

Aktuelle Entwicklungen im Speicherumfeld

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Welcome to the Cognitive Era:

A new era in technology, a new era in business



Data is transforming industries and professions



The world is being reinvented in code



Computing is entering a new Cognitive Era

Where code goes, where data flows, cognition will follow.

Hybrid cloud is emerging as the springboard in this new era



75% of enterprises in the US plan to increase cloud investment

64% of cloud adopters are using some form of hybrid cloud²

"The best thing about having a hybrid environment is that all of our business plans become reality in one environment" - If Director, Consumer Products³

[&]quot;IBM Cerrer for Applied Insights, "Oktob Fech Hot Spots: A country-level look at big date & aranytics, cloud, mobile and social "IDC, "Don't Oet Left Behind - The Existess Betefits of Achieving Greeker Oktob Ausphins "I THY Certer for Applied Insights, "Success Betefits of Achieving Agree transformation."

Mastering hybrid cloud requires greater speed, freedom and efficiency

Deliver real-time business visibility and insignts It is critical for the business to analyze what is the most impactful information for our operations at any given time.

- Load Business Architect, banking company

Accelerate speed of Integration and Innovation We need to have built-in intelligence and flexibility in the platform to support different workloads and deployment models.

- Executive Technology Advisor, sporting events

Ensure secure, compliant and efficient IT services

The future of delivering unique experiences is about the ability to tap into a wider ecosystem.

- IT Executive Director, healthcare provider

Source: IBVIInstitute for Business Value New Technology, New Mindset, 2015

What is happening inside our Clients?

- Conflicting requirements from traditional "System of Records" and new "System of Engagement" have culminated in separate modes of operations or even organizations within our client's IT
- Gartner describes this as <u>Bimodal IT</u>: The practice of managing two separate, coherent modes of IT delivery, one focused on stability and the other on agility.
- In a recent Gartner research paper, establishing Bimodal IT was on the top of the agenda for CIOs from the DACH Region

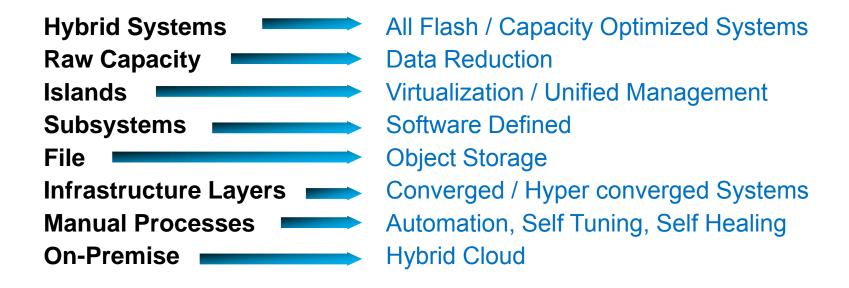
What is happening inside our Clients?

Bimodal IT – the two Modes of operation in Storage

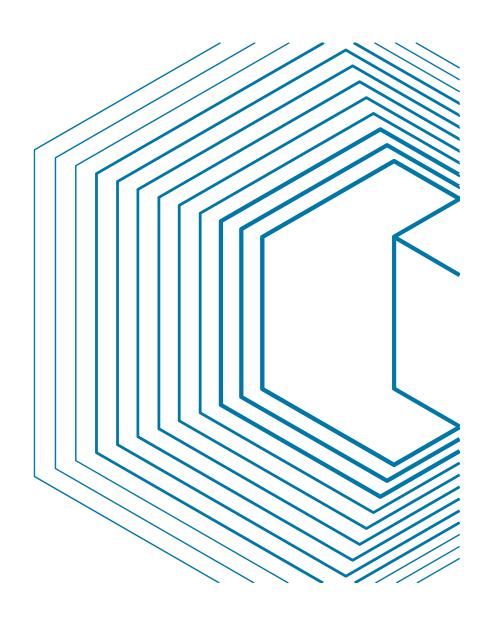
- The two modes of operation are characterized by the fundamental differences as they relate to storage.
- Both face rising capacity, performance and availability requirements
- Gartner suggests 3 key steps to be successful on the journey to bimodal IT in storage:
 - 1. Renovate the core
 - 2. Innovate at the edge
 - 3. Create an innovative culture
- Shifts in technology help on that journey but may also add complexity

