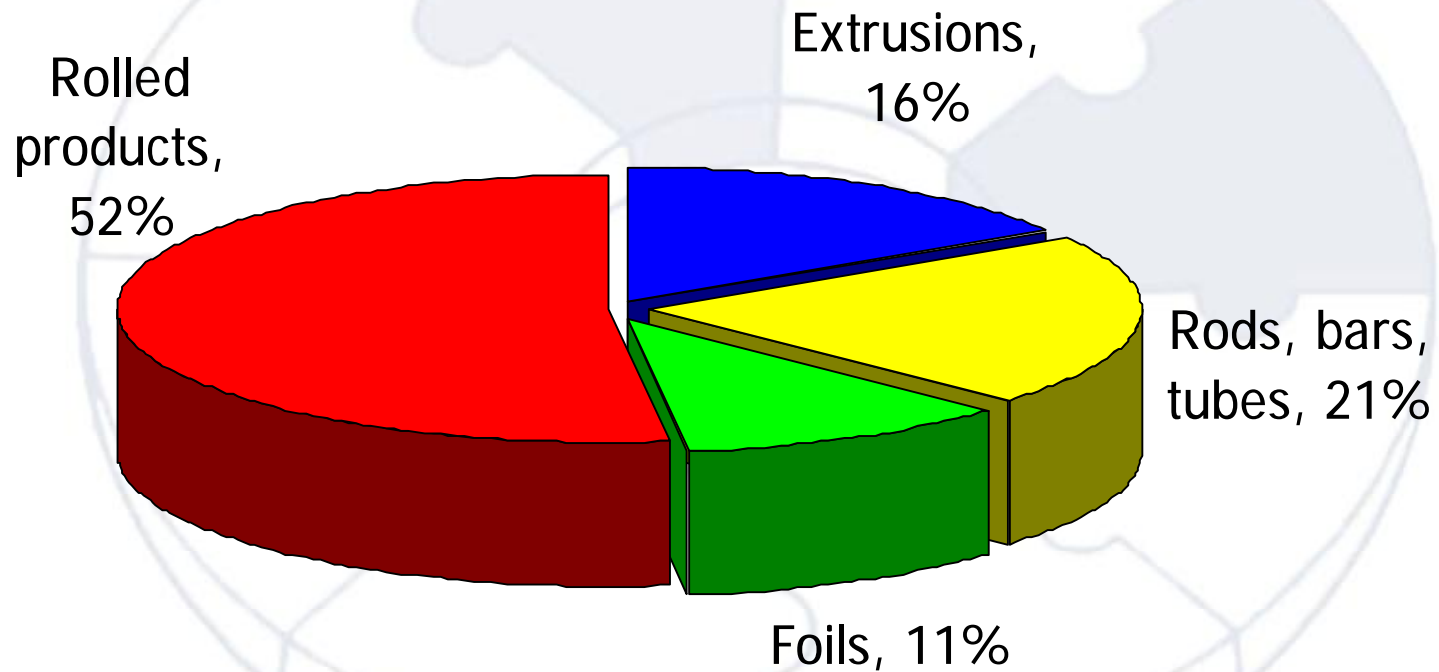


Sevojno - SCG



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on System z

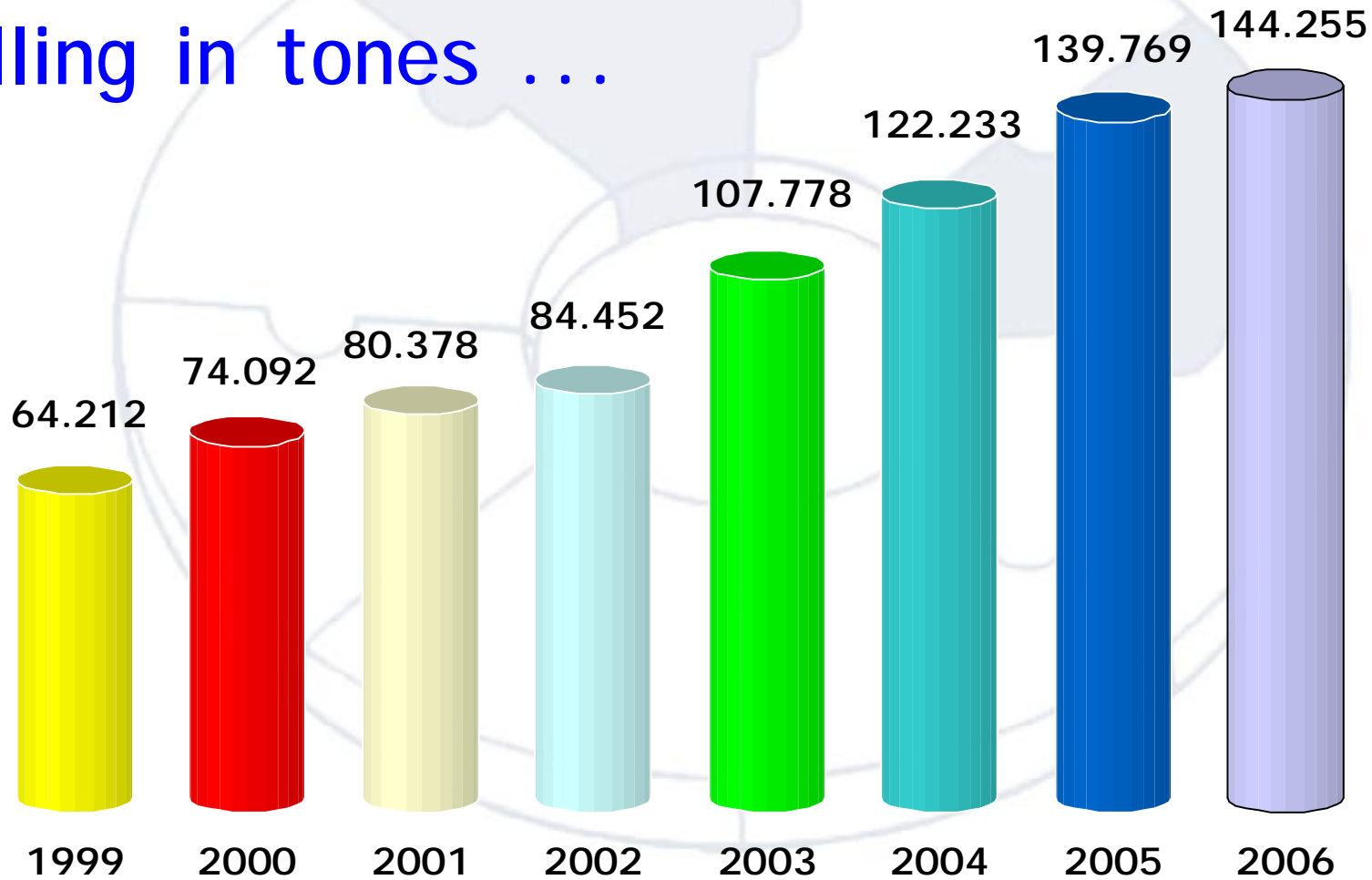
About Impol ...



SOA with z/VSE, z/VM and Linux
on System z

About Impol ...

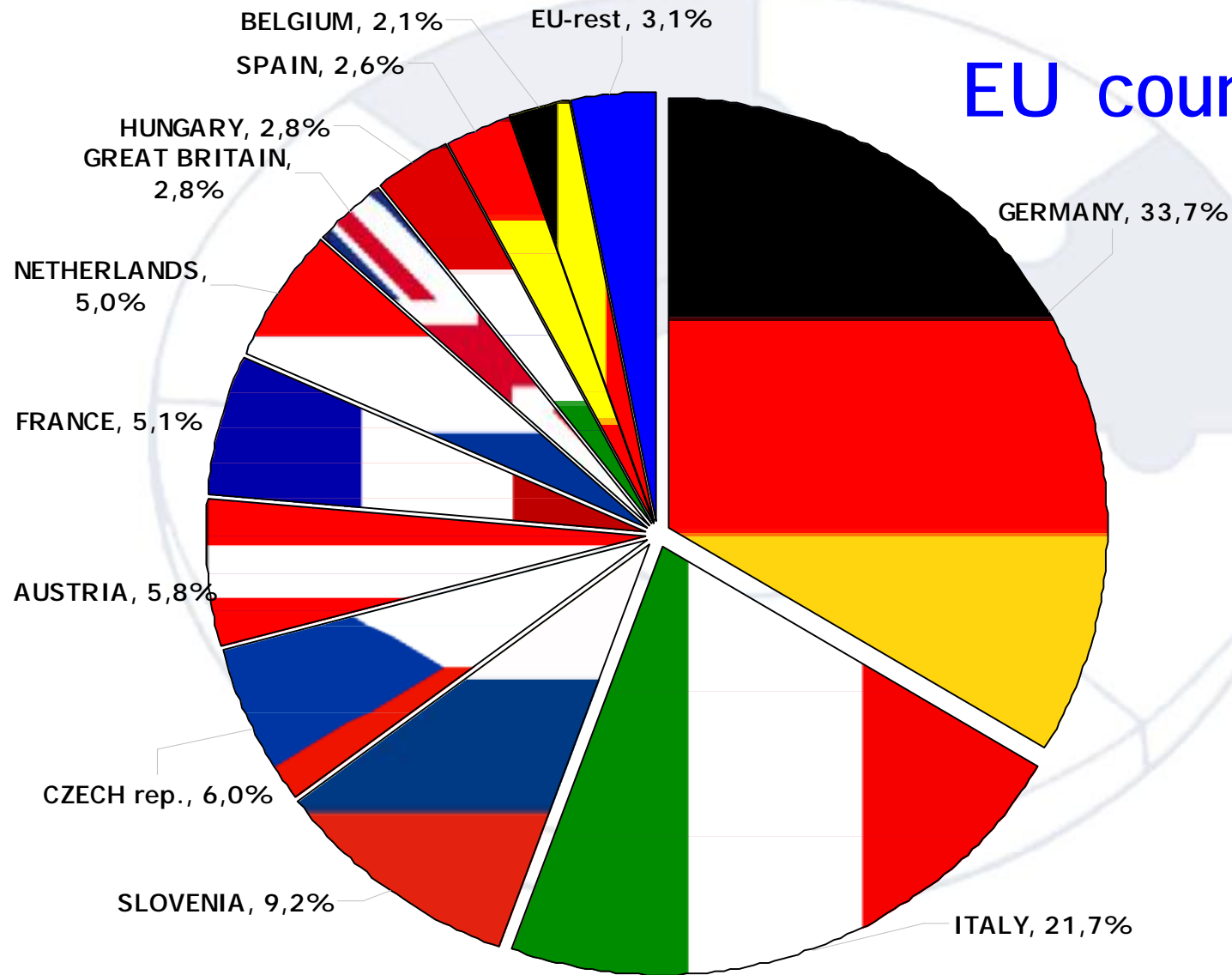
Selling in tones ...



SOA with z/VSE, z/VM and Linux
on System z

About Impol ...

