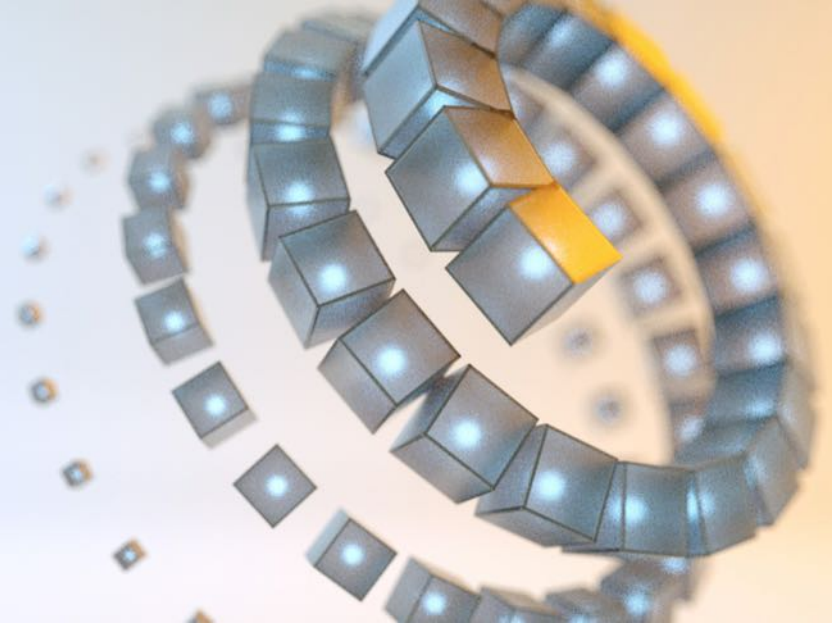


IBM Blockchain is open for business

Learn how blockchain will fundamentally change the way we do business. Then let us help you give it a try.

Get started



**Welcome to the
cognitive era
outthink your limits**

Elke Kunde, Solution Architect
S&D Blockchain Technical Focalpoint IBM DACH
10th European GSE / IBM Technical University for
z/VSE, z/VM, KVM and Linux on IBM z Systems,
Oct 26th 2016, Leipzig, Germany



Making Blockchain Real for Business

Explained



Contents



What is Blockchain?



Why is it relevant for our business?



How can IBM help us apply Blockchain?

What is the context of Blockchain?

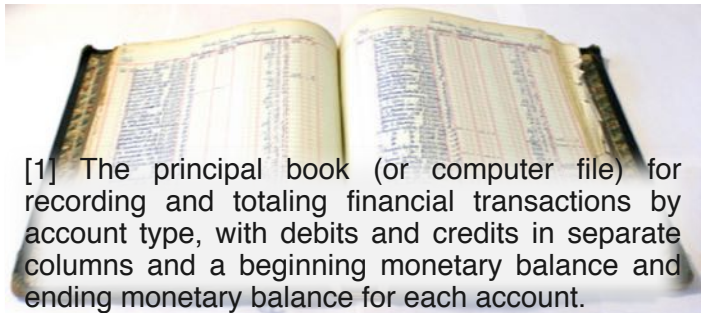
Business Networks, Markets and Wealth

Transferring Assets, building Value



Ledgers [1] are key

Participants, Transactions and Contracts



[1] The principal book (or computer file) for recording and totaling financial transactions by account type, with debits and credits in separate columns and a beginning monetary balance and ending monetary balance for each account.



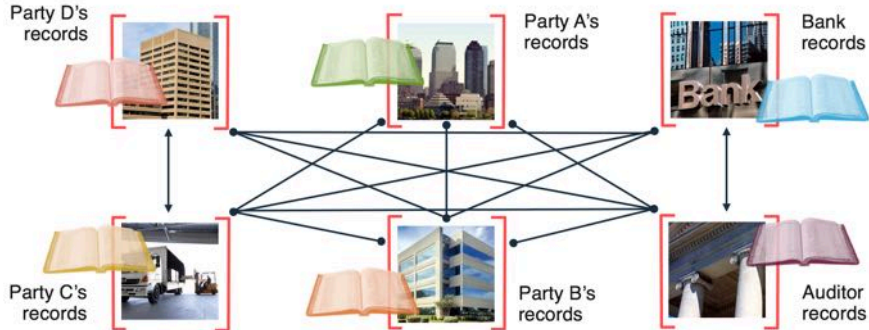
Introducing Blockchain

A shared ledger technology allowing any participant in the business network to see THE system of record (ledger)



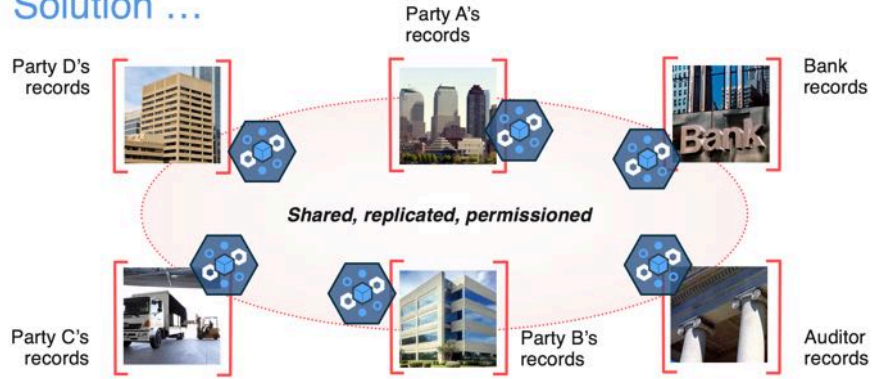
What's the difference with Blockchain?

Problem ...



... Inefficient, expensive, vulnerable

Solution ...



... Consensus, provenance, immutability, finality

Blockchain technology has the potential to radically transform multi-party business networks, enabling significant cost and risk reduction and innovative new business models



Blockchain underpins Bitcoin ...

Unregulated, censorship-resistant shadow currency



First Blockchain application

Pioneer of Blockchain technology



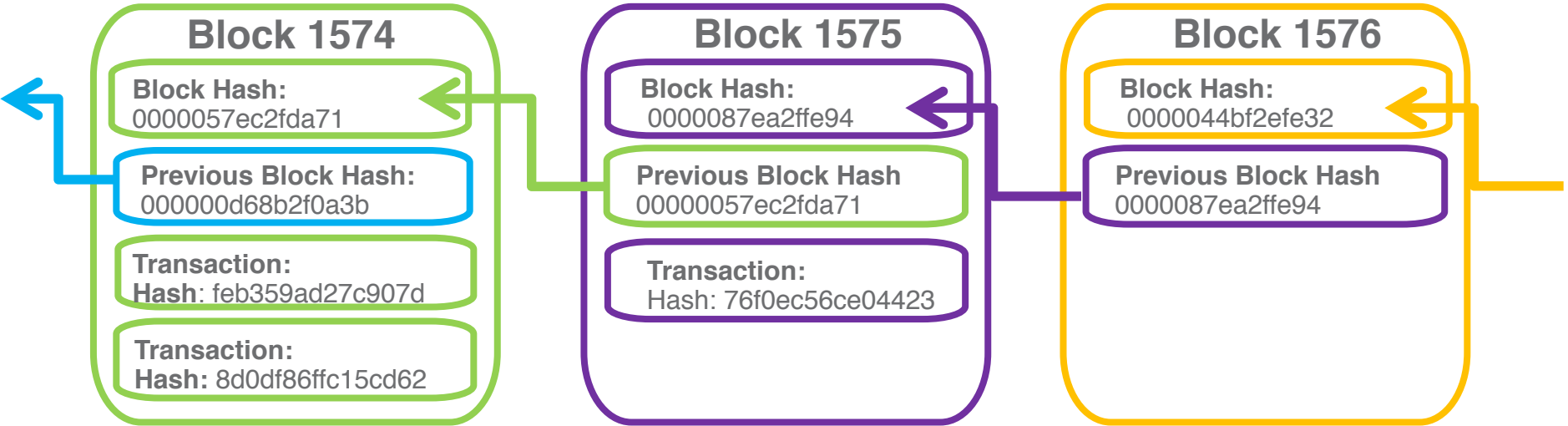
BUT
BLOCKCHAIN
is not *bitcoin*

... Digital currencies different from cryptocurrency





What is a Blockchain ?



Made up of a series of blocks added in chronological order



Blockchain for business ...

Append-only distributed system of record shared across business network



Business terms embedded in transaction database & executed with transactions

Ensuring appropriate visibility; transactions are secure, authenticated & verifiable



All parties agree to network verified transaction

... Broader participation, lower cost, increased efficiency



Shared ledger



What

Records all transactions across business network

Shared between participants

Participants have own copy through replication

Permissioned, so participants see only appropriate transactions

THE shared system of record



“Smart contract”, Chaincode



CONTRACT
AGREEMENT

BY-Company Name Here

The Agreement is made on _____

BETWEEN

1. [The First Party Name Here]

2. [The Second Party Name Here]

RECITALS

1. _____

2. _____

AGREEMENTS

Organization Information

Business rules implied by the contract ... embedded in the Blockchain
and executed with the transaction

Verifiable, signed

Encoded in programming language

Example:

Defines contractual conditions under which corporate Bond transfer occurs



Privacy



What

Ledger is shared, but participants require privacy

Participants need:

- Transactions to be private

- Identity not linked to a transaction

Transactions need to be authenticated

Cryptography central to these processes

Government oversight, compliance & audit can be part of the same network.



Consensus



... the process by which transactions are verified

Anonymous participants

Bitcoin *cryptographic mining* provides randomized selection among anonymous participants

Significant compute cost (proof of work)

Known & trusted participants

Commitment possible at low cost

Byzantine fault tolerance (BFT)

Multiple alternatives

Proof of stake, where influence is determined by risk of validators

Multi-signatures, validation needs consent from 3 out of 5 validators

Industrial Blockchain needs “pluggable” consensus



Contents



What is Blockchain?