Major technology-shifts / -improvements emerge

Clients have the choice from an increasingly complex portfolio of emerging technologies and vendors which can support the transformation towards digital businesses - but which also will add uncertainty and complexity

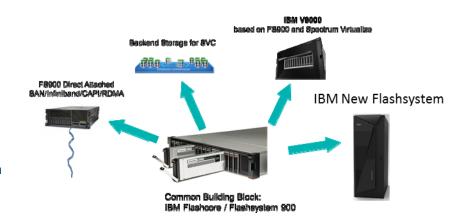


IBM's Storage Positioning



Flash Everywhere

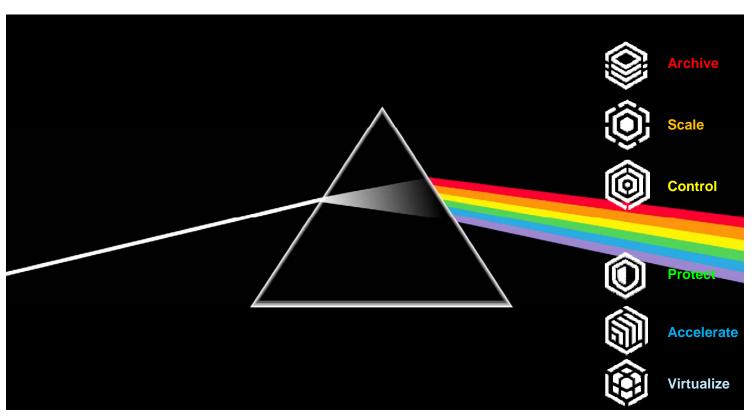
- IBM has the most versatile and complete Flash Storage portfolio in the industry:
 - Flashsystem 900: Backend System for Spectrum Virtualize, native attached in use cases, where ultra-low latency is required.
 - V9000: Full Function Microlatency All Flash Array with Storage Management/Data Reduction. Clients who don't want to embark on virtualization
 - Coming soon: NEW Flashsystem: similar to V9000. Data deduplication and superior "Cloud Integration", Additional use cases like VDI, Complete Infrastructure Ecosystem.
 - Storwize All Flash: SSD-based all Flash Array. Consider when restrained budget, high Performance and lower capacities (~ <20TBs).
 - Coming soon: DS8888: Combination of highest availability, highest performance and mainframe capability and special integration into POWER platform. Will be probably focused on those environments.
- Replacement of Tier-1 Disk installations with All-Flash
 - Data Reduction Technologies allow solid Business Cases
- new Use Cases
 - POWER 8/CAPI, iSER etc.
 - Flash for DP&R, FLAPE