EU countries



SOA with z/VSE, z/VM and Linux
on System z

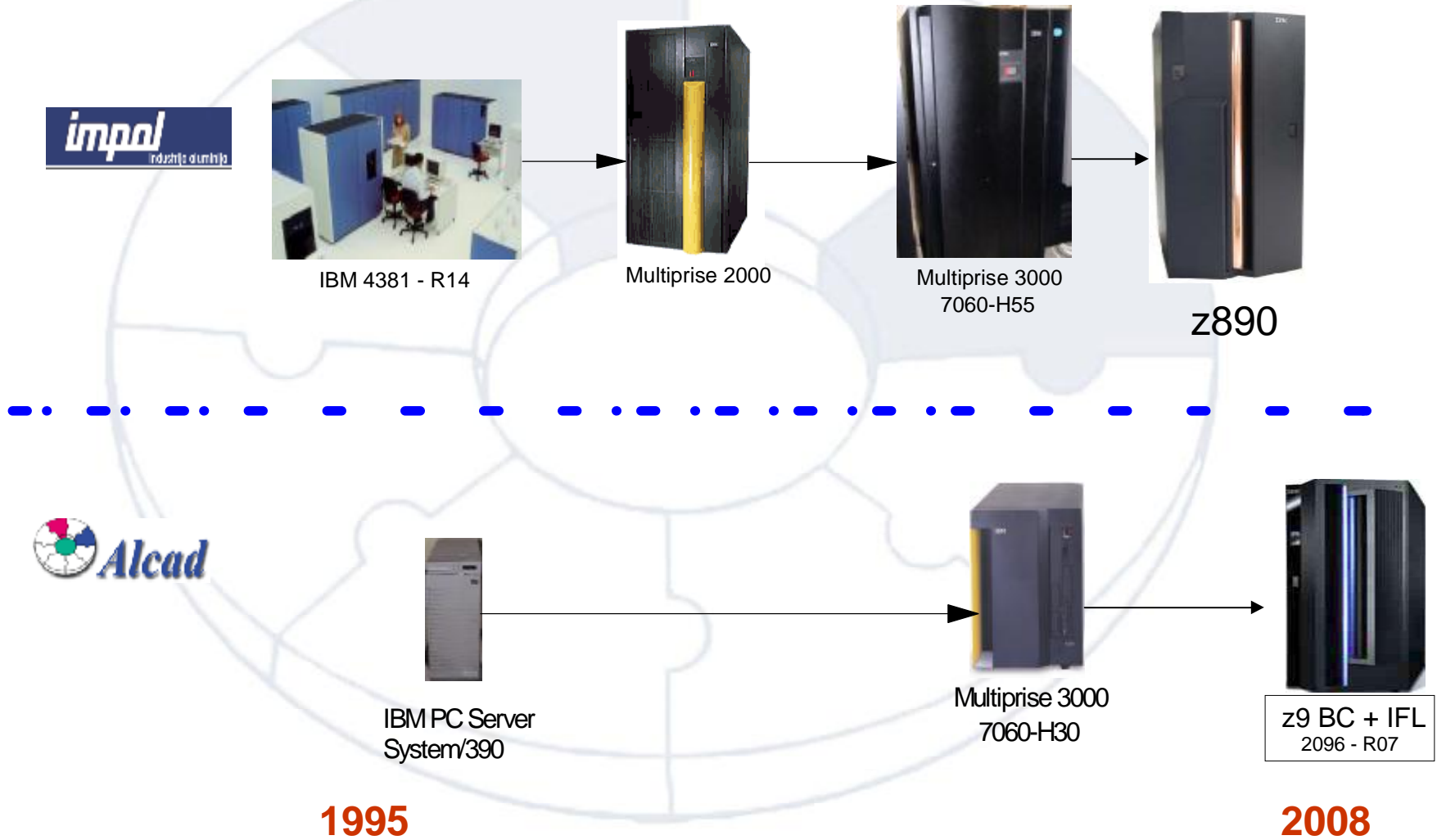


History of Alcad and Impol

	1995	2008
Employee	10	26
Mainframe	4381 - R14	z9 BC, z/890-150
Operating System	VSE/SP, VM/SP, OS/2	z/VSE V3.1 (z/VSE V4.1), z/VM V5.3, SuSE SLES V10, Windows
Application Server	CI CS/VSE	CI CS/TS V1.1, WebSphere Application Server (WAS) V6, WebSphere Process Server V6 WebSphere Portal Server V6
Database	SQL/DS, VSAM,DL/1, DB2/2	DB2 UDB ESE V8.2, DB2 OLAP Server V8.2, DB2 OLAP Server Analyzer V8.1
Application Development Tools	CSP, PL/1 VisualAge SmallTalk	VisualAge Generator V4.5, Rational Application Developer for WebSphere Software (RAD) V7, WI D, WS B.Modeler, VisualAge Generator EGL Plug-in for VSE V1.0

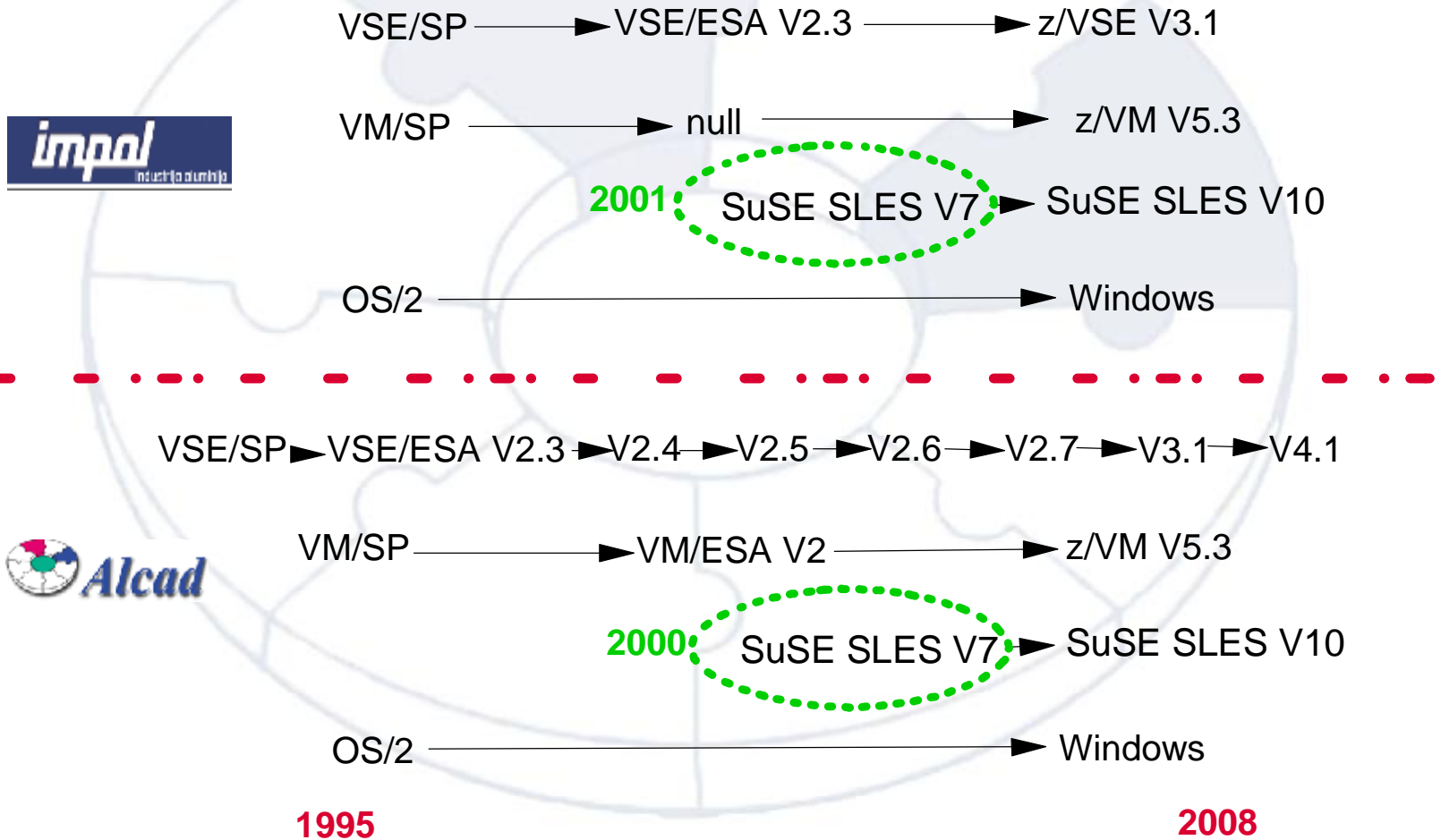
SOA with z/VSE, z/VM and Linux
on System z

System z Environment



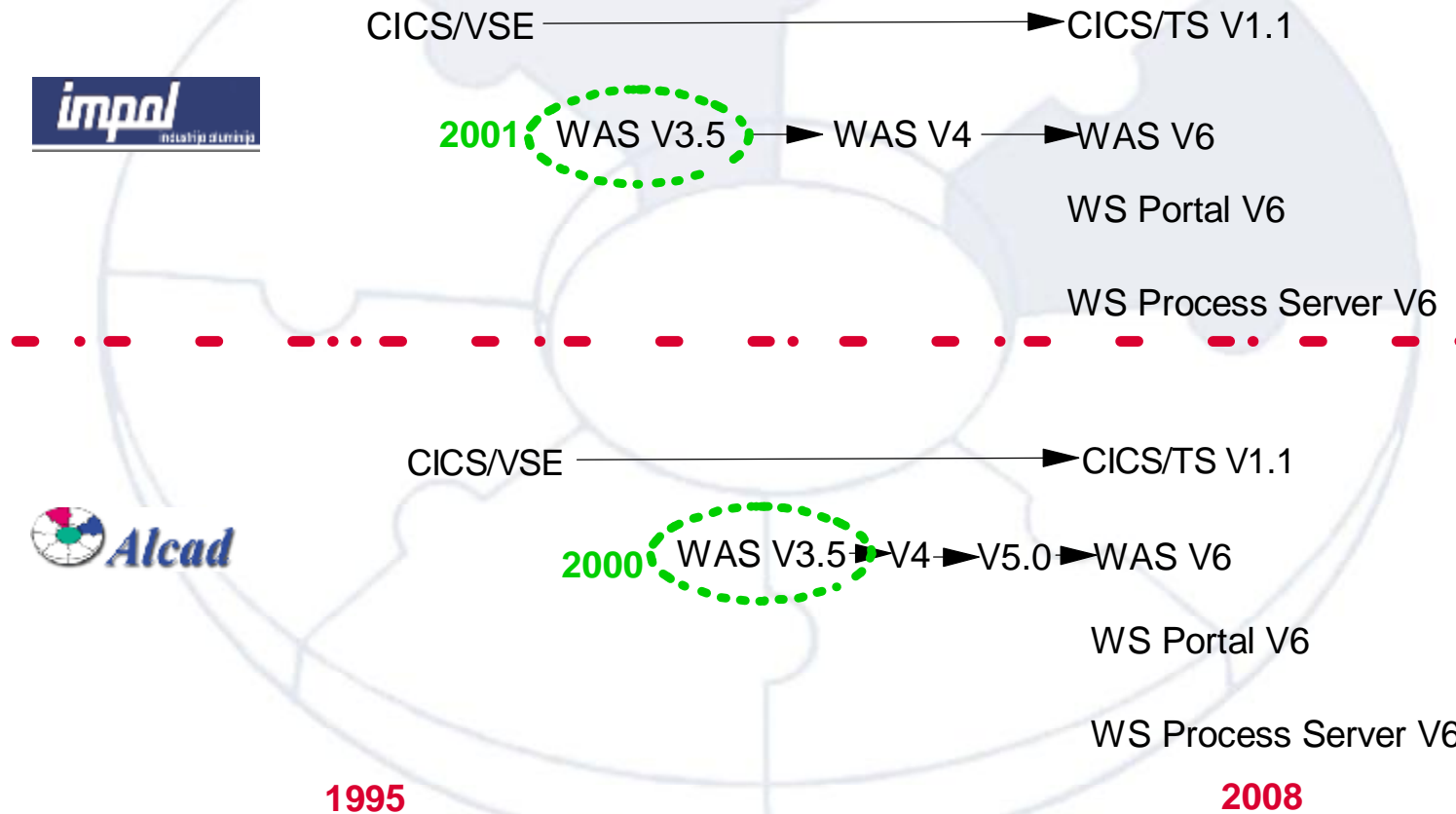
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Operating system



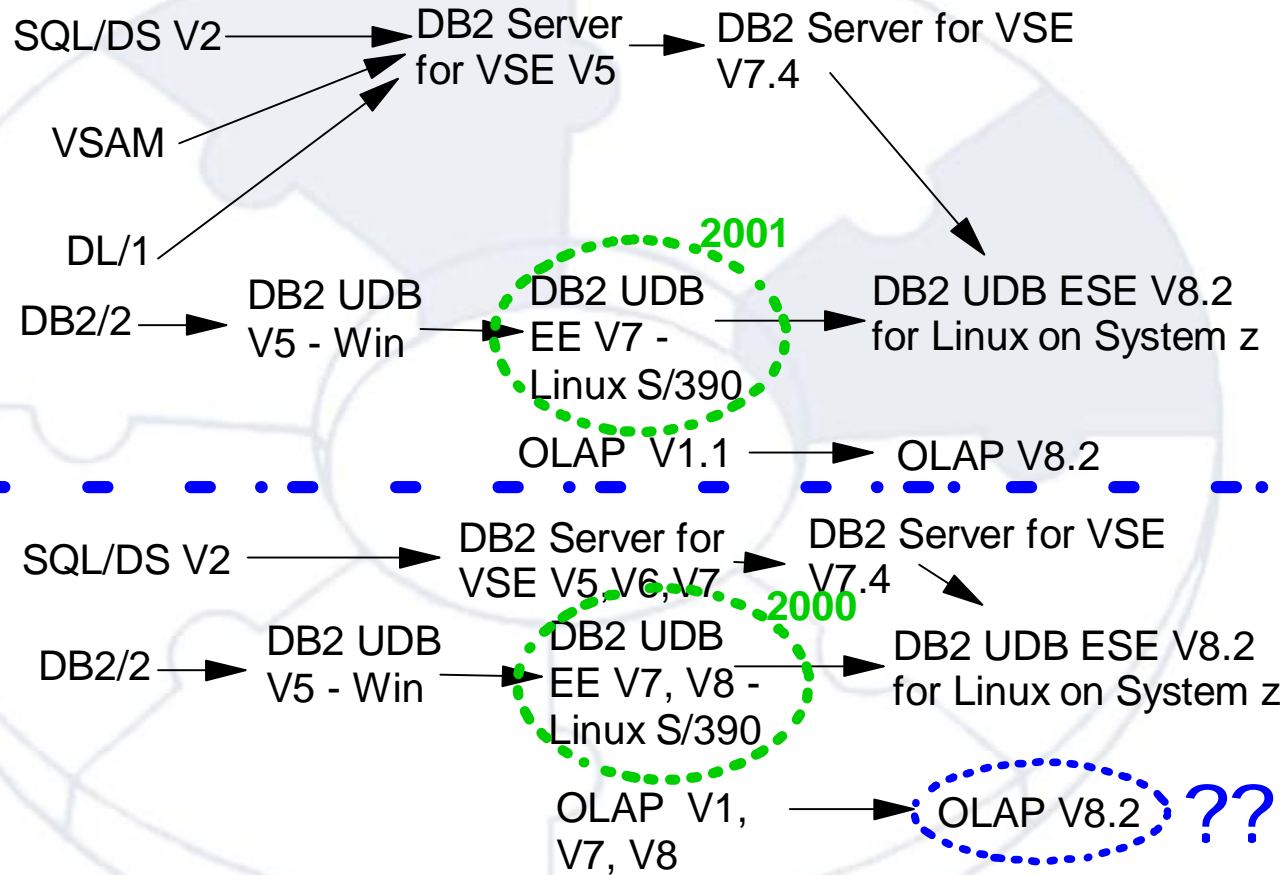
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Applications servers