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Blockchain benefits



Saves time

Transaction time from days to near instantaneous



Removes cost

Overheads and cost intermediaries



Reduces risk

Tampering, fraud & cyber crime



Increases trust

Through shared processes and recordkeeping



The Big Read

Technology: Banks seek the key to blockchain

Financial groups race to harness the power of the bitcoin infrastructure to slash costs

Forbes / Entrepreneurs

Why Innovative Companies Are Using The Blockchain

Jonathan Chester

Frankfurter Allgemeine

Bitnation

Ist mit Kryptographie Staat zu machen?

Computerworld

NEWS BUSINESSPRACTICE TESTS

JOB & KARRIERE WHITEPAPERS SERVICE PARTNERZONEN

Home - Marktanalysen - Hintergrund & Analysen

Facebook Twitter LinkedIn

Wie Blockchain die Wirtschaft verändern könnte

DIE WELT

The Economist

World politics Business & finance Economics Science & technology Culture

The promise of the blockchain The trust machine

The technology behind bitcoin could transform how the world works

Standard.at article snippet: Technologie hinter Bitcoin: Kaum manipulierbar und günstig

[hype.]



Harvard Business Review

8 Tech Trends to Watch in 2016

Nasdaq makes first share trade using blockchain technology

Market operator has spent millions experimenting with the technology behind Bitcoin

outthink your limits



Blockchain – not for all ...



POSITIVE Indicators

1. Reduce cost and complexity
2. Trusted recordkeeping
3. Reduced errors and Resiliency
4. Improve discoverability and auditability
5. Shared trusted and secure process



NEGATIVE Indicators

1. Not suited to high performance (millisecond) transactions
2. Not for just one participant (no business network)
3. Looking for a database replacement, looking for a messaging solution, looking for transaction processing replacement
4. Not suited for low value, high volume transactions



Consensus use case – Shared routing codes

What

- Competitors/collaborators in a business network need to share reference data, e.g. bank routing codes
- Each member maintains their own codes, and forwards changes to a central authority for collection and distribution
- An information subset can be owned by organizations

How

- Each participant maintains their own codes within a Blockchain network
- Blockchain creates single view of entire dataset

Benefits

1. Consolidated, consistent dataset reduces errors
2. Near-real-time of reference data
3. Naturally supports code editing and routing code transfers between participants





Provenance use case – Vehicle maintenance

- What**
- Provenance of each component part in complex system hard to track
 - Manufacturer, production date, batch and even the manufacturing machine program

- How**
- Blockchain holds complete provenance details of each component part
 - Accessible by each manufacturer in the production process, the aircraft owners, maintainers and government regulators

Benefits

1. Trust increased, no authority "owns" provenance
2. Improvement in system utilization
3. Recalls "specific" rather than cross fleet





Immutability use case — Financial ledger

What

- Financial data in a large organization dispersed throughout many divisions and geographies
- Audit and Compliance needs indelible record of all key transactions over reporting period

How

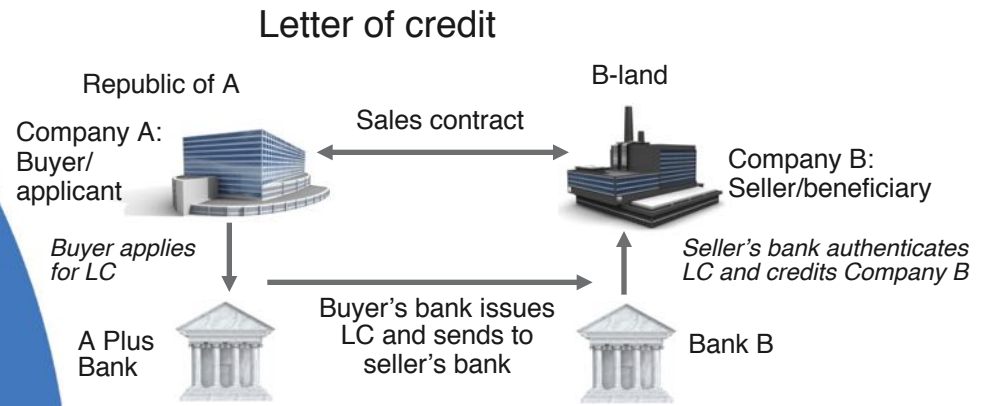
- Blockchain collects transaction records from diverse set of financial systems
- Append-only and tamperproof qualities create high confidence financial audit trail
- Privacy features to ensure authorized user access

Benefits

1. Lowers cost of audit and regulatory compliance
2. Provides “seek and find” access to auditors and regulators
3. Changes nature of compliance from passive to active



Finality use case – Letter of credit



What

- Bank handling letters of credit (LOC) wants to offer them to a wider range of clients including startups
- Currently constrained by costs & the time to execute

How

- Blockchain provides common ledger for letters of credit
- Allows all counter-parties to have the same validated record of transaction and fulfillment

Benefits

1. Increase speed of execution (less than 1 day)
2. Vastly reduced cost
3. Reduced risk, e.g. currency fluctuations
4. Value added services, e.g. incremental payment



Other potential use cases



- Securities
 - Post-trade settlement
 - Derivative contracts
- Trade Finance
 - Bill of Lading
 - Cross-currency payment
- Syndicated Loans
- Supply Chain
- Retail Banking
 - Cross border remittances
 - Mortgage verification
- Public Records
 - Real estate records
 - Vehicle registrations
 - Citizen Identity
- Digital Property Management



Patterns for customer adoption

HIGH VALUE MARKET

- Transfer of high value financial assets
- Between many participants in a market
- Regulatory timeframes

ASSET EXCHANGE

- Sharing of assets (voting, dividend notification)
- Assets are information, not financial
- Provenance & finality are key

CONSORTIUM SHARED LEDGER

- Created by a small set of participants
- Share key reference data
- Consolidated, consistent real-time view

COMPLIANCE LEDGER

- Real-time view of compliance, audit & risk data
- Provenance, immutability & finality are key
- Transparent access to auditor & regulator



Key players for Blockchain adoption



Regulator

- An organization who enforces the rules of play
- Regulators are keen to support Blockchain based innovations
- Concern is systemic risk – new technology, distributed data, security



Industry Group

- Often funded by members of a business network
- Provide technical advice on industry trends
- Encourages best practice by making recommendations to members



Market Maker

- In financial markets, takes buy-side and sell-side to provide liquidity
- More generally, the organization who innovates
 - Creates a new good or service, and business process (likely)
 - Creates a new business process for an existing good or service



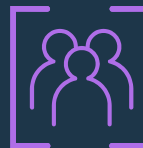
Contents



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Blockchain for Business – Our Point of View



Community + Code

Linux Hyperledger Project

Open Source Code: Blockchain for business;

**Consensus | Provenance
Immutability | Finality**

Open Governance – 40 member cross industry board



Cloud

IBM Blockchain

Blockchain managed service on IBM Cloud and z Systems

**Identity | Consensus | System Integration |
Hardware-assist for Performance & Security**

IBM Blockchain on Bluemix



Clients

Blockchain Solutions
Blockchain Garage
Blockchain Competence Center

Making Blockchain real for business

Blockchain Garage;
**New York | London | Singapore | Tokyo
Boeblingen, Paris/Lille, Groningen**

Blockchain Services Practice



IBM Garage - Offerings



Proof of Technology	IBM Design Thinking Workshop	Sprint zero	First Project sprints	Blockchain hackathon	Port your experiment
1 day	2 days	3 days	10 days / sprint	3 days	1 week or T&M
Structured classroom based hands on exploration of the code behind the car leasing demo. Technical and business audience	Structured exploration of client use case. Business and technical audience. On-ramp to a sprint.	Set up the sizing and environment for the first project sprints. Gain commitment from client technical and business sponsors.	Engage our team with 2 to 4 developers from the customer in pair programming scenarios to create a minimum viable product	Offer Bluemix platform and garage expertise to run an innovation hackathon around blockchain	Re-platform your previous experiment onto Hyperledger – our fabric – and node infrastructure of your choice



Linux Foundation's Hyperledger Project

- Linux Foundation project announced December 17, 2015 with **17** founders, now **over 85** members
- The Hyperledger Project is a collaborative effort to advance Blockchain technology by identifying and addressing important features for a cross-industry open standard for distributed ledgers that can transform the way business transactions are conducted globally
- Open source and open standards-based

Enable adoption of shared ledger technology at a pace and depth not achievable by any one company or industry

QUICK FACTS

Chairman	Blythe Masters/DAH
Executive Director	Brian Behlendorf
Technical Chair	Chris Ferris/IBM
Contribution	44,000 lines of code in February 2016
Sprint to one codebase with unified thinking	Staged releases

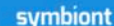
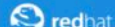
www.Hyperledger.org