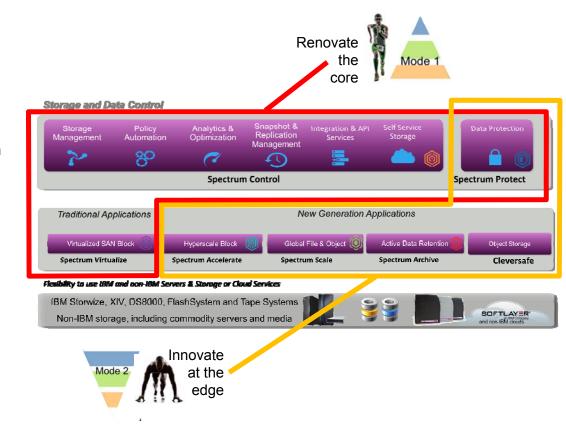
IBM Spectrum Storage



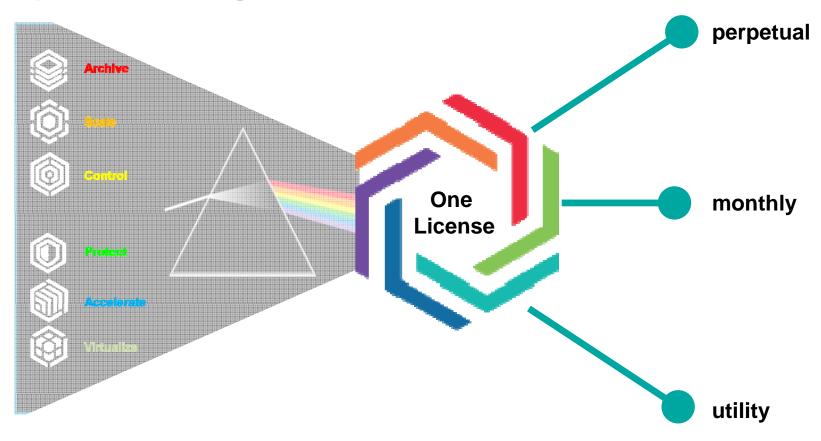


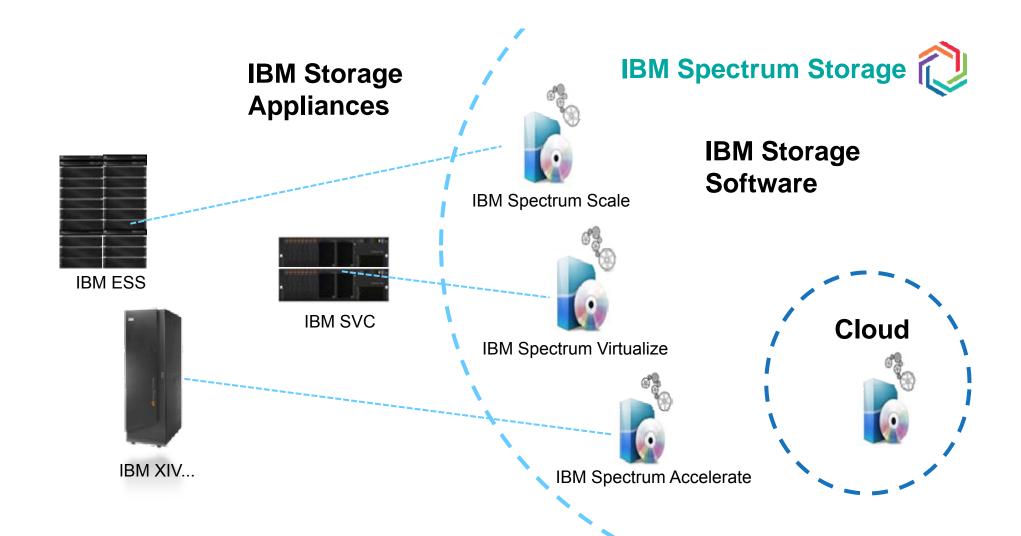
IBM Spectrum Storage for the World of Bimodal IT

- IBM Spectrum Storage is the core Storage offering for the world of Bimodal IT
- One stop shopping, one "construction kit" for all storage-requirements of future digital business
 - Renovate the core by virtualizing and automating with Spectrum Control, Spectrum Virtualized, Flash
 - Innovate at the edge with Software Defined Storage (Block, File and Object), Hyperscale, Cleversafe
 - Spectrum Protect for both Modes (DPaaS, DP to Cloud, Onpremise, Block, File and Object Storage)
- One license for all components of the "construction kit" (if desired) to enable flexible response to all business requirements
- All based on <u>proven</u>, <u>mature technology</u>
- This is <u>UNIQE</u> in the industry