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on System z

Database Environment

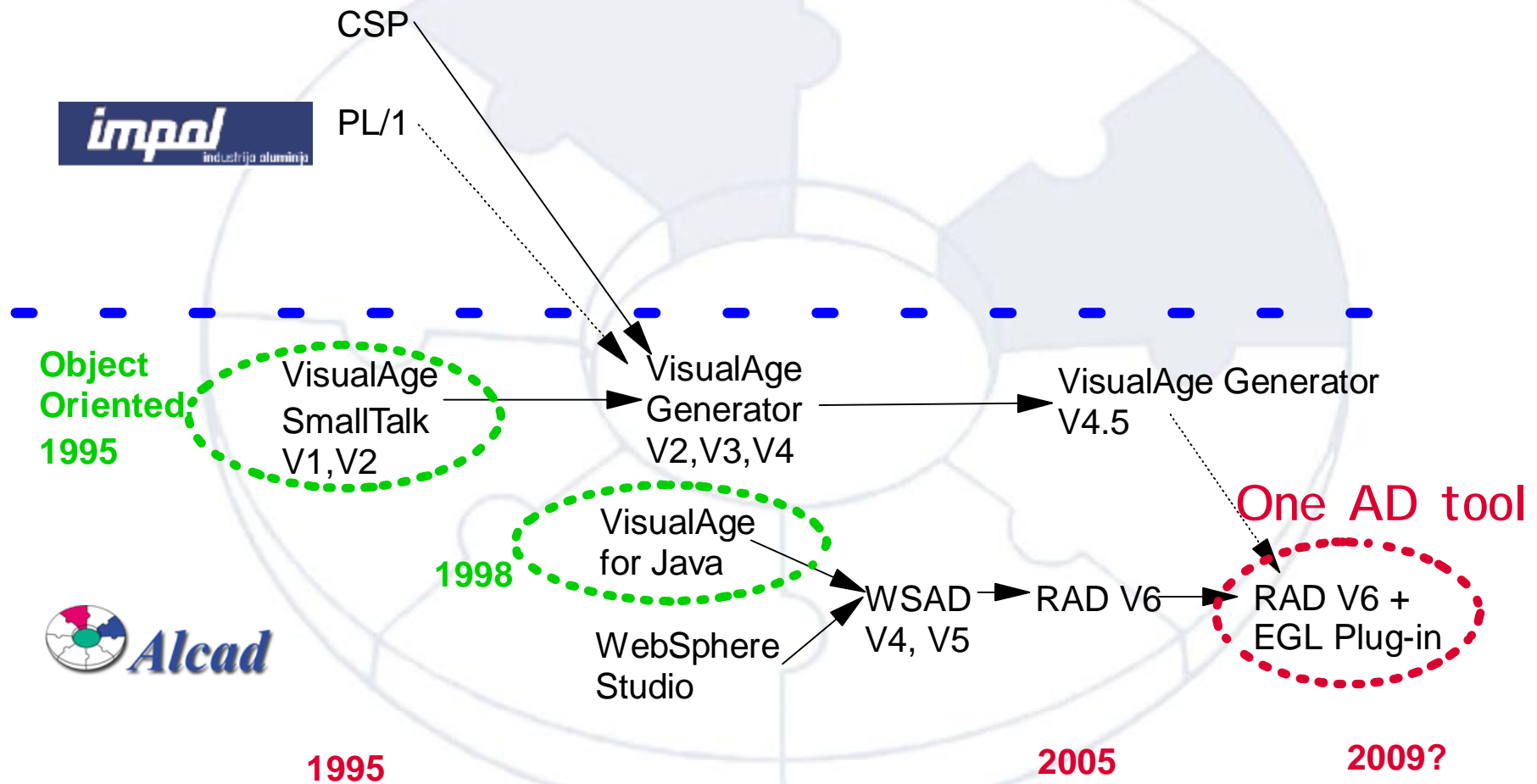


1995

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2008

Application Dev. Environment

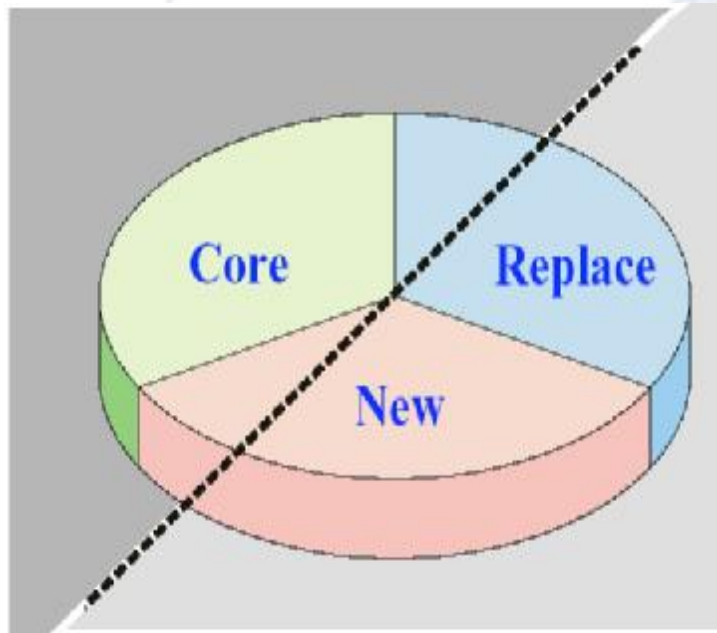


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on System z

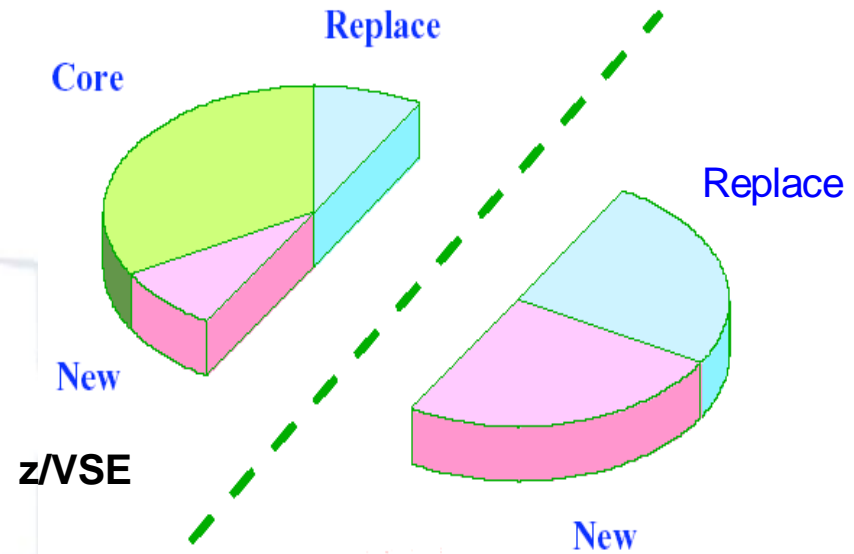
IT Environment

Before 1995

After 1995



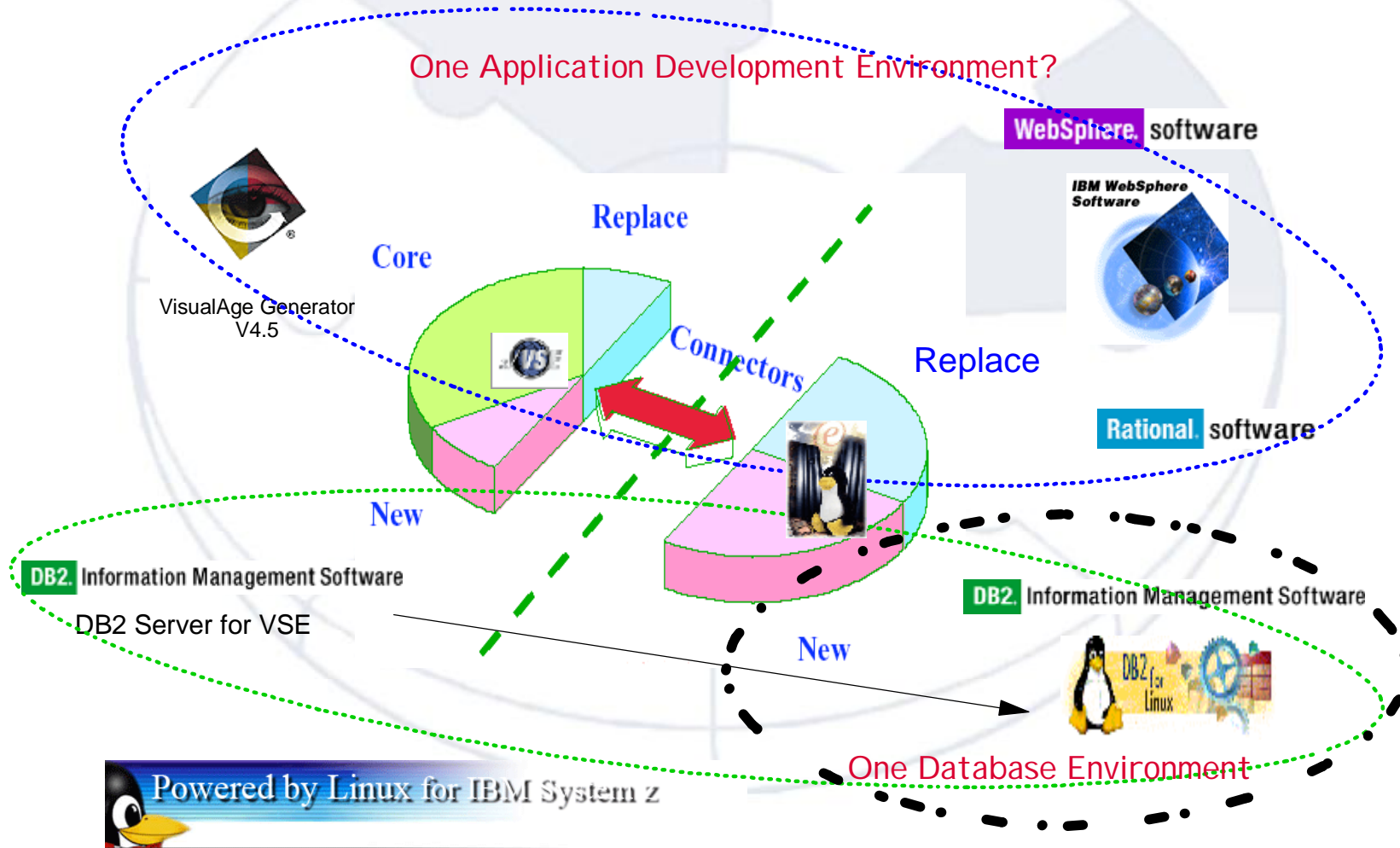
Only S/390 solutions



New environment ?