PREMIER



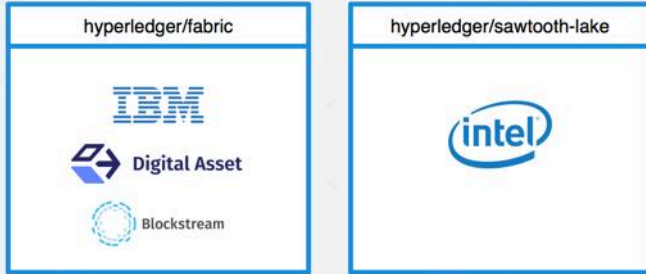
GENERAL



Hyperledger Project proposed contributions as of July 2016



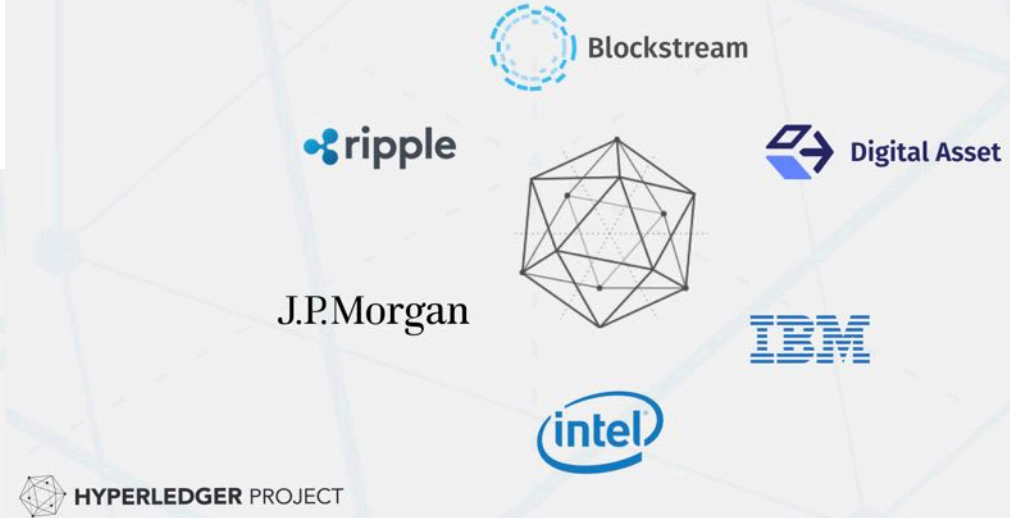
Two Projects Accepted into Incubation



<https://github.com/hyperledger>

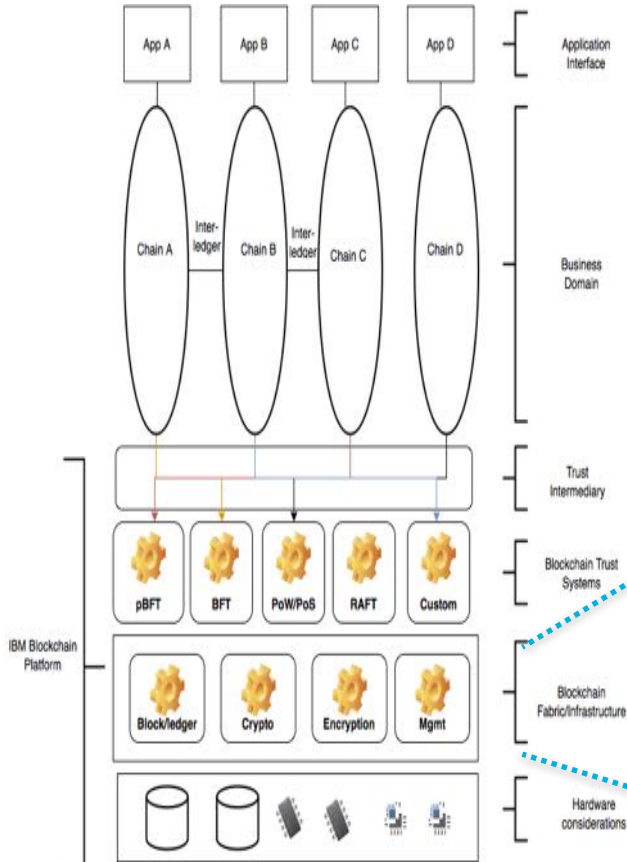
More potential contributions being discussed

6 Proposed Code contributions



IBM Blockchain Platform

Hyperledger project context



Custom built applications for specific use cases

Application development facilities specialized extensions, specialized validation algorithms integration gateway, operations dashboard

Smart contract execution environment, ledger data structures, Membership services, modular validation framework, modular identity services, network peer services

Out of scope

In-scope



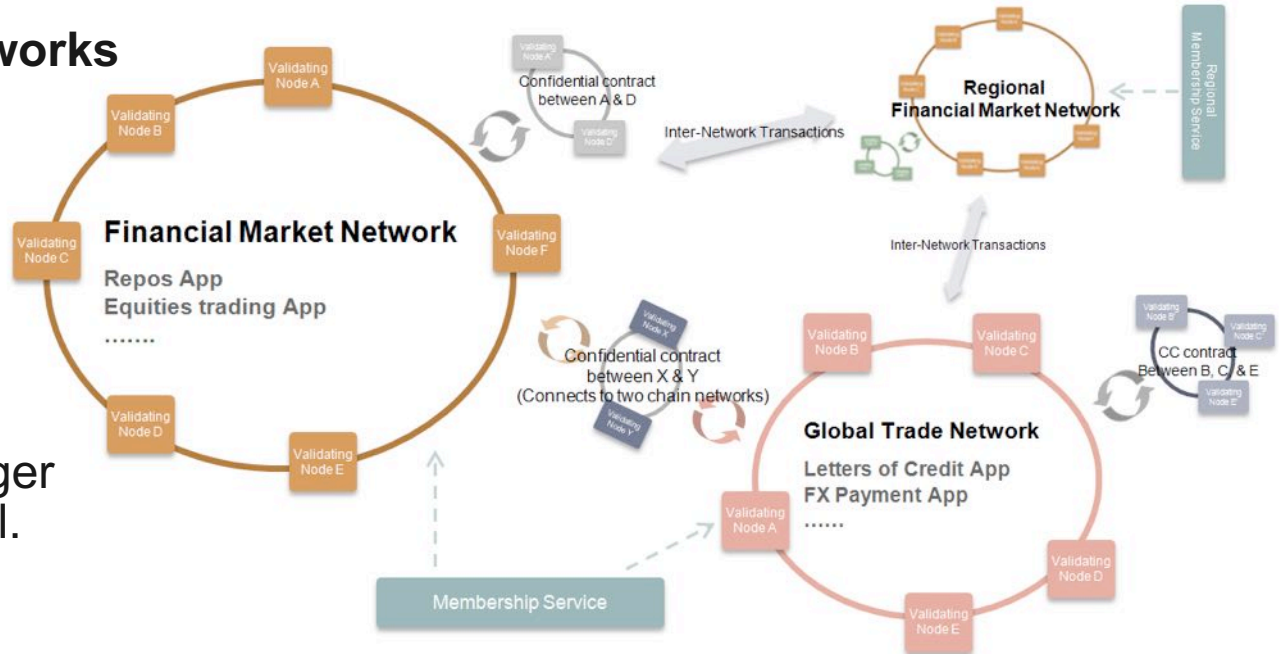
Hyperledger whitepaper summary



Hyperledger whitepaper Draft 2.0 as of August 3rd 2016

A world of many networks

Hyperledger is based on the expectation that there will be many blockchain networks, with each network ledger serving a different goal.



Hyperledger – Architecture



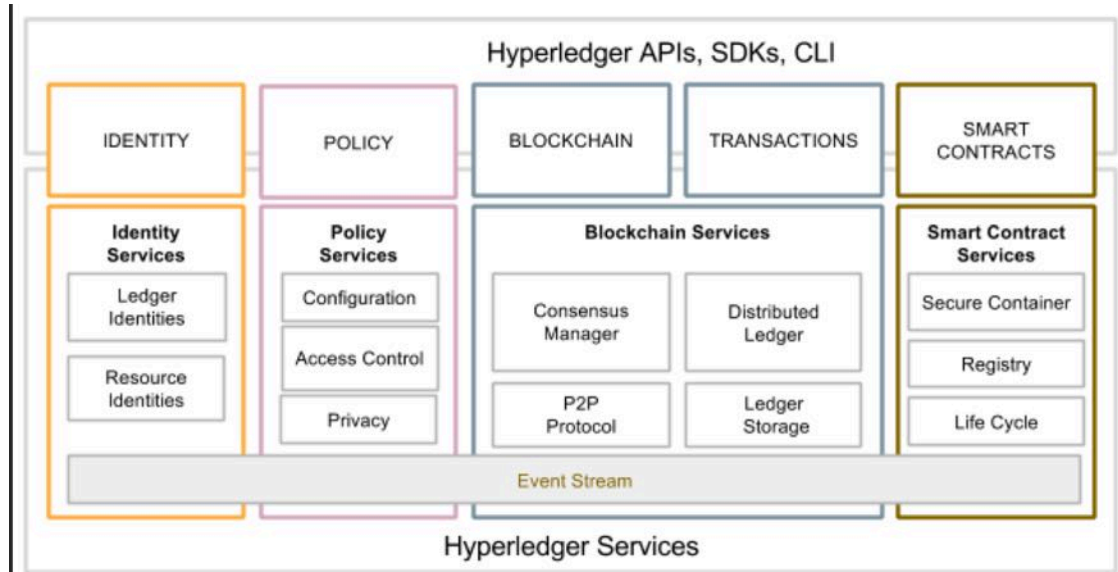
Identity services manages identities of entities, participants and ledger objects such as assets and smart-contracts.

Policy services manages access control, privacy, consortium rules, consensus rules, etc.

Blockchain services manage the distributed ledger through a peer-to-peer communication protocol.

Different consensus algorithms guaranteeing strong consistency may be plugged in and configured per deployment.

Smart-contract services are a secured and lightweight way to sandbox the smart-contract execution on validating nodes. The environment is a "locked down" and secured container with a set of signed base images.

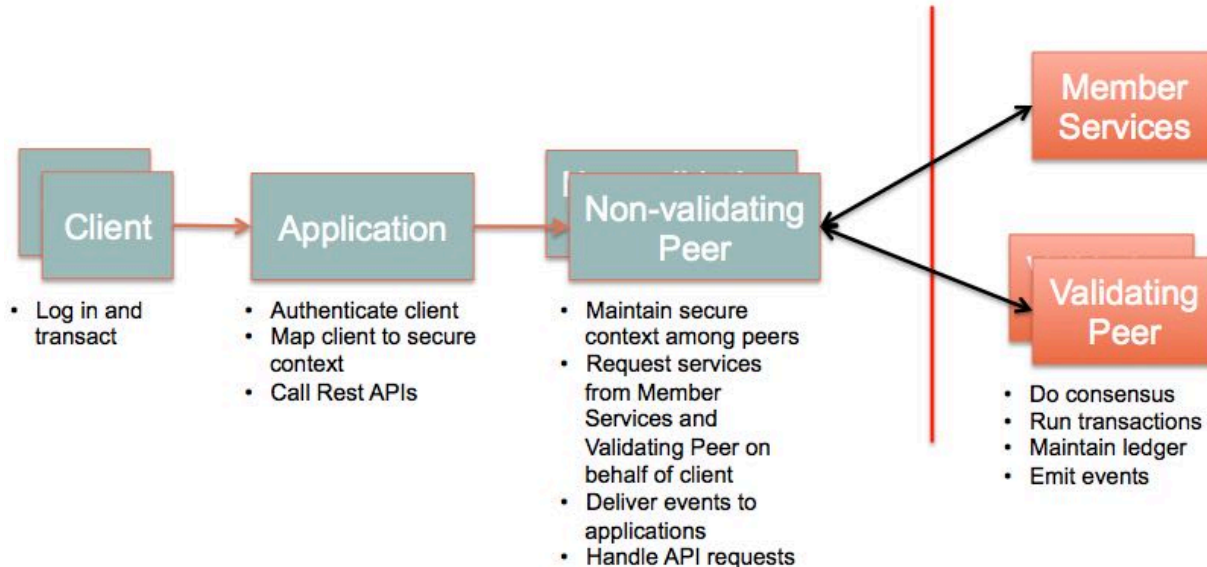


Hyperledger Fabric – Identity services – Topology 1/2



VALIDATORS

A deployment of Open Blockchain may consist of a membership service, many validating peers, non-validating peers, and 1 or more applications. All of these components make up a chain.