SOA with z/VSE, z/VM and Linux
on System z

IT Environment



SOA with z/VSE, z/VM and Linux
on System z

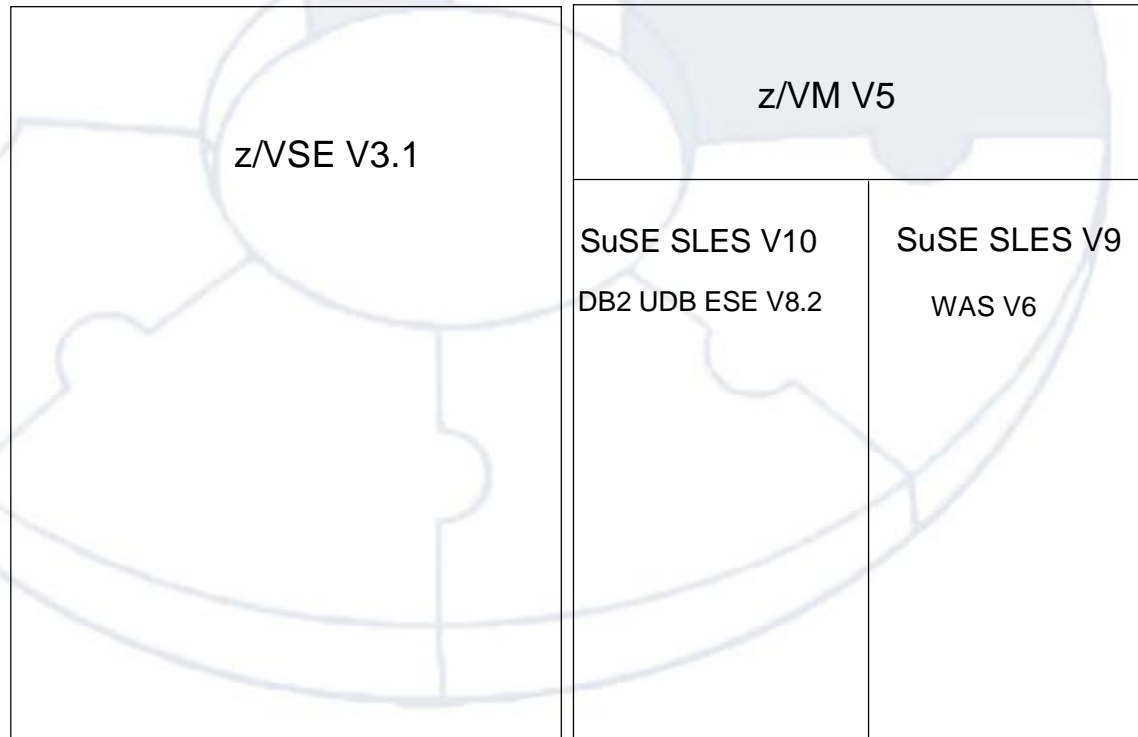
Production Environment



z/890

z/890

IFL - 64 bit

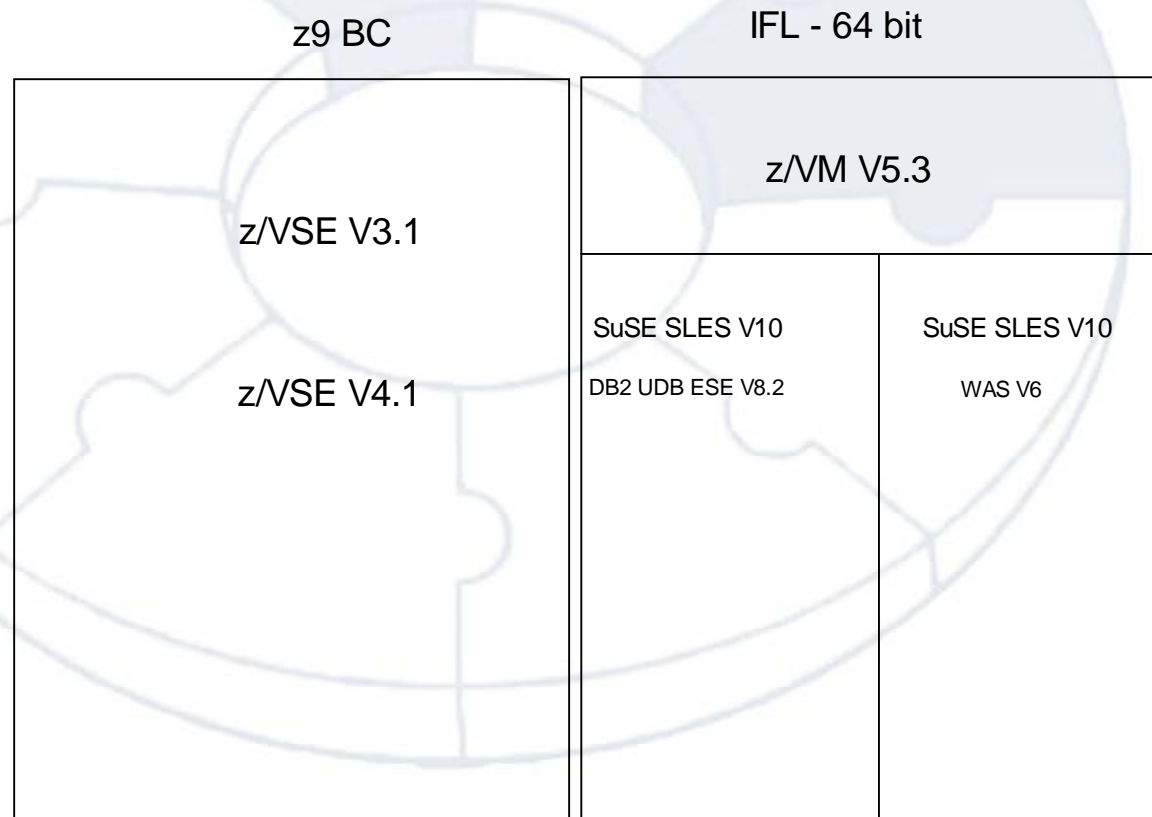


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Development Environment

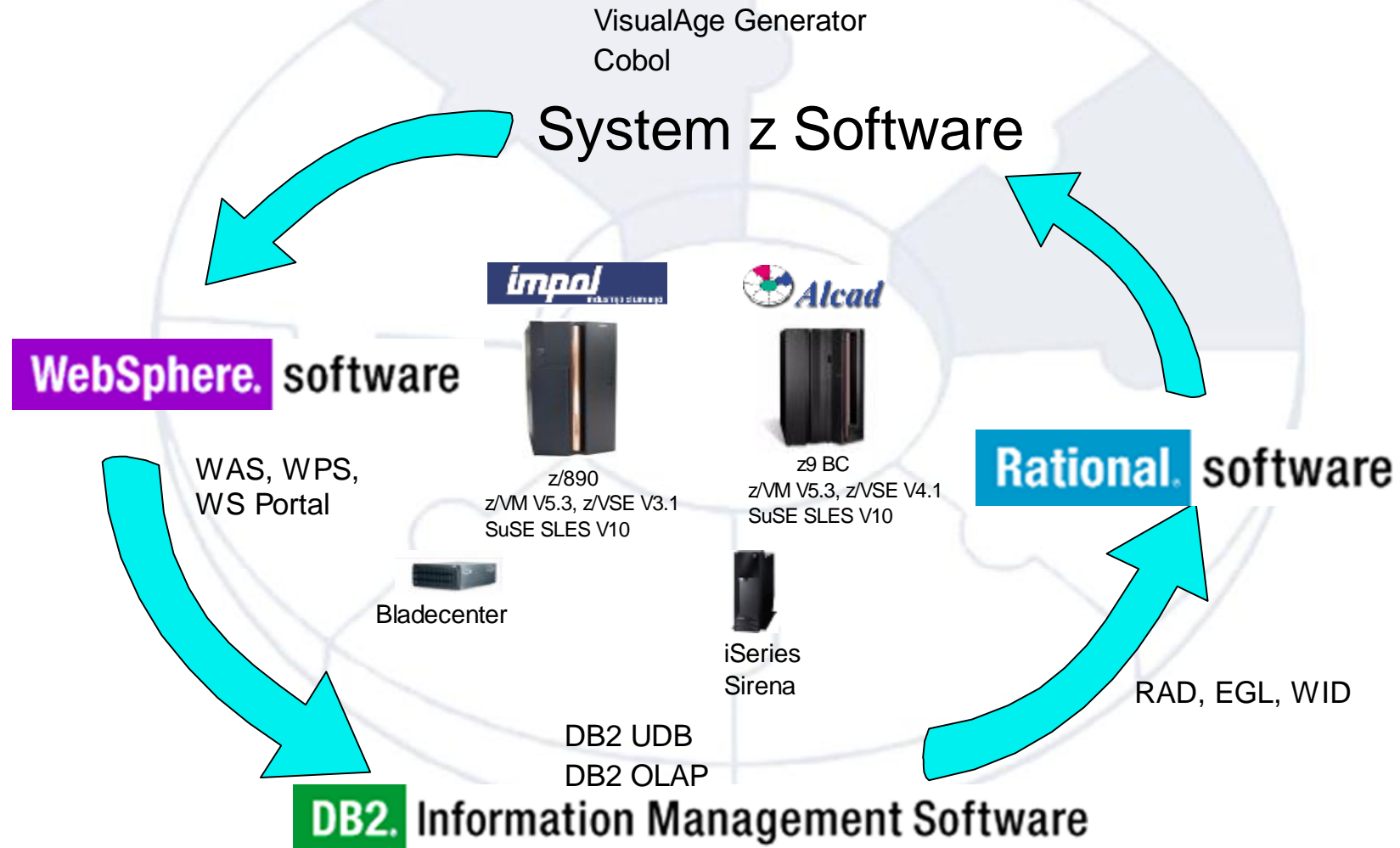


z9 BC + IFL
2096 - R07



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on System z

IT environment



SOA with z/VSE, z/VM and Linux
on System z

Alcad solutions

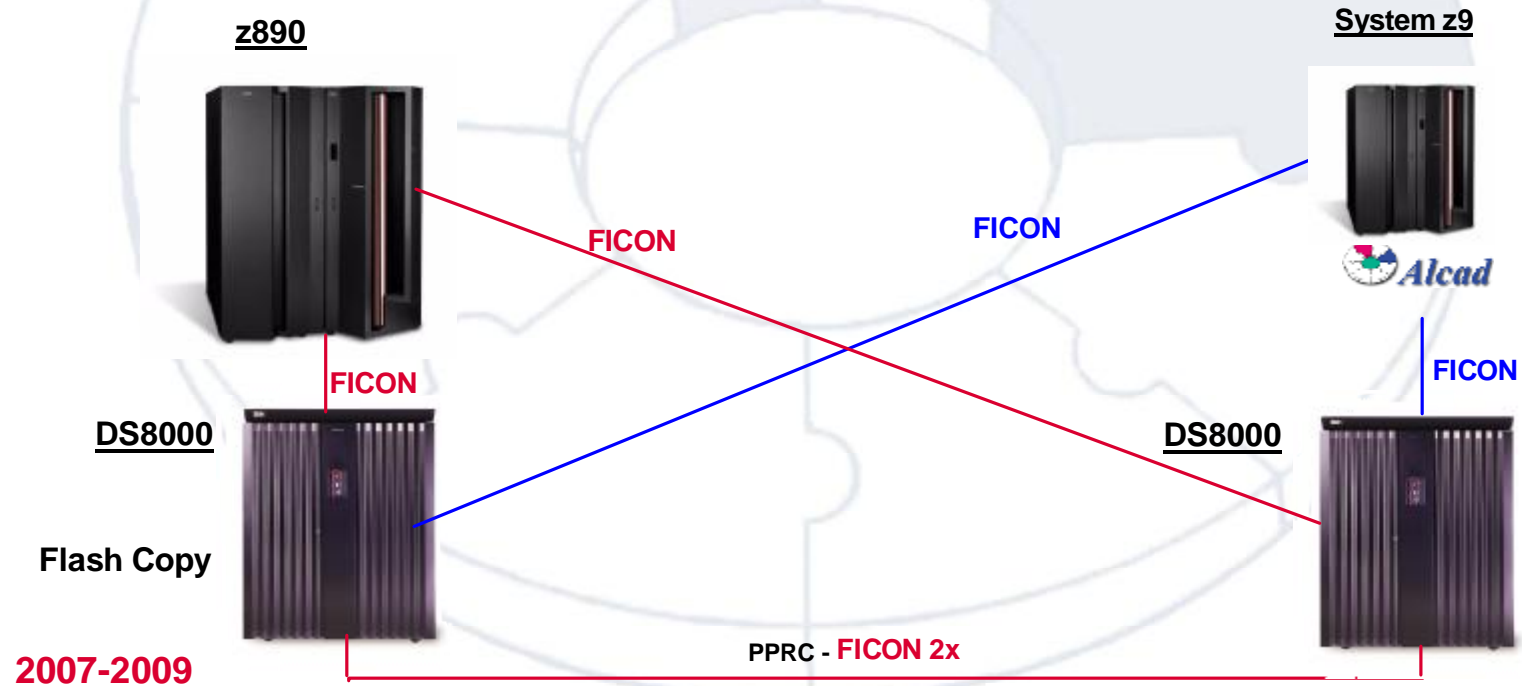
- Operational business information system in Impol
- IBM HW and SW
- Core CICS applications (VAG, EGL)
- Intranet applications (SmallTalk, Java)
- e-business (web and portlet applications, WS Portal)
- SOA
- DB2 and OLAP
- Development and sale products (System z, Development Tools and Information Management Software)
- Presentations (IBM events, conferences, customers, ...)
- Services (pilot projects, educations, solutions, testing, ...)
- Cooperations with IBM

SOA with z/VSE, z/VM and Linux
on System z

Alcad plans



New HW for Impol and Alcad



SOA with z/VSE, z/VM and Linux
on System z

SOA and Alcad



SOA with z/VSE, z/VM and Linux
on System z

Important dates for SOA in Alcad

- June 2005 - IBM Executive SOA Summit

- Business View is important for SOA
- bridge between Business World and IT



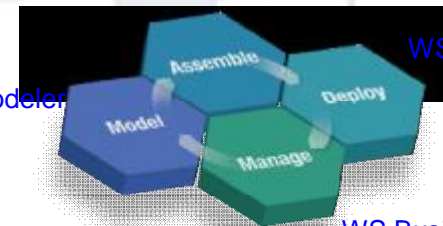
- April 2006 - SLO IBM Forum 2006

- Business View (process Modeling and Monitoring)
- IT View (integration of Services, Processing)

WS Integration Developer

WS Process Server

WS Business Modeler



WS Business Monitor

- May 2006 - IBM Top Gun

- Alcad won the Top Gun
- idea of SOA project in Impol



SOA with z/VSE, z/VM and Linux
on System z

Important dates for SOA in Alcad



Alcad

- June - September 2006
 - defined Alcad SOA team
 - education (IBM, Alcad)
- October 2006
 - pilot project "SOA" (Impol, IBM, Alcad)

Impol

- September 2006
 - SOA presentation to customer (Alcad, IBM)
 - start preparing 1st "SOA" project (Impol, Alcad)
 - start of the selling process for SOA tools and services (IBM, Alcad)
- December 2006
 - project confirmation by Impol (100K SW + 200K services Alcad)

Important dates for SOA in Alcad

Alcad, Impol



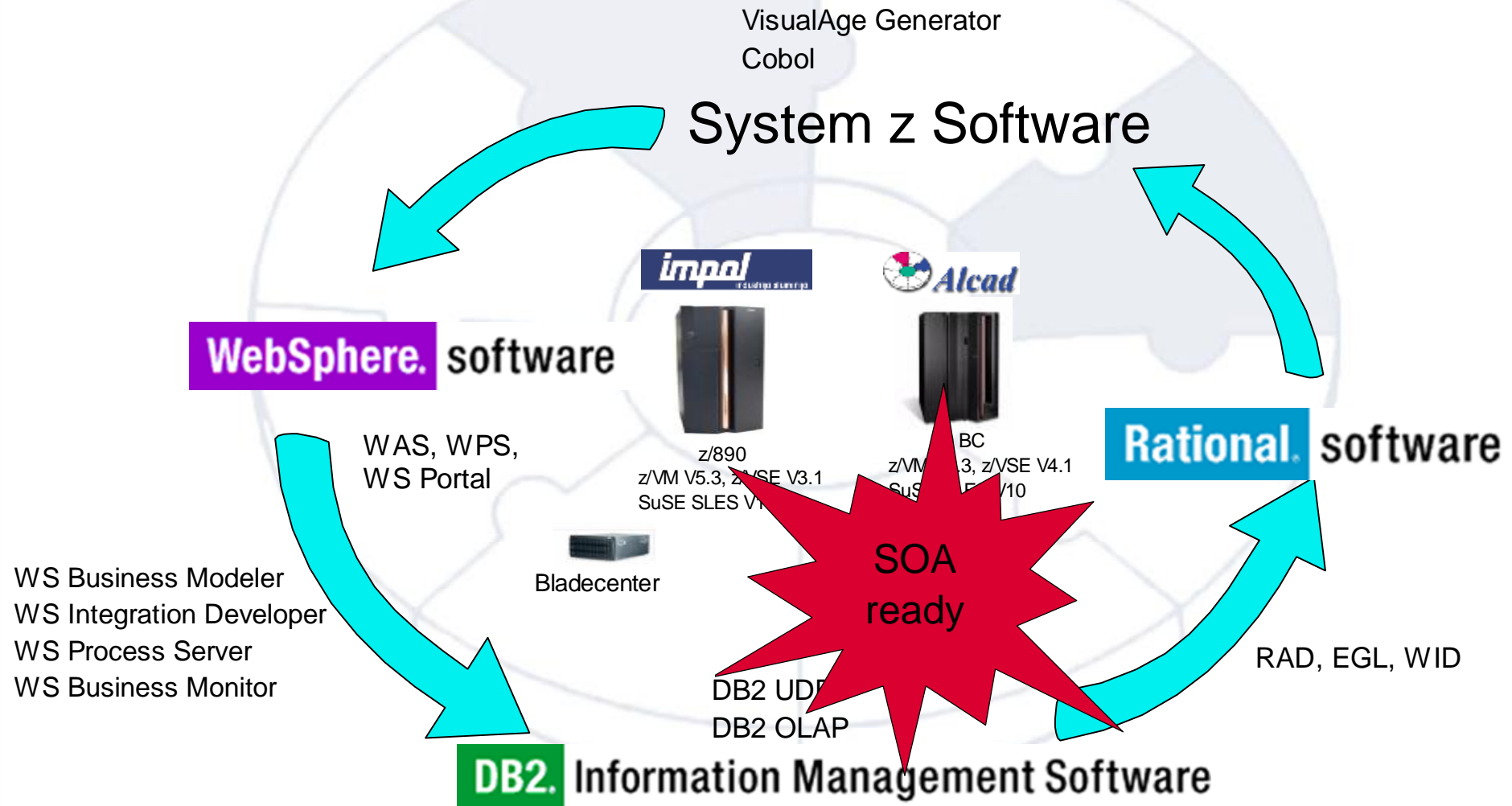
- **January - July 2007**
 - Project
- **April 2007**
 - Presentation on IBM forum (SLO)
- **August 2007**
 - WS Portal integration
- **September 2007**
 - Presentation on SOA event, castle Jable, SLO
- **October 2007**
 - Presentation on IBM/GSE conference in Boeblingen
- **December 2007**
 - Video
 - Migration of SOA SW products from V60 to V61
- **January 2008**
 - Contract with Reuters
- **February 2008**
 - Renovation of the process
- **April 2008**
 - Presentation on IBM forum (SLO)



SOA with z/VSE, z/VM and Linux
on System z

REUTERS 

Conditions for SOA?



SOA with z/VSE, z/VM and Linux
on System z

How we presented SOA to Impol:

- We did not:
 - speak about new and necessary AD tools
- We focused on:
 - joining of Business and IT goals in order to increase the turnover (and increase the profit) and control the costs (added value)
 - process, data and people integration – generate added value
 - flexibility of process
 - process automatization
 - **ROI = 7 months**

Why we used SOA in project “Protection of Sale’s Margin ”

- we recognized a request for integration of business process, people and data inside and outside the company
- it is a process, in which the added value depend on quick, inovative and right solutions
- dynamic market place and business on demand are present
- it is necessary to adapt quickly to circumstances and to prepare for future business opportunity
- it is required for automation of business process, which was not defined totally - create new business model
- we need to decide in real time, depending on business KPI

SOA and Risk Management

Protection of Sale's Margin

Product price = Material price + Profit

- Aluminium is a part of London Metal Exchange – LME,
- Sale's and Purchasing price based on LME price in Impol,
- Purchasing price = LME (85%) + premium (15%),
- Sale's price = LME (65%) + Production Margin (35%)



Example:

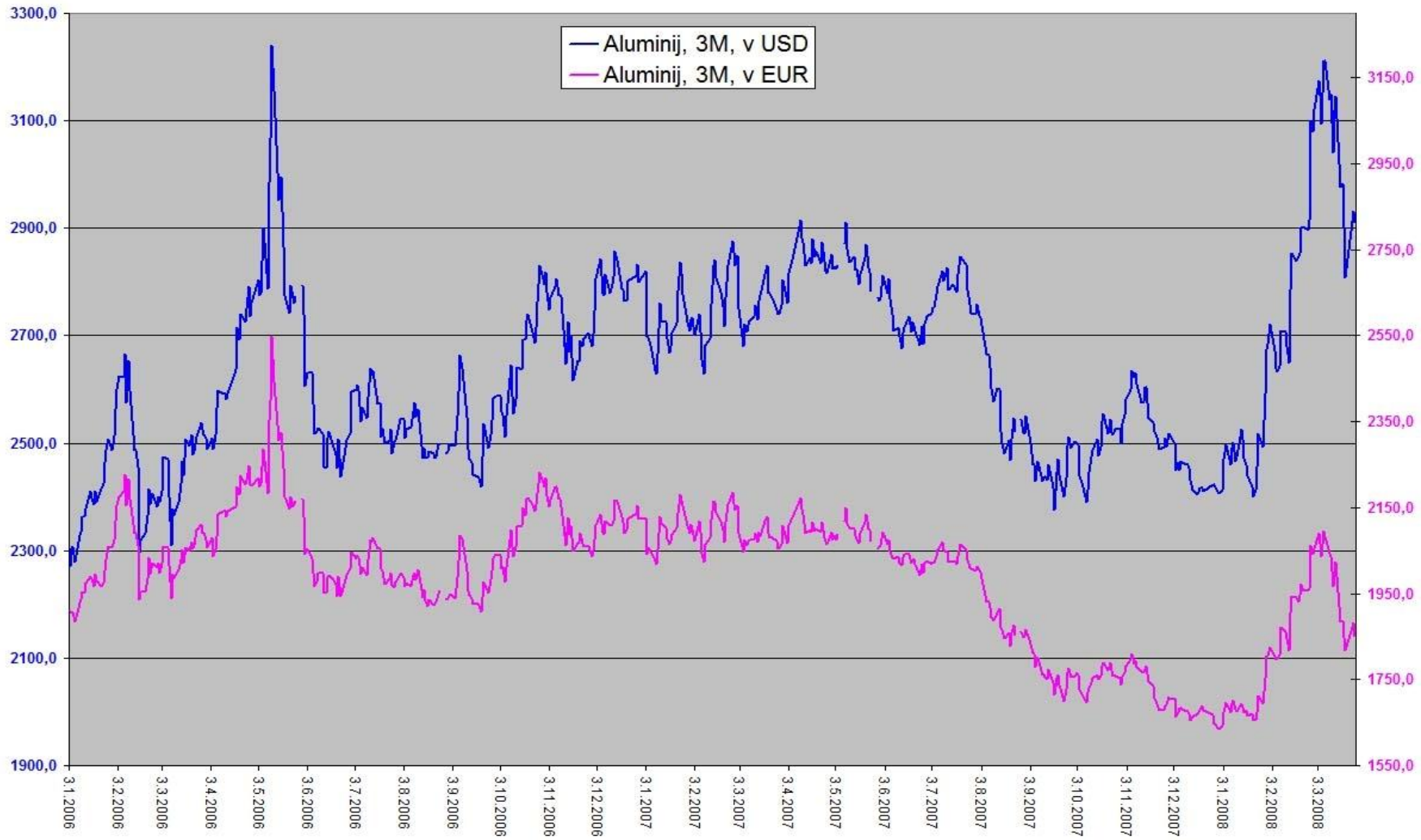
15.4.2007 2800 \$ = 2100 \$ + 700 \$ for 25 TU (20.6.2007)

20.6.2007 2800 \$ = 2450 \$ + 350 \$

+ 350 \$ - 350 \$

SOA with z/VSE, z/VM and Linux
on System z

SOA and Risk Management



SOA with z/VSE, z/VM and Linux
on System z

SOA and Risk Management

Protection of Sale's Margin

Solutions:

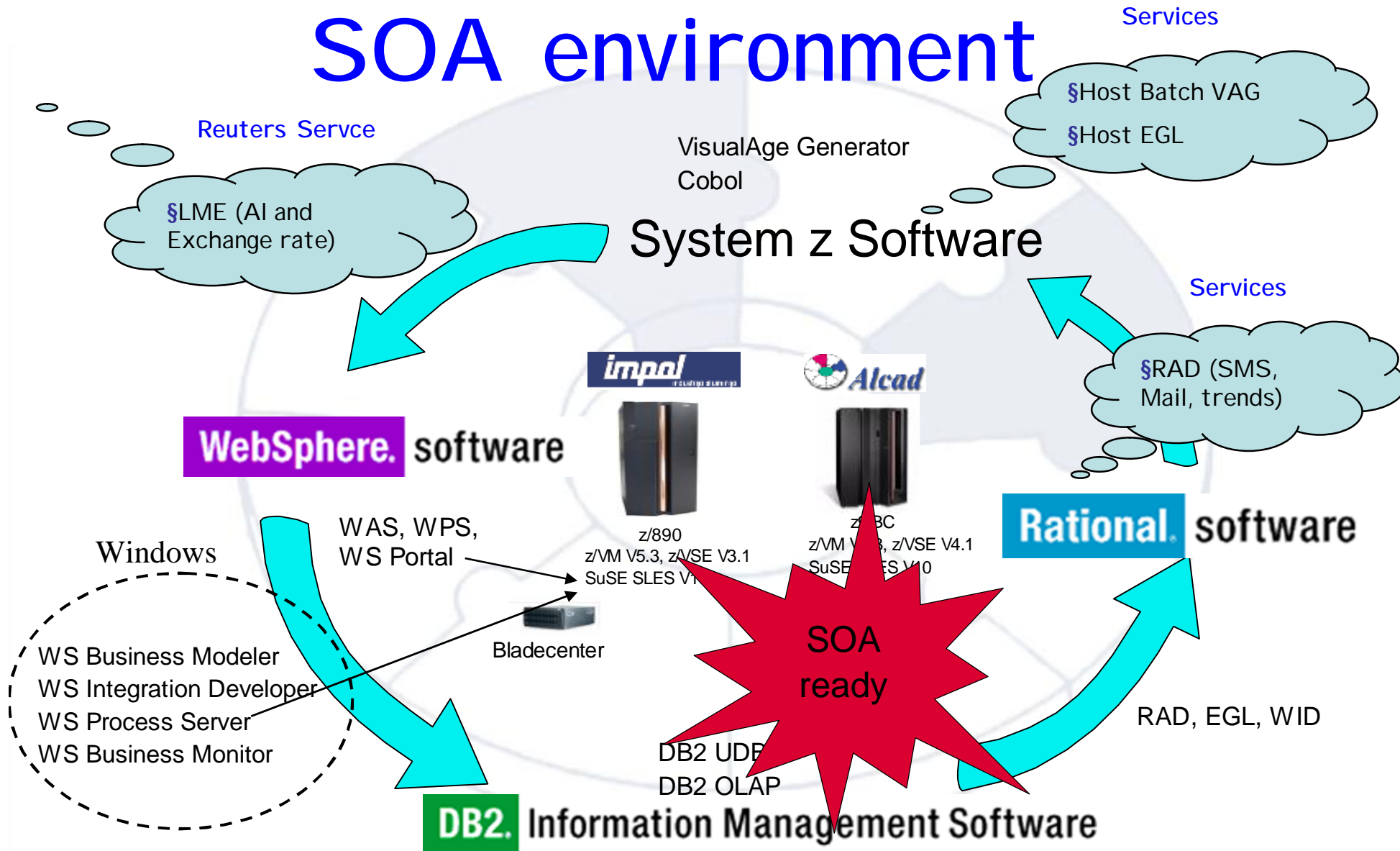
- the system recognizes daily incoming orders
- the system eliminates "back-to-back" business
- the system prepares proposals for future contracts
- the surplus of orders can be protected by LME
- the daily sum of physical orders and future contracts (purchase and sale orders) is zero (0)