Byzantine Generals Problem – Agreement in presence of faults



The abstract problem:

Byzantine generals lay siege to a city.
Each division is directed by its own
General/Lieutenant.

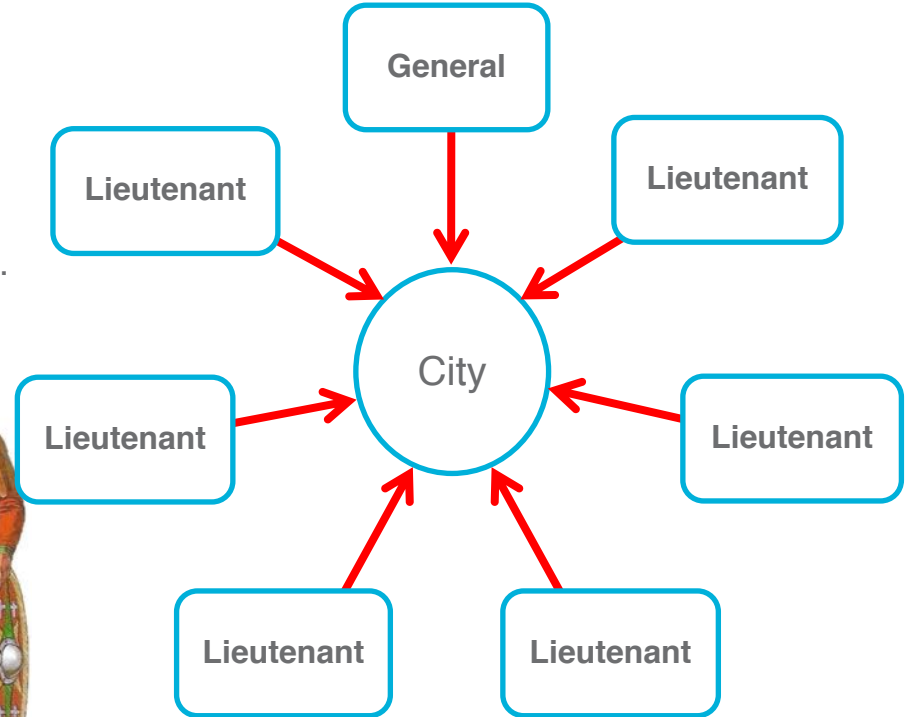
Each division is camped outside the city,
observing the enemy.

They communicate with each other by messengers.

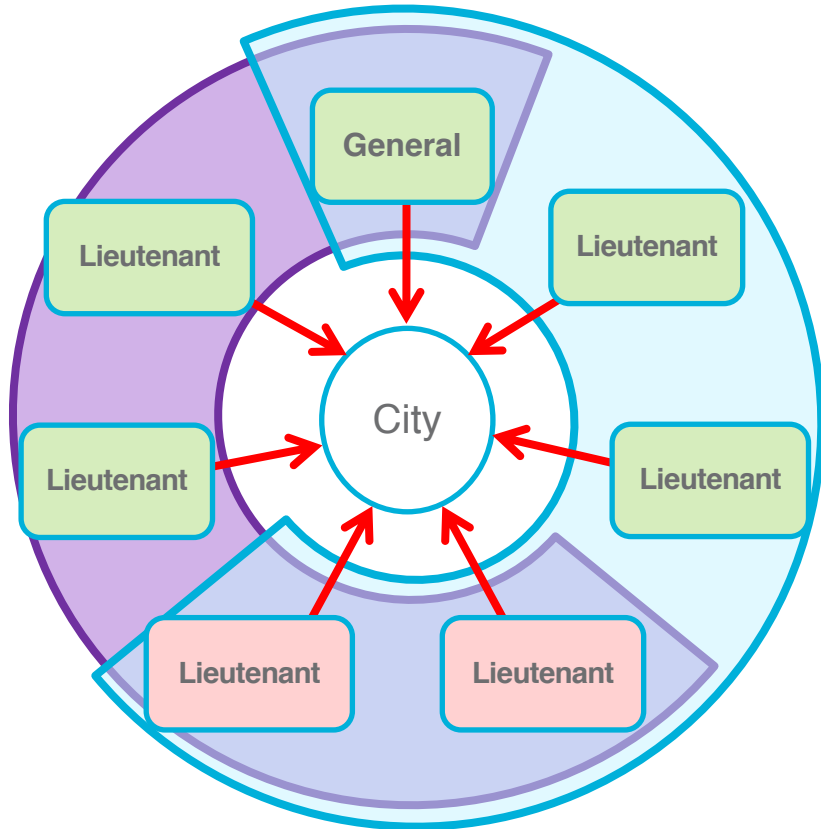
Some of the Generals/Lieutenants
are/could be traitors and send
malicious messages.

A consensus is needed whether to
attack or retreat.

- Decide on same plan of action:
Do they all attack or retreat?
- They have to do the same option or
will be beaten by the City's forces.
- Do they trust the messengers?
- What to do if they get conflicting orders
by the messengers?



Practical Byzantine Fault Tolerance



- The implementation of the seminal PBFT consensus protocol provides consensus among validators despite a threshold of validators acting as Byzantine, i.e., being malicious or failing in an unpredictable manner.
In the default configuration, PBFT tolerates up to $t < n/3$ Byzantine validators.
- n = number of nodes
 f = assumed number of faulty nodes
Assume $n \geq 3f + 1$
- In this example, consensus can be achieved with up to 2 nodes assumed Byzantine, i.e., being malicious or failing in an unpredictable manner.



New from IBM: Sieve consensus protocol



- Basically the idea behind Sieve is to provide a fabric-level protection from non-deterministic transactions, which PBFT and similar existing protocols do not offer.
- In a nutshell, Sieve requires replicas to **deterministically agree on the output of the execution** of a request.
If the request was deterministic in the first place, all correct replicas will have obtained the same output, and they can agree on this very result.
However, if a request happens to produce divergent outputs at correct replicas, Sieve may detect this divergent condition, and the replicas will agree to discard the result of the request, thereby retaining determinism.
- Notice that, as discussed further below, Sieve allows false negatives, i.e., execution of non-deterministic requests that execute with the same result at a sufficient number of replicas. However, Sieve allows no false positives and any discarded request is certainly non-deterministic.
- <http://www.zurich.ibm.com/~cca/papers/sieve.pdf>

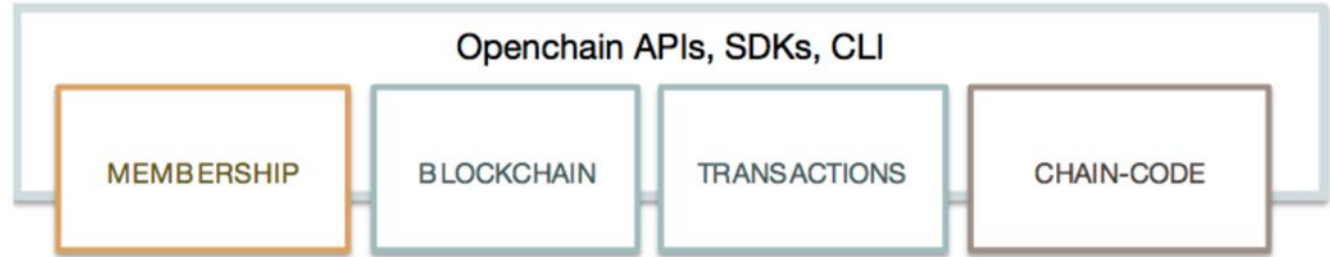


Hyperledger – Application Programming Interfaces



APPLICATION PROGRAMMING INTERFACES

Hyperledger



includes the REST and JSON RPC APIs, events, and an SDK for applications to communicate with the network. SDK will be available in **Golang, JavaScript, and Java**; additional programming languages can be added as necessary. The API spans the following categories:

- **Identity** - Enrollment to get certificates or revoke a certificate
- **Address** - Target and source of a transaction
- **Transaction** - Unit of execution on the ledger
- **Chaincode** - Program running on the ledger
- **Blockchain** - Content of the ledger
- **Network** - Information about the blockchain network
- **Storage** - External store for files or documents
- **Event** - Sub/pub events on blockchain