SOA and Risk Management

Protection of Sale's Margin

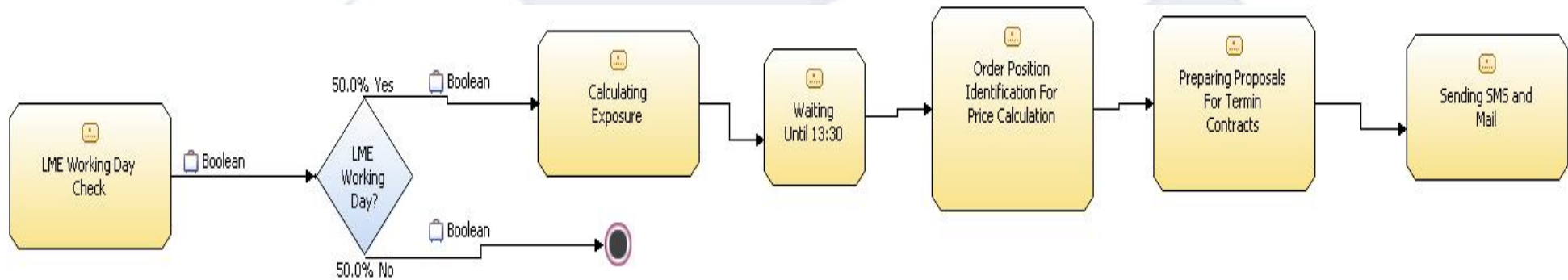
- innovation for this area of industry in Slovenia
- changed the process on orders input
- integration of existing solutions in different environments (services - Host, Mail, SMS)
- integration of new solutions (Trends, Exchange Rate)
- integration of external services (Reuters)
- integration of strategical contracts and quota reservation
- reserve AL on futures market
- little Human Task

SOA environment



SOA with z/VSE, z/VM and Linux
on System z

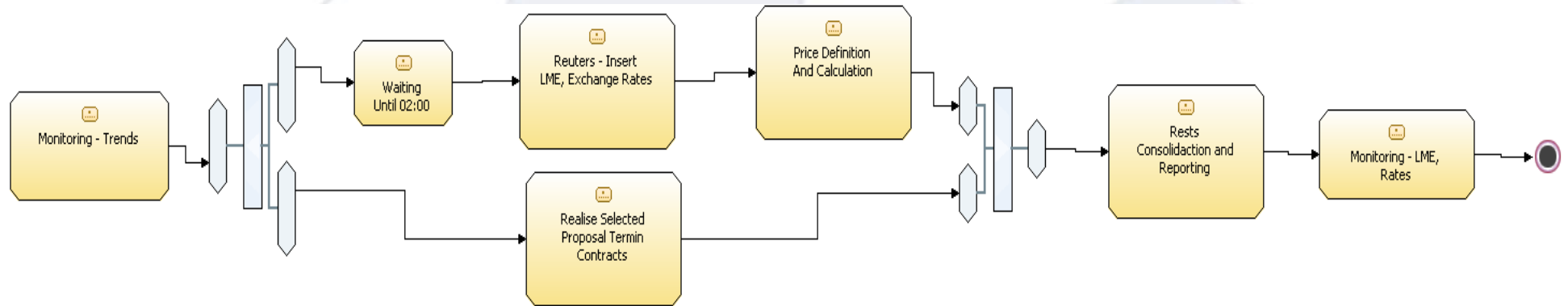
Process RM in Impol



- 00:00 – 24:00: Inserts new orders and Futures (OP1)
- 05:00: System checks LME working day and calculating Exposure
- 13:30: Position order identification for price calculation and preparing proposals for future contracts
- Automatic SMS and mail to responsible person with proposals for future contracts
- Reporting

SOA with z/VSE, z/VM and Linux
on System z

Process RM in Impol



- 02:00: Integration Reuters servis (LME, Exchange rate)
- Price definition and calculation (depend on LME and Exchange rate), rests calculation
- Reporting
- 13:40 - 24:00: Futures OP2 (HT)

SOA with z/VSE, z/VM and Linux
on System z

Process RM in Impol

The screenshot displays the Business Process Choreographer Explorer interface. The left pane shows a tree view of process components, including 'HedgingwithunknownLME'. The main pane shows the 'Activity Instance List' for the selected process, with columns for Activity Name, State, Kind, Owner, Activated, and Process Instance Name. Below the list, a console window shows the execution log for the process, including messages like 'Hdg: CallJob1500', 'Hdg: Start Hedging', and 'Hdg: LNEWorkingDayCheck'.

Activity Name	State	Kind	Owner	Activated	Process Instance Name
Snippet7	Inactive	Script			_PI:90030118.c5318770.60fa573f.d8d50874
Snippet12	Inactive	Script			_PI:90030118.c5318770.60fa573f.d8d50874
Snippet	Inactive	Script			_PI:90030118.c5318770.60fa573f.d8d50874
HedgingwithunknownLME_check	Finished	Receive		19.3.08 5:00:00	_PI:90030118.c5318770.60fa573f.d8d50874
LNEWorkingDayCheck_check	Finished	Invoke		19.3.08 5:00:00	_PI:90030118.c5318770.60fa573f.d8d50874
CalculatingExposure_calculate	Finished	Invoke		19.3.08 5:00:00	_PI:90030118.c5318770.60fa573f.d8d50874
Waituntil1340	Waiting	Wait		19.3.08 5:00:01	_PI:90030118.c5318770.60fa573f.d8d50874

```
[19.3.08 2:10:00:680 CET] 00000219 SystemOut    o    Hdg: CallJob1500
[19.3.08 2:10:00:727 CET] 00000272 WSChannelFrom A    CHF000191: The Transport Channel Service has started chain HttpOut
[19.3.08 2:10:00:930 CET] 00000219 SystemOut    o    *** Hdg: WAITING UNTIL 00:00
[19.3.08 2:20:00:055 CET] 00000272 SystemOut    o    *** Hdg: Compiling HTs
[19.3.08 2:20:00:055 CET] 00000272 SystemOut    o    java.util.GregorianCalendar[time=1205649929699,areFieldsSet=true,are
[19.3.08 2:20:00:055 CET] 00000272 SystemOut    o    _TKI:a01b0118.c241b8ab.60fa573f.d8d50874
[19.3.08 2:20:00:055 CET] 00000272 SystemOut    o    _PI:90030118.c241b8ab.60fa573f.d8d50874
[19.3.08 2:20:00:055 CET] 00000272 SystemOut    o    null
[19.3.08 2:20:00:118 CET] 00000272 SystemOut    o    Hdg: Checking for ready and claimed HT: 1
[19.3.08 2:20:00:149 CET] 00000272 SystemOut    o    HT tckid: _TKI:a01b0118.c48cf5cc.60fa573f.d8d50939
[19.3.08 2:20:00:149 CET] 00000272 SystemOut    o    Task NAME: HedgingwithunknownLME?HedgingwithunknownLMETask1 | Realis
[19.3.08 2:20:00:149 CET] 00000272 SystemOut    o    Hdg: Automatic compitling HT
[19.3.08 2:20:00:243 CET] 00000272 SystemOut    o    *** Hdg: RestsConsolidationandReporting
[19.3.08 2:20:00:243 CET] 00000272 SystemOut    o    Hdg: PrepareJob0001
[19.3.08 2:20:00:368 CET] 00000272 SystemOut    o    Hdg: CallJob0001
[19.3.08 2:20:00:399 CET] 0000028e WSChannelFrom A    CHF000191: The Transport Channel Service has started chain HttpOut
[19.3.08 2:20:00:618 CET] 0000028e SystemOut    o    *** Hdg: Stop Hedging
[19.3.08 5:00:00:368 CET] 0000028e HTM      I    CWTK0044I: Originator becomes administrator of task Hedgingwithun
[19.3.08 5:00:00:493 CET] 00000272 SystemOut    o    *** Hdg: Start Hedging
[19.3.08 5:00:00:493 CET] 00000272 SystemOut    o    *** Hdg: LNEWorkingDayCheck
[19.3.08 5:00:00:555 CET] 00000287 WSChannelFrom A    CHF000191: The Transport Channel Service has started chain HttpOut
[19.3.08 5:00:00:790 CET] 00000287 SystemOut    o    *** Hdg: CalculatingExposure
[19.3.08 5:00:01:024 CET] 000002a4 SystemOut    o    *** Hdg: WAITING UNTIL 13:30
[19.3.08 10:38:54:932 CET] 00000163 LTD&Server&S E    SR000218: Validation of the LTD token failed because the token
```

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on System z

Portal RM in Impol

The screenshot displays the Impol portal interface with the following components:

- Header:** Logo for 'impol Aluminijumska Industrija'. Navigation links for 'Različni segmenti', 'Mandir', 'Regadi', and 'Vnosi'. Search bar with 'Vse izpolni'. Date: 20.09.2008. User: Operabilni: Dekar Lang.
- Navigation:** 'LME krediti: 100000000' and 'Tačaji na dan: 25.09.2008'.
- Table 1 (Left):**

Castost	1117	4,1%	1.151,11 (EUR)	1,7%
1 Month	2.990	4,1%	1.381,058 (EUR)	3,5%
15 Month	3.670	4,2%	1.305,412 (EUR)	3,3%
27 Month	5.141	4,1%	1.112,272 (EUR)	1,7%
- Table 2 (Middle):**

EURUSD	1.008	0,8%
EURJPY	1,117	1,1%
EURCHF	1,079	0,6%
EURSEK	8,417	0,1%
EURGBP	0,701	-1,1%
- Chart 1 (Left):** '3M LME gibanja' (Line chart showing LME price fluctuations from 2007-12-25 to 2008-09-25).
- Chart 2 (Middle):** '3M gibanja tačajev' (Line chart showing exchange rate fluctuations from 2007-12-25 to 2008-09-25).
- Chart 3 (Right):** 'Exposure KPI' (Pie chart showing exposure distribution for 20.09.2008).
- Table 3 (Bottom Left):** 'Previdlj. TP vs. LME Jan.' (Table with columns: Datum, tok, Saldo, tip).

2008	1	88,179	PRCD-IA
2008	5	15,111	PRCD-IA
2008	5	5,000	PRCD-IA
- Table 4 (Bottom Middle):** 'Izpostavljenost na dan: 20.09.2008'

Izpostavljenost	-1041
Terminska izpostavljenost	2118
Skupna izpostavljenost	870
- Chart 4 (Bottom Right):** 'Gibanje izpostavljenosti' (Line chart showing exposure changes from 2007-12-25 to 2008-09-25).
- Footer:** 'Poženi' and 'Vaša firma tu'.

SOA with z/VSE, z/VM and Linux
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Portal RM in Impol

The screenshot displays the Impol Risk Management Portal interface. The top navigation bar includes the Impol logo, the text "Risk management", and user information. A sidebar on the left contains a menu with items like "Prógled 1", "Prógled likvidaci", "17 (111)", "Prógled", and "VF". The main content area is titled "Terminová Pogoeba" and contains a detailed form for entering contract data. The form includes fields for Date (05.08.2007), Future No. (305), Future Type (2), Clearer/Partner (Sumiranie Vito S Limited), Contract No. (0000010), Status (2), Unit (Lot: 25.00), Quantity (8), Weight (200), Exchange (LME), and Exchange Rate (1.500). A comment field contains the text "Sumiranie 30/0307 octand: ...". Below the main form is a "Predajna Pogoeba" section with fields for Year of Contract, Order Number, Position No., and other contract details.

Field	Value
Date	05.08.2007
Future No.	305
Future Type	2
Clearer/Partner	Sumiranie Vito S Limited
Contract No.	0000010
Status	2
Unit	Lot: 25.00
Quantity	8
Weight (t)	200
Exchange	LME
Exchange Rate	1.500
Prompt Date	10.12.2007
Customer	Sumiranie octand: S C
Business Unit	Impol

Comment: Sumiranie 30/0307 octand: ...

Field	Value
Year of Contract	
Order Number	
Position No.	
Contract No.	
Year of Contract	
Business Unit	
Order Type	Impol
LME Price	
Profit	37,203

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Portal RM in Impol

impol
Aluminium Industry

Najdi: 26.03.2008 Uporabnik: Oskar Lang

Risk management

Monitor Pregledi Vnosi

- Terminski trg
 - Pregled TP
 - Pregled likvidacij**
- Fizični trg
- Povezave
- LME

Kriterij po GID: Future GID

Kriterij za pregled likvidacij TP: Datum od Datum do

Futuregid	Futureid	Datum	Status	Tip TP	Ref_no	Metal.naziv	We	Number of Lots	Kolorder	Koltona	Customer	Lme Date	Price	Currency	Creator
150	620	4.3.2008	C	1	10055988	Aluminium	SELL	0,32	8	8	Prolyte - profili	24.10.2007	1792.0000	EUR	dstramsak
150	656	4.3.2008	C	1	10169405	Aluminium	SELL	1,16	29	29	Furgokit - Seval	8.11.2007	1795.0000	EUR	dstramsak
150	773	4.3.2008	C	1	10479765	Aluminium	SELL	2,4	60	60	Kovolit - cevarna	20.12.2007	1678.0000	EUR	dstramsak

Page 1 of 1

Date: Future Group No. Clearer

We:

Lots: Quantity: Weight:

Metal: Exchange: Currency:

Price: USD: Exchange Rate:

Comments:

Poženi Začetna stran

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on System z

Portal RM in Impol

The screenshot displays the 'impol' Risk Management Portal. The interface includes a navigation menu on the left with options like 'Pregled 1', 'Pregled likvidacij', and 'Kalkulacije SP'. The main area shows a summary table for 'Skupaj:' and a detailed data table with the following columns: 'Št. SP', 'Skladišna količina skupaj', 'Skupna količina', 'Podrobna količina', 'Odstotek količina', and 'Ime artikla'. The data table contains 30 rows of product information.

Št. SP	Skladišna količina skupaj	Skupna količina	Podrobna količina	Odstotek količina	Ime artikla
427	400	400	0	100	ARTIKL NI NA
428	600	300	112,7	37,3	HEBERT NATAŠA
416	400	114	0	28,5	HEBERT NATAŠA
418	400	0	0	0	HEBERT NATAŠA
431	300	70	0	23,3	HEBERT NATAŠA
447	100	100	0	100	FRANZIŠKA
451	100	11,7	0	11,7	HEBERT NATAŠA
446	200	100	100,7	50,3	HEBERT NATAŠA
409	150	0	0	0	FELDER ANITA
414	100	0	0	0	HEBERT NATAŠA
407	280	187	100,00	35,3	FRANZIŠKA
404	280	0	0	0	FRANZIŠKA
410	400	0	0	0	HEBERT NATAŠA
480	300	70	0	23,3	HEBERT NATAŠA
410	100	0	0	0	MCTALK ANITA
411	100	0	0	0	MCTALK ANITA
413	20	0	0	0	HEBERT NATAŠA
401	0	0	0	0	HEBERT NATAŠA
419	100	0	0	0	HEBERT NATAŠA
400	100	0	0	0	HEBERT NATAŠA
402	300	0	0	0	MCTALK ANITA
407	10	0	0	0	MCTALK ANITA
410	100	0	0	0	MCTALK ANITA
400	40	0	0	0	HORVAT VIKTORIJA
417	100	0	0	0	HEBERT NATAŠA
488	30	0	0	0	HEBERT NATAŠA
472	400	101,0	0	25,2	HEBERT NATAŠA
419	400	0	0	0	HEBERT NATAŠA
400	1.500	300	0	20	HEBERT NATAŠA
428	10	0	0	0	FRANZIŠKA
417	100	0	0	0	FRANZIŠKA

SOA with z/VSE, z/VM and Linux
on System z

Portal RM in Impol

impol
Management

Meni: Pregled Vnosi

Tematski trg: Pregled TP, Pregled likvidacij

zobni trg: Kmalokup

Povzava: **Dovzava FT**, DTD za JVC dan, LM

Pregled

Opis: **Dovzava FT TT - OP2**

Datum od: **04.12.2007** do: **20.03.2008**

LIMENSKI TRG							LIZIŠNI TRG										
Pridelava				Nahava			Pridelava				Nahava			Skupaj			
Količina	Št. TR/LTP	Datum zap.	LME	Količina	Št. TR/LTP	Datum zap.	LME	Količina	LME Datum	Leto	Mesec	LME	Količina	LME Datum	Leto	Mesec	LME
200,00	112	2008-01-16	1.660,00	75,00	748	2008-01-16	1.650,00	82,08	2007-12-05	2008	2	1.642,27	82,08	2008-01-16	2008	1	1.660,00
-	-	-	-	75,00	130	2008-01-16	1.658,00	20,00	2007-12-11	2008	4	1.641,57	13,17	2008-01-16	2008	1	1.658,00
-	-	-	-	25,00	219	2008-01-16	1.670,00	20,68	2007-12-11	2008	5	1.641,50	20,18	2008-01-16	2008	1	1.670,00
-	-	-	-	200,00	159	2008-03-19	1.655,00	84,97	2007-12-18	2008	4	1.655,68	84,97	2008-03-19	2008	3	1.655,00
75,00	150	2008-03-19	1.640,00	75,00	220	2008-03-19	1.659,00	118,51	2007-12-11	2008	4	1.640,00	71,51	2008-03-19	2008	3	1.640,00
200,00	157	2008-03-19	1.662,00	75,00	228	2008-03-19	1.680,00	226,37	2007-12-20	2008	1	1.649,09	226,37	2008-03-19	2008	3	1.662,00
-	-	-	-	75,00	228	2008-04-16	1.695,00	6,69	2007-12-20	2008	5	1.649,09	6,69	2008-04-16	2008	4	1.695,00
200,00	150	2008-03-19	1.642,00	25,00	219	2008-01-16	1.660,00	21,21	2007-12-11	2008	4	1.640,81	15,27	2008-03-19	2008	3	1.642,00
-	-	-	-	25,00	220	2008-01-16	1.694,71	16,68	2007-12-11	2008	5	1.645,18	16,68	2008-03-19	2008	4	1.694,71
200,00	157	2008-03-19	1.662,00	50,00	818	2008-03-19	1.675,00	98,48	2008-01-10	2008	4	1.645,55	98,48	2008-03-19	2008	3	1.662,00
-	-	-	-	25,00	119	2008-04-16	1.660,00	20,00	2008-01-11	2008	5	1.645,55	16,00	2008-04-16	2008	4	1.660,00
-	-	-	-	25,00	828	2008-01-16	1.651,28	25,00	2008-01-18	2008	5	1.638,81	25,00	2008-01-16	2008	1	1.651,28
-	-	-	-	100,00	837	2008-04-16	1.695,00	162,87	2008-05-13	2008	4	1.673,58	162,87	2008-04-16	2008	4	1.695,00

Požen

SOA with z/VSE, z/VM and Linux
on System z

Portal RM in Impol

The screenshot displays the Impol portal interface. The top navigation bar includes the Impol logo and the text 'RM management'. Below this, there are several menu items: 'Trenutni trg', 'Pregled TP', 'Pregled likvidacij', 'Zbirni JG', 'Kritični pogoji', 'Povzetki', 'Dovezava FTA TT', 'DTD za JMO da', and 'LM'. The main content area shows a table with columns for 'Leto' (Year), 'Tip prodaje' (Sales type), 'Leto' (Year), 'Št. poročila' (Number of reports), 'Pozorščina' (Warning), 'Spr. VSE' (VSE), 'Navedba' (Reference), 'Polidire' (Director), 'Dobitek' (Profit), 'Leto' (Year), 'Mesec' (Month), 'BM' (Business Model), 'Tip nabave' (Purchase type), 'Leto' (Year), 'Zbirni' (Total), 'Mesečni' (Monthly), and 'Dokazila' (Documents). The table contains 30 rows of data for the year 2008, with columns 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30.

Leto	Tip prodaje	Leto	Št. poročila	Pozorščina	Spr. VSE	Navedba	Polidire	Dobitek	Leto	Mesec	BM	Tip nabave	Leto	Zbirni	Mesečni	Dokazila
2008	SpotF	2008	77700	1	C	YONKI PACHA/SHY KDF NEUBURG GMBH	0,573	0	2008	1	031	STK	2008	00	0	R.S.L. VARNET NR. 0261
2008	SpotF	2008	76888	1	C	WAGGONI GENERAL DELLA BRANDA	0,253	0	2008	1	021	SpotH	2008	000	1	MURTO VETALE DEFEKNEDELM
2008	SpotF	2008	76888	2	C	WAGGONI GENERAL DELLA BRANDA	0,105	0	2008	1	021	SpotH	2008	000	1	MURTO VETALE DEFEKNEDELM
2008	SpotF	2008	76888	3	C	WAGGONI GENERAL DELLA BRANDA	0,211	0	2008	1	021	SpotH	2008	000	1	MURTO VETALE DEFEKNEDELM
2008	SpotF	2008	76888	4	C	WAGGONI GENERAL DELLA BRANDA	0,253	0	2008	1	021	SpotH	2008	000	1	MURTO VETALE DEFEKNEDELM
2008	SpotF	2008	77000	1	C	DEVEL D.O.	0,305	0	2008	1	061	STK	2008	00	0	R.S.L. VARNET NR. 0261
2008	SpotF	2008	77000	10	C	DEVEL D.O.	1,3	0	2008	6	011	STK	2008	00	0	R.S.L. VARNET NR. 0261
2008	SpotF	2008	77700	2	C	PETER FOLZP DHTER GMBH	1	0	2008	1	021	STK	2008	00	0	R.S.L. VARNET NR. 0261
2008	SpotF	2008	78101	2	C	JUDWIG LEINER	0,5	0	2008	1	061	SpotH	2008	000	1	MURTO VETALE DEFEKNEDELM
2008	SpotF	2008	78101	3	C	JUDWIG LEINER	0,5	0	2008	1	061	SpotH	2008	000	1	MURTO VETALE DEFEKNEDELM
2008	SpotF	2008	78101	4	C	JUDWIG LEINER	0,237	0	2008	1	061	SpotH	2008	000	1	MURTO VETALE DEFEKNEDELM
2008	SpotF	2008	78101	4	C	JUDWIG LEINER	0,5	0,237	2008	1	061	SpotH	2008	000	3	MURTO VETALE DEFEKNEDELM
2008	SpotF	2008	78101	6	C	JUDWIG LEINER	0,5	0	2008	1	061	STK	2008	00	0	R.S.L. VARNET NR. 0261
2008	SpotF	2008	78101	6	C	JUDWIG LEINER	0,5	0	2008	1	061	STK	2008	00	0	R.S.L. VARNET NR. 0261
2008	SpotF	2008	78101	7	C	JUDWIG LEINER	-	0	2008	1	061	STK	2008	00	0	R.S.L. VARNET NR. 0261
2008	SpotF	2008	78101	8	C	JUDWIG LEINER	-	0	2008	1	061	STK	2008	00	0	R.S.L. VARNET NR. 0261
2008	SpotF	2008	78101	0	C	JUDWIG LEINER	-	0	2008	1	061	STK	2008	00	0	R.S.L. VARNET NR. 0261
2008	SpotF	2008	78101	10	C	JUDWIG LEINER	0,5	0	2008	1	061	STK	2008	00	0	R.S.L. VARNET NR. 0261
2008	SpotF	2008	78101	11	C	JUDWIG LEINER	-	0	2008	1	061	STK	2008	00	0	R.S.L. VARNET NR. 0261
2008	SpotF	2008	78101	12	C	JUDWIG LEINER	-	0	2008	1	061	STK	2008	00	0	R.S.L. VARNET NR. 0261
2008	SpotF	2008	78101	13	C	JUDWIG LEINER	0,5	0	2008	1	061	STK	2008	00	0	R.S.L. VARNET NR. 0261
2008	SpotF	2008	78101	14	C	JUDWIG LEINER	0,5	0	2008	1	061	STK	2008	00	0	R.S.L. VARNET NR. 0261
2008	SpotF	2008	78101	16	C	JUDWIG LEINER	0,5	0	2008	1	061	STK	2008	00	0	R.S.L. VARNET NR. 0261
2008	SpotF	2008	78101	16	C	JUDWIG LEINER	0,5	0	2008	1	061	STK	2008	00	0	R.S.L. VARNET NR. 0261
2008	SpotF	2008	78101	17	C	JUDWIG LEINER	0,5	0	2008	1	061	STK	2008	00	0	R.S.L. VARNET NR. 0261
2008	SpotF	2008	78101	18	C	JUDWIG LEINER	0,5	0	2008	1	061	STK	2008	00	0	R.S.L. VARNET NR. 0261
2008	SpotF	2008	78101	10	C	JUDWIG LEINER	-	0	2008	1	061	STK	2008	00	0	R.S.L. VARNET NR. 0261
2008	SpotF	2008	78101	20	C	JUDWIG LEINER	0,5	0	2008	1	061	STK	2008	00	0	R.S.L. VARNET NR. 0261
2008	SpotF	2008	78101	21	C	JUDWIG LEINER	0,5	0	2008	1	061	STK	2008	00	0	R.S.L. VARNET NR. 0261
2008	SpotF	2008	78101	22	C	JUDWIG LEINER	0,5	0	2008	1	061	STK	2008	00	0	R.S.L. VARNET NR. 0261
2008	SpotF	2008	78101	23	C	JUDWIG LEINER	0,5	0	2008	1	061	STK	2008	00	0	R.S.L. VARNET NR. 0261
2008	SpotF	2008	78101	24	C	JUDWIG LEINER	0,5	0	2008	1	061	STK	2008	00	0	R.S.L. VARNET NR. 0261
2008	SpotF	2008	78101	26	C	JUDWIG LEINER	0,5	0	2008	1	061	STK	2008	00	0	R.S.L. VARNET NR. 0261
2008	SpotF	2008	78101	26	C	JUDWIG LEINER	0,5	0	2008	1	061	STK	2008	00	0	R.S.L. VARNET NR. 0261
2008	SpotF	2008	78101	27	C	JUDWIG LEINER	0,5	0	2008	1	061	STK	2008	00	0	R.S.L. VARNET NR. 0261
2008	SpotF	2008	78101	28	C	JUDWIG LEINER	0,5	0	2008	1	061	STK	2008	00	0	R.S.L. VARNET NR. 0261
2008	SpotF	2008	78101	20	C	JUDWIG LEINER	0,5	0	2008	1	061	STK	2008	00	0	R.S.L. VARNET NR. 0261
2008	SpotF	2008	78101	30	C	JUDWIG LEINER	0,5	0	2008	1	061	STK	2008	00	0	R.S.L. VARNET NR. 0261