Hyperledger Fabric – Protocol Specification



PROTOCOL SPECIFICATION

<https://github.com/hyperledger/fabric/blob/master/docs/protocol-spec.md>

The very fine print 😊

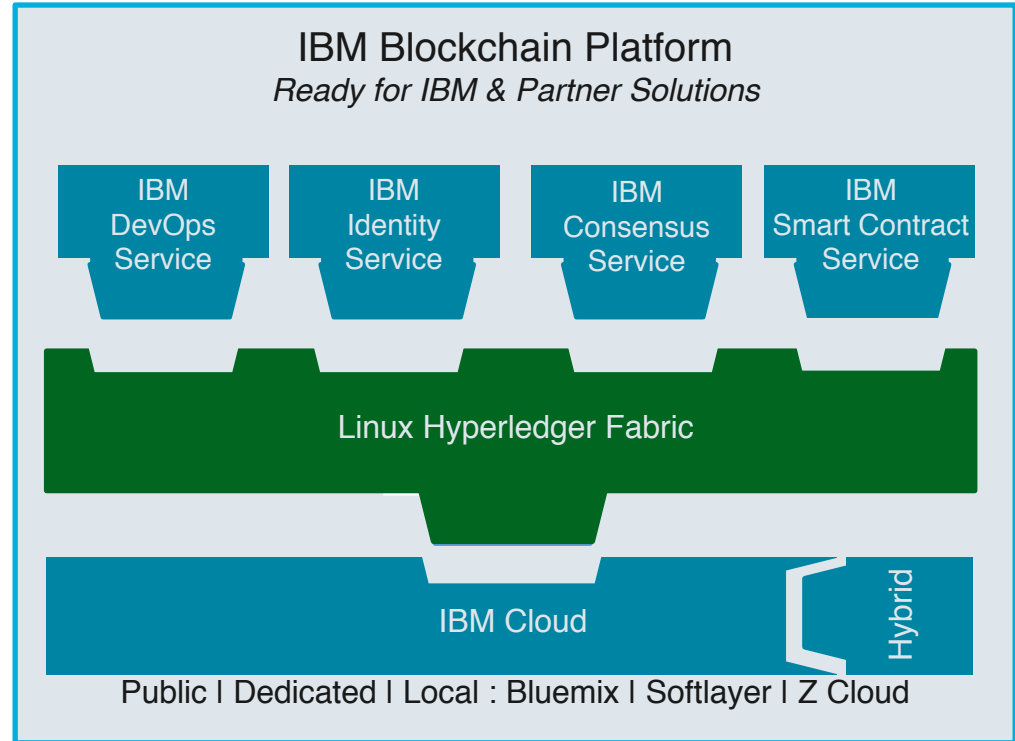


IBM Blockchain Platform – Powering Always-On Business Networks



Capabilities

- Complete DevOps Lifecycle via Bluemix
- Smart contract language and API standards
- Enterprise-grade identity, security and privacy
- Seamless hybrid integration with legacy systems
- Market leading performance and scalability



Blockchain on IBM Bluemix



IBM Blockchain API

Interact with the enterprise blockchain through IBM Blockchain API

Block

Show/Hide | List Operations | Expand Operations

GET /chain/blocks/{Block} Individual block information

Blockchain

Show/Hide | List Operations | Expand Operations

GET /chain Blockchain information

Chaincode

Show/Hide | List Operations | Expand Operations

POST /chaincode Service endpoint for Chaincode operations

Network

Show/Hide | List Operations | Expand Operations

GET /network/peers List of network peers

Registrar

Show/Hide | List Operations | Expand Operations

POST /registrar Register a user with the certificate authority

DELETE /registrar/{enrollmentID} Delete user login tokens from local storage

GET /registrar/{enrollmentID} Confirm the user has registered with the certificate authority

GET /registrar/{enrollmentID}/ecert Retrieve user enrollment certificate

GET /registrar/{enrollmentID}/tcert Retrieve user transaction certificates

Transactions

Show/Hide | List Operations | Expand Operations

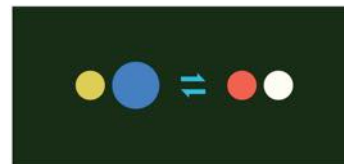
GET /transactions/{UUID} Individual transaction contents

DevOps Services on Bluemix!

IBM Blockchain services will help developers create and manage a blockchain network that can be used to manage transactions. Developers can create private and secure digital assets in test applications that can be traded quickly and securely over permissioned networks.



DevOps Service



Marbles App

This starter app shows how to make a simple asset transaction with a blockchain network.

[↪ Single click deploy to IBM Bluemix](#)

[↪ View sample code on Github](#)



Car Lease Demo

This more advanced app shows a sample supply chain process between multiple parties.

[▶ View Demo \(03:01\)](#)



Commercial Paper Demo

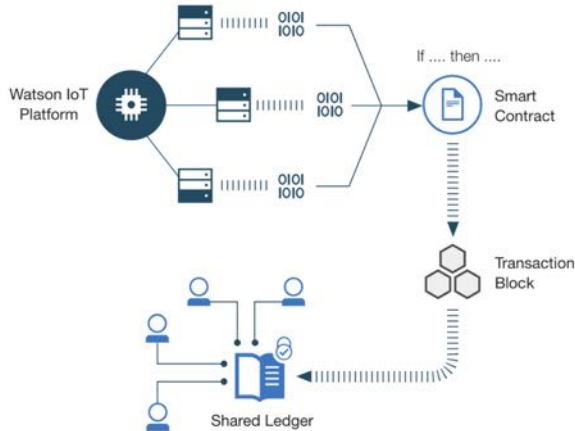
This app shows how a commercial paper trading network might be implemented with a blockchain network.

[↪ Github Code](#) [↪ Deploy to Bluemix](#)

http://www.ibm.com/blockchain/for_developers.html **outthink your limits**



IBM Watson IoT with Blockchain on Bluemix



Integrate Watson IoT Platform with Blockchain

The Watson IoT Platform has a built-in capability that lets you add selected IoT data to a private blockchain. The protected data is shared among only the business partners involved with the transaction.

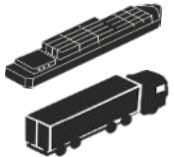
- **IBM Blockchain** provides the private blockchain infrastructure of distributed peers that replicates the device data and validates the transaction through secure contracts.
- Watson IoT Platform translates existing device data, from one or more device types, into the format needed by the blockchain contract APIs. The blockchain contract doesn't need to know the specifics of your device data.
- Watson IoT Platform filters device events and sends only the required data to the contract.

Freight Transportation Move freight with multiple transport companies, ensuring transparency and timely delivery.	Component tracking and compliance Store provenance records for the original and replacement parts of your fleet of vehicles.	Log operational maintenance data Store operational and maintenance records in the indelible blockchain ledger for sharing among business partners or for regulatory purposes.
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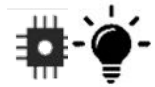
<http://discover-iot-blockchain.eu-gb.mybluemix.net/iot-blockchain.html>



Example Blockchain IoT use cases



Industry	Use Case	IoT Data
Logistics	Track, monitor, and report on container status and location Optimize packing and transfer of shipments	<ul style="list-style-type: none"> Location Temperature Handling Carrier
Electronics	Track, monitor, report on meter readings Building management systems Water heater management	<ul style="list-style-type: none"> Electricity usage Building state Water heater usage
Finance	Enable pay-per-use models where connected devices contribute sensor reading to indicate/log usage that triggers payment	<ul style="list-style-type: none"> Items consumed Location visited Usage of device
Manufacturing	Communicate and agree on shared information across vendors in manufacturing equipment and supply according to Digital Business Ecosystem (DBE) Core data model	<ul style="list-style-type: none"> DBE Core documents Device state Location
Electronics	Edge computing in devices Agreements for peer-to-peer appliance, home, vehicle interactions and decisions driven by contracts on a shared ledger	<ul style="list-style-type: none"> Location Temperature Inventory Appliance state
Automotive	Warranty and service logging for vehicles, proof of service work performed, and logging of parts installed into vehicles	<ul style="list-style-type: none"> Parts inventory Service performed



IBM Blockchain on Bluemix – test network



Get started with a test network on IBM Blockchain – complimentary during beta release

Easily develop applications while testing security, availability, and performance of a permissioned blockchain network.

<http://www.ibm.com/blockchain/bluemix.html>



We recently **announced** several security features in its blockchain offering powered by IBM LinuxONE™, the industry's most secure Linux server. IBM Blockchain networks are built on the notion of decentralized control, but some cloud environments leave back doors open to vulnerabilities. Working with teams of security experts, cryptographers, hardware experts and researchers, IBM has created essential new cloud services for tamper-resistant, trusted blockchain networks.

We offer two plans to quickly spin up your blockchain network on the cloud:

Platform	SoftLayer	IBM LinuxONE™
Purpose	Development	Simulate a business network
Environment	Shared multi-tenant	Isolated single tenant
Secure services container	No	Yes
Nodes	4 nodes + Certificate Authority	4 nodes + Certificate Authority
Confidential transactions	Yes	Yes
Dashboard Monitor	Yes	Yes



IBM System z support for IBM Blockchain



Blockchain z acceleration



API Layer	Integrate, Connect existing Business Processes - CICS, IMS, TPF, DB2, VSAM
Smart Contracts	Elliptical Curve Digital Signatures
Cryptographic Protocols	Crypto Accelerators In Memory (10TB)
Shared Replicated Ledger	Hashing
Consensus Algorithm	Global Security Compliance - Enterprise PKCS11, FIPS 140-2

Optimized Network between Blockchain Nodes –
Up to 7X more throughput, 82% faster response time

Smart contract integration with SoR on z



5 key differentiators

1. **Secure key management** — protects transaction keys and ensures peers on the Blockchain are not at risk of being compromised.
2. **High Evaluation Assurance Level protection between environments** — enables Blockchain peers to run in protected environments isolated from other peers and other parties.
3. **Highly auditable operating environment** — allows complete auditing for all transaction logs to support forensics and compliance.
4. **Crypto optimization** — supports an environment that moves hashing and the creation of digital signatures to optimized accelerators
5. **Protection from system administrators and root users** — Blockchain operating environments protected from access by system administrators and root users.