SOA with z/VSE, z/VM and Linux
on System z

Portal RM in Impol

impol
Assurance Industry

Risk management

Monitor - Pregled - Vnos

Pregled Štev. podatkov: 35

datum od: 01.01.2008

datum do: 30.09.2008

Skupaj

Mesec	Sredstva (L) (L)	Mesecni (L) (L)	Link
1. Mesec	2.111,241	11.171,11	Link
2. Mesec	2.127,157	11.401,15	Link
3. Mesec	2.127,157	11.401,15	Link
4. Mesec	2.127,157	11.401,15	Link

Detalji

datum	Sredstva (L) (L)	Sredstva (L) (L)
4.2.2011	206315	2.221,155
5.2.2011	204025	2.254,555
6.2.2011	204025	2.221,154
7.2.2011	2000	2.221,15
12.2.2011	2000	2.157,22
17.2.2011	2000	2.111,424
22.2.2011	2000	2.157,22
27.2.2011	2000	2.111,41
3.2.2011	2000	2.157,22
8.2.2011	2000	2.157,22
13.2.2011	2000	2.157,22
18.2.2011	2000	2.157,22
23.2.2011	2000	2.157,22
28.2.2011	2000	2.157,22
3.3.2011	2000	2.157,22
8.3.2011	2000	2.157,22
13.3.2011	2000	2.157,22
18.3.2011	2000	2.157,22
23.3.2011	2000	2.157,22
28.3.2011	2000	2.157,22
3.4.2011	2000	2.157,22
8.4.2011	2000	2.157,22
13.4.2011	2000	2.157,22
18.4.2011	2000	2.157,22
23.4.2011	2000	2.157,22
28.4.2011	2000	2.157,22
3.5.2011	2000	2.157,22
8.5.2011	2000	2.157,22
13.5.2011	2000	2.157,22
18.5.2011	2000	2.157,22
23.5.2011	2000	2.157,22
28.5.2011	2000	2.157,22
3.6.2011	2000	2.157,22
8.6.2011	2000	2.157,22
13.6.2011	2000	2.157,22
18.6.2011	2000	2.157,22
23.6.2011	2000	2.157,22
28.6.2011	2000	2.157,22
3.7.2011	2000	2.157,22
8.7.2011	2000	2.157,22
13.7.2011	2000	2.157,22
18.7.2011	2000	2.157,22
23.7.2011	2000	2.157,22
28.7.2011	2000	2.157,22
3.8.2011	2000	2.157,22
8.8.2011	2000	2.157,22
13.8.2011	2000	2.157,22
18.8.2011	2000	2.157,22
23.8.2011	2000	2.157,22
28.8.2011	2000	2.157,22
3.9.2011	2000	2.157,22
8.9.2011	2000	2.157,22
13.9.2011	2000	2.157,22
18.9.2011	2000	2.157,22
23.9.2011	2000	2.157,22
28.9.2011	2000	2.157,22

Požani's ZAGREB

SOA with z/VSE, z/VM and Linux
on System z

Portal RM in Impol

impol
Aluminium Industry

Najdi:

18.03.2008 Uporabnik: Oskar Lang

Risk management

Monitor Pregledi **Vnosi**

Vnos TP - OP 1
Likvidacija TP
Vnos TP - OP 2
Šifranti
Prioritete PE

Terminska Pogodba po Opojji 1

Date: Future No: Future Type:

Clearer/Partner: Clearer's ref.No:

We:

Order Quantity:

Unit: Quantity: Weight (t):

Metal: Exchange: Currency:

Price: USD: Exchange Rate:

Prompt Date: Customer:

Business Unit:

Comments:

Prodajna Pogodba

OrderType: Month of Delivery: Year of Delivery:

Year of Order: Order Number: Position Number:

Profit: LME Price: Business Unit:

Dobavni Rok Nabave

Month of Purchase: Year of Purchase:

Poženi Začetna stran

SOA with z/VSE, z/VM and Linux
on System z

Portal RM in Impol

impol Aluminium Industry

Najdi: 18.03.2008 Uporabnik: Oskar Lang

Risk management

Monitor Pregledi Vnosi

Vnos TP - OP 1
 Likvidacija TP
 Vnos TP - OP 2
 Šifranti
 Prioritete PE

Likvidacija TP glede na zapadlost:

Value	Futureid	Promptdate	Partner.naziv	Metal.naziv	Lot.naziv	Kollots	Koltona	Currency	FutureType.naziv	Price	Opomba	Creator
<input type="checkbox"/>	631	19.3.2008	Sempra Metals Limited	Aluminium	Lot	1	25	EUR	BUY	1.764	\$ 2521,81 @ 1,4296 - Aluberg - folije	dstramsak
<input type="checkbox"/>	676	19.3.2008	Sempra Metals Limited	Aluminium	Lot	3	75	EUR	BUY	1.765	\$ 2582,02 @ 1,4629 - Gea - finstock	dstramsak
<input type="checkbox"/>	599	19.3.2008	Sempra Metals Limited	Aluminium	Lot	1	25	EUR	BUY	1.791	\$2545,37 @ 1,4212 - Profimet - profili	amotaln
<input type="checkbox"/>	673	19.3.2008	Sempra Metals Limited	Aluminium	Lot	1	25	EUR	BUY	1.780	\$ 2606,10 @ 1,4641 - LU-VE - folije	dstramsak
<input type="checkbox"/>	559	19.3.2008	Sempra Metals Limited	Aluminium	Lot	3	75	EUR	BUY	1.788	\$ 2532,70 @ 1,4165 - AHA - Emmi - profili	dstramsak
<input type="checkbox"/>	547	19.3.2008	Sempra Metals Limited	Aluminium	Lot	3	75	EUR	BUY	1.747	\$2458,9 @ 1,4075 - ETF - folije	amotaln
<input type="checkbox"/>	668	19.3.2008	Sempra Metals Limited	Aluminium	Lot	1	25	EUR	BUY	1.800	\$ 2623,50 @ 1,4575 - Teknicalde - Seval	dstramsak
<input type="checkbox"/>	407	19.3.2008	Sempra Metals Limited	Aluminium	Lot	1	25	EUR	BUY	1.945	\$ 2684,49 @ 1,3802 - EB Gesenkschmiede - cevarna	dstramsak
<input type="checkbox"/>	479	19.3.2008	Sempra Metals Limited	Aluminium	Lot	1	25	EUR	BUY	1.800	\$ 2467,80 @ 1,3710 - Fartrade - cevarna	dstramsak
<input type="checkbox"/>	481	19.3.2008	Sempra Metals Limited	Aluminium	Lot	2	50	EUR	BUY	1.800	\$ 2485,44 @ 1,3808 - EB - cevarna	dstramsak

Page 1 of 27

Date: 18.03.2008 Future Group No.: 151 Clearer:

We:

Lots: Quantity: Weight:

Metal: Exchange: Currency:

Price: USD: Exchange Rate:

Comments:

Poženi

SOA with z/VSE, z/VM and Linux
on System z

Portal RM in Impol

The screenshot displays the Impol RM Portal interface. At the top left is the Impol logo with the tagline 'Material Industry'. The top right contains a search bar and user information: 'Jovanovic, Dusan Ljubi'. Below the logo is a 'Risk management' menu with sub-items: 'Monitor', 'Preleg', and 'Vncsi'. A sidebar on the left lists 'Vncsi' (with sub-items 'Vncsi 1' and 'Vncsi 2'), 'Sihanti', and 'Informacije'. The main content area features a table titled 'Predlog TP' with columns: 'Polidite', 'LVE Datum', 'Lelo Dobava', 'Mese Dobava', 'Polidina', and 'Okulja (brojevi)'. The table shows one entry with 'LVE Datum' as '10.11.2011' and 'Polidina' as '1'. Below the table is a navigation bar with 'Page 1 of 1' and a '1' button. The main form is titled 'Formulari: Pogodba Po Ope...' and contains various input fields: 'Date' (10.11.2011), 'Future No.' (801), 'Future Type' (3), 'Description' (Euronext Vseckolimited), 'W.' (EJ), 'Order Code', 'Unit' (Lot 25.00), 'Quantity', 'Weight', 'Vncsi' (A...), 'Exchange' (LME), 'Currency' (EUR), 'Price', 'USD', 'Exchange Rate', 'Input Date', 'Customer', and 'E-sineva Junit' (Valjama). A 'Comment' text area is present below the form. At the bottom of the form are 'Debat' and 'Reaktivne' buttons, and 'Month of Purchase' and 'Year of Purchase' dropdowns. A 'Shanti' button is at the very bottom. The footer shows 'Poženi' and 'Zvezna stan'.

SOA with z/VSE, z/VM and Linux
on System z

Portal RM in Impol

impol
Aluminium Industry

Najdi: Odjava

18.03.2008 Uporabnik: Oskar Lang

Risk management

Monitor Pregledi Vnosi

Vnos TP - OP 1
Likvidacija TP
Vnos TP - OP 2
Šifranti
Prioritete PE

Metal
Lot
Partner
FutureType
Exchange
Currency
BussinesUnit
OrderType

Sifrant BussinesUnit

Naziv

Buid	Naziv	Vpisal	Brisi
1	Valjarna	0	Brisi
2	Profilarna	0	Brisi
3	Cevarna	0	Brisi
4	Folijaska	0	Brisi
5	Seval	0	Brisi
6	Impol	0	Brisi

Poženi Začetna stran

SOA with z/VSE, z/VM and Linux
on System z

Advantages and benefits of RM model for Impol

- contract production margin does not depend on price oscillation on LME
- customers have flexibility to select different LME types
- business will be more stable
- LME risk is known, measures are known and possible
- all price speculations on LME are under control

Investments - ROI



- total reengineering of Market process
- new knowledge introduction
- total change in organization, in mentality and method of work
- project duration: January 1, 2007 – June 30, 2007
- ROI
 - 50% in the second month of production

Project RM and SOA



SOA



SOA with z/VSE, z/VM and Linux
on System z

z/VSE on our video



SOA with z/VSE, z/VM and Linux
on System z

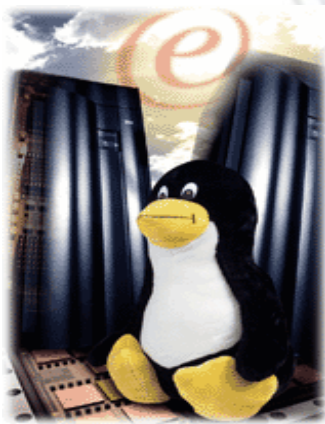
Thank you!



Alcad

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www.alcad.si



SOA with z/VSE, z/VM and Linux
on System z