Overview: High security business network



Service Plan on Bluemix

- Isolated and highly secured environment, distinguishing it from other cloud-hosted offerings
- Operating system, fabric, and nodes all exist in an **IBM Secure Service Container**, providing your enterprise with a high level of security
- IBM Secure Service Container also delivers **performance optimization** for peer-to-peer communication, availability, scalability, hardware encryption, & securely encrypted VMs
- Keys secured in HSM



IBM Cloud Service Plans **HYPERLEDGER PROJECT**

	Starter Plan	High Security Plan
Purpose	Development	Simulate a business network
4 nodes + Certificate Authority		
Dashboard for registration, monitoring, provisioning & documentation provided through Bluemix	✓	✓
Network Connections through SoftLayer	✓	✓
Cloud Provisioning & Self Service Enablement	✓	✓
Service Management and Billing through Bluemix	✓	✓
Customer Support through Bluemix	✓	✓
Environment	Shared, multi-tenant	Isolated, single tenant
Secure Service Container		✓
Highest levels of isolation in industry		✓
Compliance for highly regulated industries (Keys secured in HSM)		✓*
Accelerated performance		✓

Sign up:

<https://www.ibm.com/blockchain/bluemix.html>

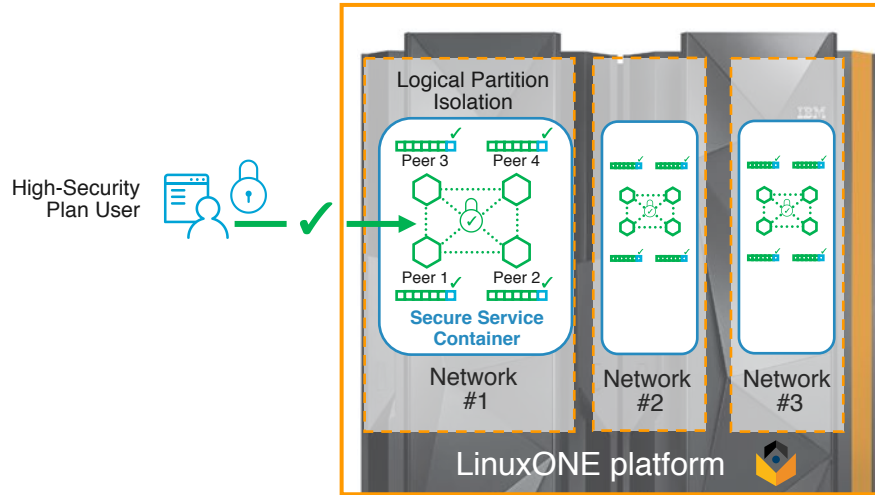
Product documentation:

https://new-console.ng.bluemix.net/docs/services/blockchain/etn_hsn.html



Architecture

High Security Business Network



Overview: https://console.ng.bluemix.net/docs/services/blockchain/etn_ssc.html

The **high security business network** is deployed as an **appliance** into a **Secure Service Container**, which provides the base infrastructure for hosting Blockchain services.

The appliance combines operating systems, Docker, middleware, and software components that work autonomously to provide core services and infrastructure with optimized security.

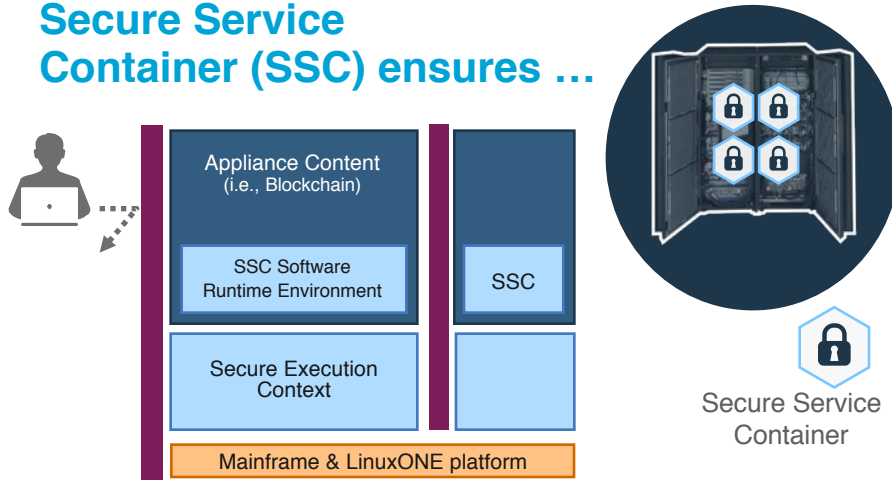


Secure Service Container

High Security Business Network



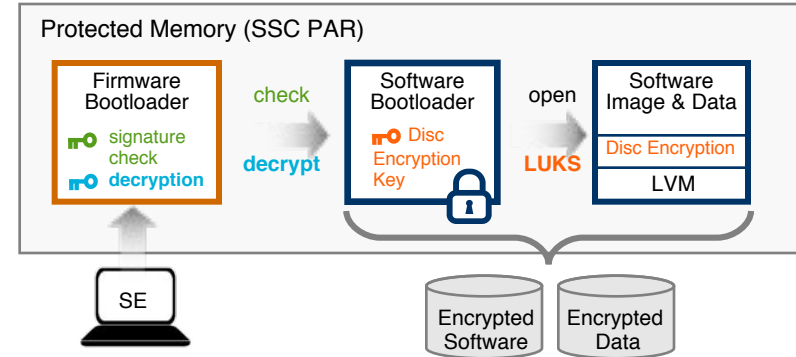
Secure Service Container (SSC) ensures ...



No system admin access, ever

- Once the appliance image is built, OS access (ssh) is not possible
- Only Remote APIs available
- Memory access disabled
- Encrypted disk
- Debug data (dumps) encrypted

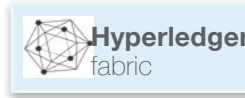
How the Secure Service Container boot sequence works ...



1. Firmware bootloader is loaded in memory
2. Firmware loads the software bootloader from disk
 - i. Check integrity of software bootloader
 - ii. Decrypt software bootloader
3. Software bootloader activate encrypted disks
 - i. Key stored in software bootloader (encrypted)
 - ii. Encryption/decryption done on the flight when accessing appliance code and data











IBM Blockchain Offerings



IBM managed on IBM cloud

self managed

 Starter	High Security Business Network
<ul style="list-style-type: none"> Start writing chaincode in seconds Integrated dashboard, logs and tools Community samples, tutorials, and quickstarts	<ul style="list-style-type: none"> High performance and reserved capacity Best in Industry security, isolation and spec support Proven Audit environment for compliance and forensics



Docker

* * any Docker environment

IBM offers technical support for x86, Power and System z

IBM Blockchain Starter for Developers

Public Beta

provision now on IBM Bluemix!

IBM Blockchain for High Security Business Network

Generally Available


Available on IBM Bluemix!



Support for Hyperledger Fabric

Generally Available

<https://hub.docker.com/r/ibmblockchain/fabric/>



Key clients we've been working with using HSBN



Client	Industry	Solution (why blockchain)
IBM Global Finance	Global Finance	Dispute Resolution Manage disputes between business partners and suppliers
Global Trade Company	Europe Global Trade	Reduce Inefficiencies in Global Trade Replace paper bills of lading (describe goods)
Major Retailer	USA Retail Supply	Reduce efficiencies in Retail Supply Chain (joint with major goods supplier and major transportation company)
Everledger	UK, High value assets	Address Provenance, fraud: tracking high value assets with initial focus on the diamond industry.
Wells Fargo	USA Banking	Global Banking: Inter-bank Banking payment reconciliation and settlement



IBM and Hyperledger in Action

HSBC, Bank of America, IDA	Trade Finance - Letter of Credit
ABN AMRO	Financial Restructuring & Recovery
Crédit Mutuel Arkéa	Consortium Shared Ledger
Japan Exchange Group (JPX)	Post Trade
Kouvola Innovation	Supply Chain Logistics
London Stock Exchange	Market Innovation
Mizuho	Digital Currency
IBM Global Finance	Shadow Chain for Dispute Resolution



New Hyperledger pilot announcements:



<http://www-03.ibm.com/press/us/en/pressrelease/50615.wss>

CLS to develop netting service:

CLS Group (CLS), a leading provider of risk management and operational services for the global foreign exchange (FX) market recently announced that it has secured 14 institutions to join its new payment netting service on the Hyperledger blockchain for buy-side and sell-side institutions.

<http://www-03.ibm.com/press/us/en/pressrelease/50816.wss>

Walmart, IBM and Tsinghua University Explore the Use of Blockchain to Help Bring Safer Food to Dinner Tables Across China

<http://www-03.ibm.com/press/us/en/pressrelease/50861.wss>

SBI SECURITIES Works with IBM to Test Blockchain Technology for Bond Trading Platform



Blockchain Solution for IBM Global Financing (IGF)



Our Commercial Financing business provides working capital to IT suppliers, distributors and partners through financing of inventory and accounts receivables

What?

Improve the efficiency of our commercial financing business by sharing data in a secure and transparent manner on Blockchain

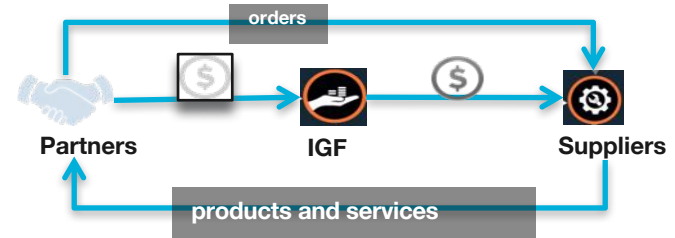
How?

- Blockchain enables Comprehensive View of key operational data:

Purchase Order > Transaction Approval > Shipments > Invoices > Remittances

Benefits:

- Fewer disputes & faster settlement
- Reduction in dispute resolution time: 40+ days to under 10 days
- Improved capital efficiency; freer flow of capital



IGF world-wide statistics			
4000+ Partners and Suppliers	2.9M Invoices / year	\$44B Financed / Year	
\$100M Capital tied up any time!	25,000 Disputes / year	\$31K Avg. disputed invoice value	44 days Avg. time to resolve a dispute





Information Available in the Current System No Information Available in the Current System



 **Partner 945**
Business Partner

Dispute: Proof of Delivery / Not Received

Dispute ID: 279283
 Invoice / Loan: 11679040
 Amount: \$ 1088.36



Summary

Blockchain ...

- is a shared, replicated, permissioned ledger technology
- can open up business networks by taking out cost, improving efficiencies and increase accessibility
- addresses an exciting and topical set of business challenges, which cross every industry

IBM ...

- supports the Linux Foundation Hyperledger open standard, open source, open governance Blockchain
- has an easy to access, proven and incremental engagement model giving customers the confidence to get started NOW



Engagement model overview



1. Discuss Blockchain technology
2. Explore customer business model
3. Show Blockchain Application demo

Remote or face to face

Free of charge



1. Understand Blockchain concepts & elements
2. Hands on with Blockchain on Bluemix
3. Standard demo customization

Remote or face to face

Free of charge



1. Design Thinking workshop to define business challenge
2. Agile iterations incrementally build project functionality
3. Enterprise integration

Face to face

For fee

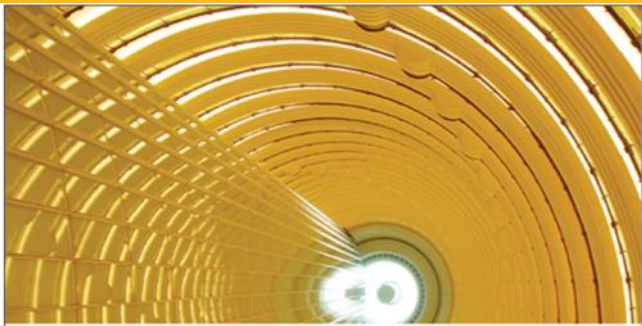


1. Scale up pilot or Scale out to new projects
2. Business Process Re-engineering
3. Systems Integration

Face to face

For fee





Fast forward

Rethinking enterprises, ecosystems and economies with Blockchain

IBM Institute for Business Value



Empowering the edge

Practical insights on a decentralized Internet of Things

IBM Institute for Business Value



BANKING ON BLOCKCHAIN: CHARTING THE PROGRESS OF DISTRIBUTED LEDGER TECHNOLOGY IN FINANCIAL SERVICES

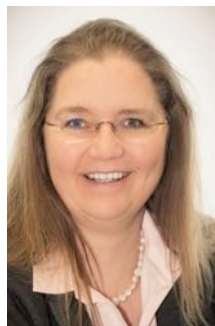
Finextra



Device democracy

Saving the future of the Internet of Things

IBM Institute for Business Value



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www.xing.com/profile/Elke_Kunde*



Thank you!



Backup

Further Information – Use case Links

HSBC, Bank of America, IDA:

ABN AMRO:

<https://www.abnamro.com/en/newsroom/blogs/arjan-van-os/2016/walking-the-walk-exploring-the-power-of-blockchain.html>

Crédit Mutuel Arkéa:

<http://www.coindesk.com/ibm-completes-blockchain-trial-french-bank-credit-mutuel/>

JPX:

<http://www.ibm.com/press/us/en/pressrelease/49088.wss>

Kouvola Innovation:

<http://www.ibm.com/press/us/en/pressrelease/49029.wss>

London Stock Exchange:

<http://www.ibtimes.co.uk/linux-foundation-blockchain-consortium-digital-asset-ibm-credits-london-stock-exchange-board-1533798>

Mizuho:

<http://www.coindesk.com/mizuho-digital-currency-powered-blockchain-settlement/>

IBM Global Finance:

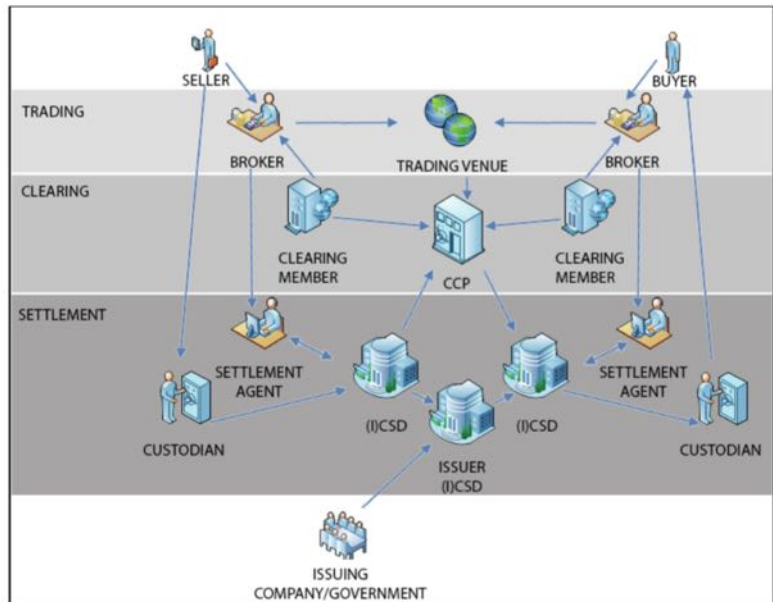
<http://www.coindesk.com/ibm-building-blockchain-dispute-resolution-system/>

ECB: Distributed ledger technologies in securities post-trading

- Whitepaper: <https://www.ecb.europa.eu/pub/pdf/scpops/ecbop172.en.pdf>

Diagram 1

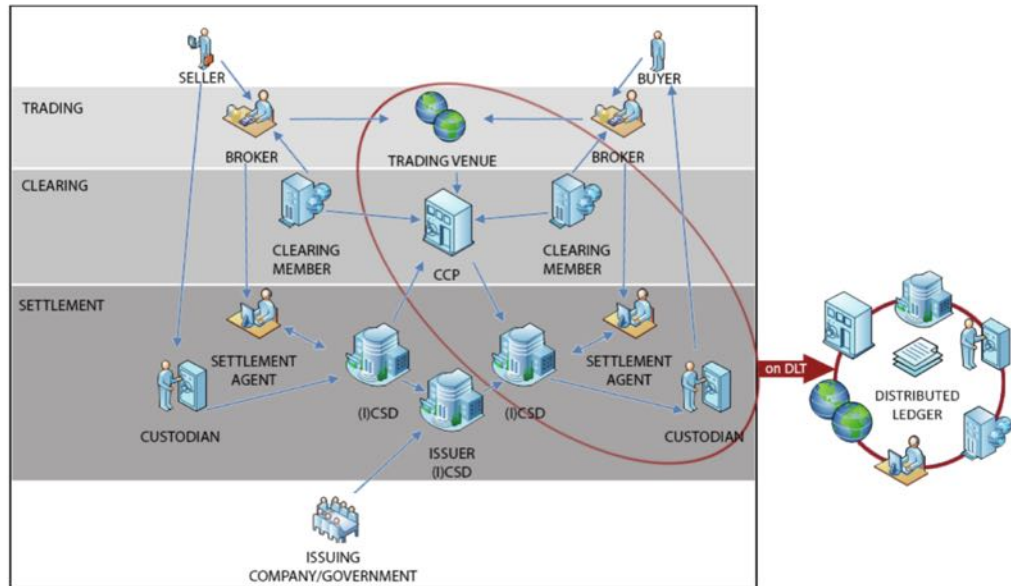
Post-trade processes in the securities leg of current transactions



Note: (I)CSD = (international) central securities depository, CCP = central counterparty.

Diagram 2

How a distributed ledger may affect the efficiency of post-trade in the securities market, assuming current business practice continues

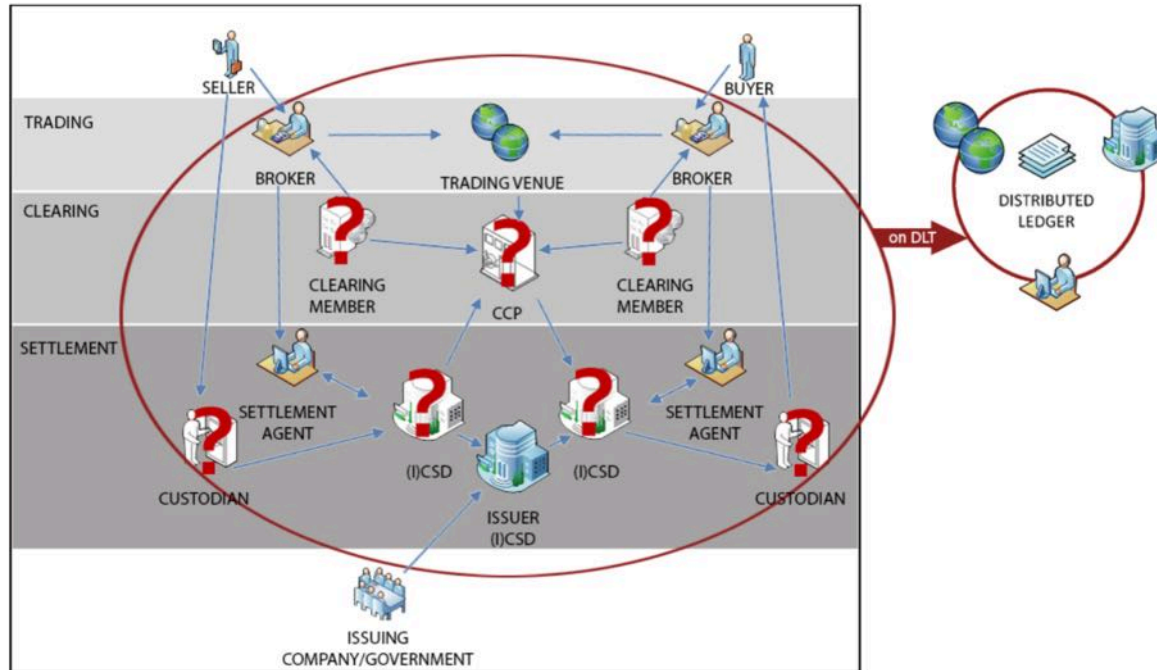


A set of post-trade institutions (in this diagram, on the buy side) may develop their own DLT for internal use. All business relations inside the red circle would then take place as straight-through processes on the distributed ledger.

ECB: Distributed ledger technologies in securities post-trading (2)

Diagram 3

How a market-wide distributed ledger may affect the post-trade landscape of securities markets



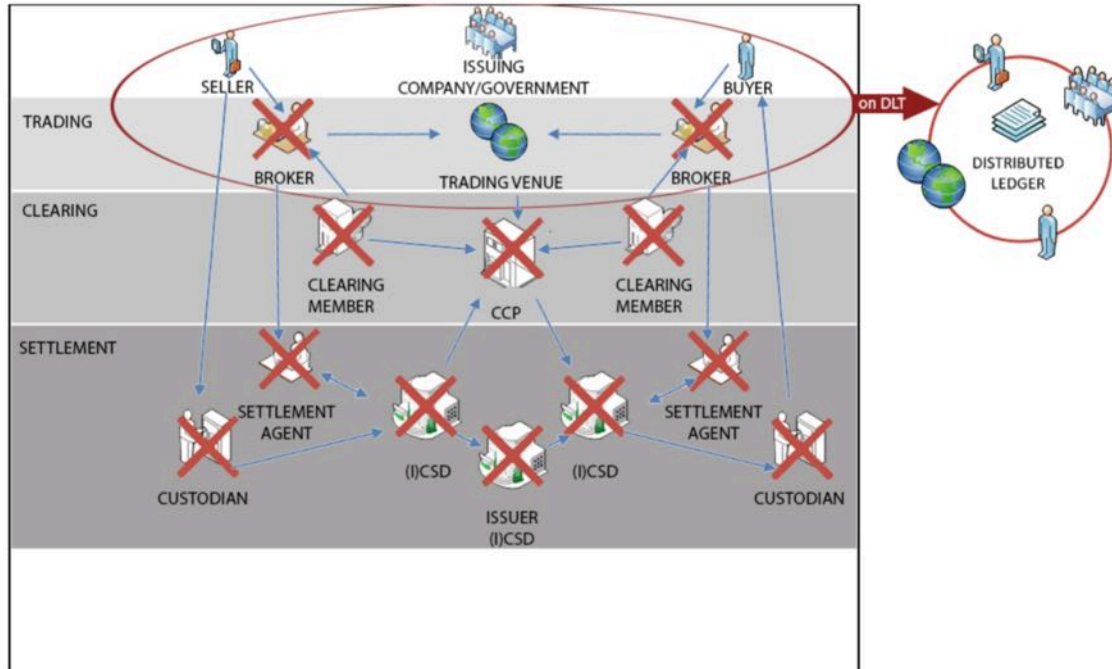
If the whole post-trade industry migrated to a distributed ledger settlement process, securities accounts would be updated automatically. Depending on the extent of the implementation of smart contracts, some layers of the industry could become redundant.



ECB: Distributed ledger technologies in securities post-trading (3)

Diagram 4

How a peer-to-peer market for securities based on DLTs could affect the post-trade landscape



If capital markets were to migrate to a peer-to-peer model, the whole chain of intermediaries would become redundant, and companies or governments could issue their own securities on the distributed ledger.

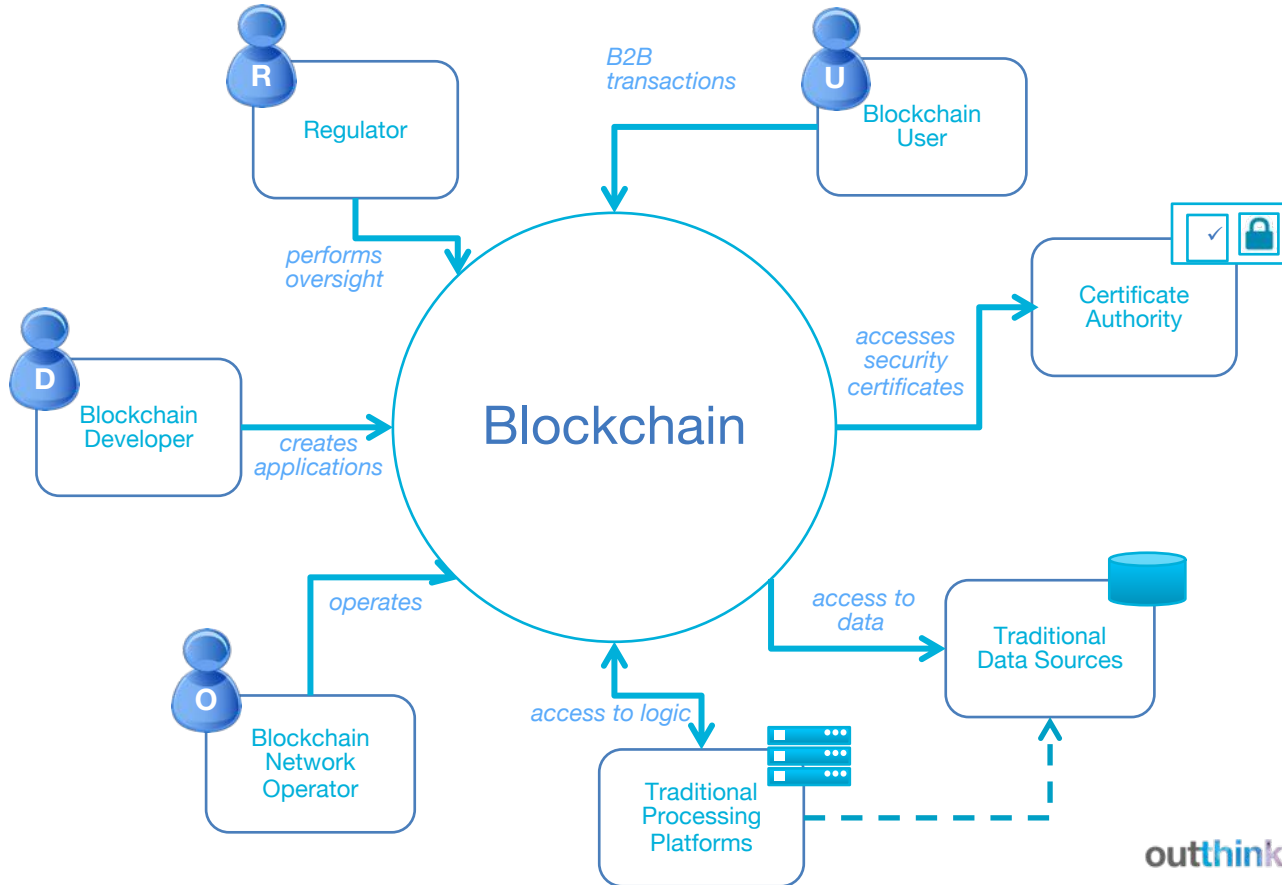


Comparison Matrix of Blockchain Implementations









	Hyperledger	Ethereum	Ripple	Bitcoin
Description	General purpose Blockchain	General purpose Blockchain	Payments Blockchain	Payments Blockchain
Governance	Linux Foundation	Ethereum Developers	Ripple Labs	Bitcoin Developers
Currency	None	Ether	XRP	BTC
Mining Reward	N/A	Yes	No	Yes
State	Key-value database	Account data	None	Transaction data
Consensus Network	Pluggable : PBFT	Mining	Ripple Protocol	Mining
Network	Private or Public	Public or Private	Public	Public
Privacy	Open to Private	Open	Open	Open
Smart Contracts	Multiple programming languages	'Solidity' programming language	None	Possible, but not obvious



The Participants in a Blockchain Network

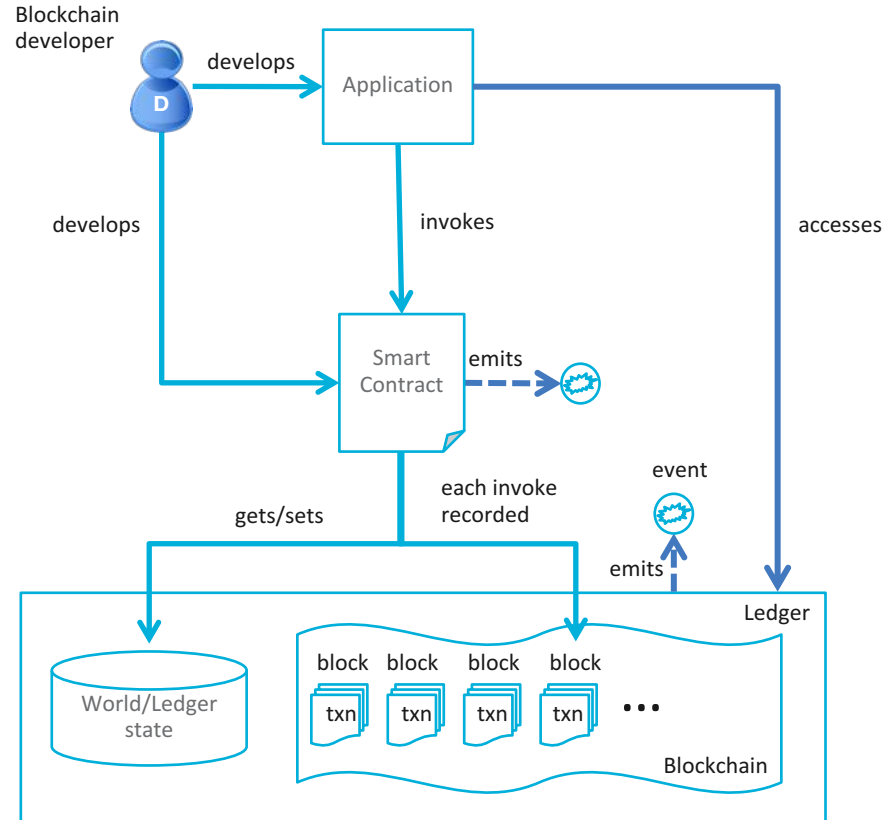


Blockchain Components

Ledger		contains the current world state of the ledger and a Blockchain of transaction invocations
Smart Contract		encapsulates business network transactions in code. transaction invocations result in gets and sets of ledger state
Consensus Network		a collection of network data and processing peers forming a Blockchain network. Responsible for maintaining a consistently replicated ledger
Membership		manages identity and transaction certificates, as well as other aspects of permissioned access
Events		creates notifications of significant operations on the Blockchain (e.g. a new block), as well as notifications related to smart contracts. Does not include event distribution.
Systems Management		provides the ability to create, change and monitor Blockchain components
Wallet		securely manages a user's security credentials
Systems Integration		responsible for integrating Blockchain bi-directionally with external systems. Not part of Blockchain, but used with it.



Blockchain Applications and the Ledger



* Smart Contract implemented using chain code
outthink your limits



Permissioned Ledger Access