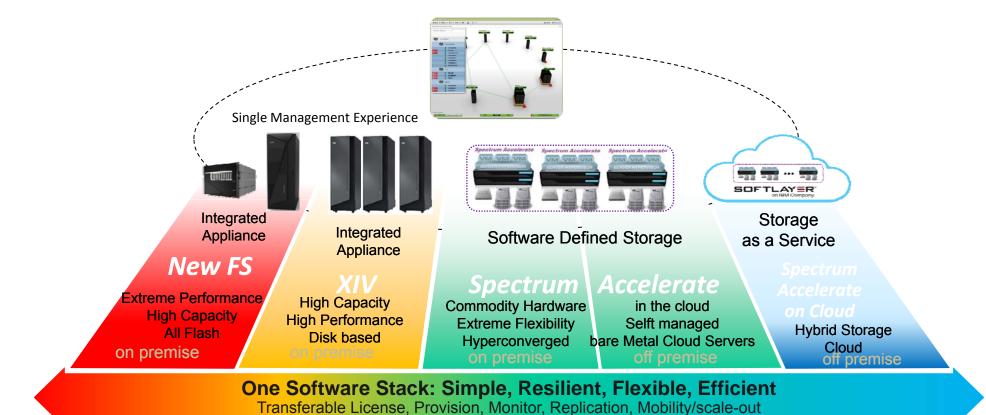


IBM Spectrum Storage Suite





the XIV and Spectrum Accelerate Storage Infrastructure Ecosystem





Storage and Data Control





Flexibility to use IBM and non-IBM Servers & Storage or Cloud Services

IBM Storwize, XIV, DS8000, FlashSystem and Tape Systems

Non-IBM storage, including commodity servers and media



Web-scale Enterprise and Video Services



- Services for UK-based media company, Europe's media leader
- Scale: 5 petabytes and growing
- **Security:** zero touch security for all content
- Availability: always-on availability for 2.5 years and new capacity in minutes
- Manageability: lower overall data center cost with high service levels
- **Economics**: 80% savings over old (legacy storage) approach and 43% over Amazon Web Services S3

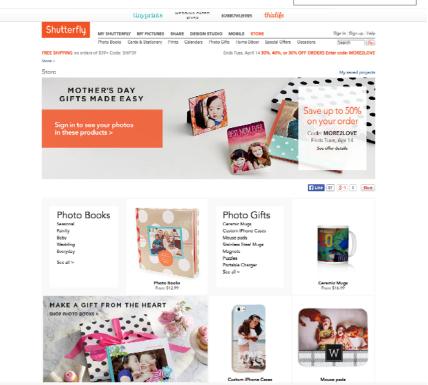




Shutterfly: Best Practice of Speed & Space



- Scale 130 petabytes and growing:
 more than 50 Billion images stored
- Security 50,000+ uploads per minute with zero touch security
- Always-on availability SLA of 100% download on demand – even during CA to Nevada datacenter move
- Manageability 3 Administrators manage entire environment
- Economics Operating costs reduced by more than 70%



What is Object Storage?

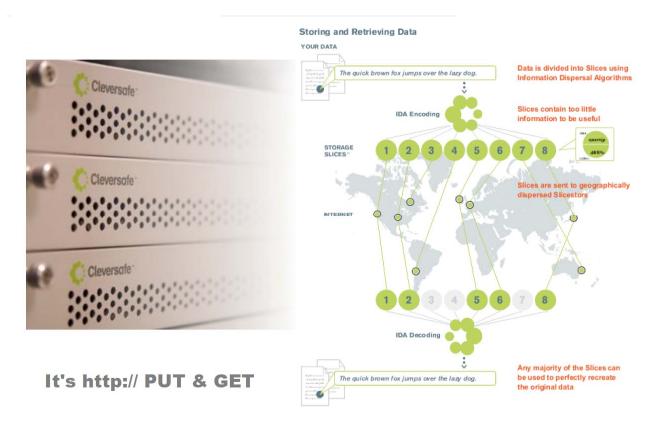


- S3-Interface
- Openstack Swift
- Simple Object API



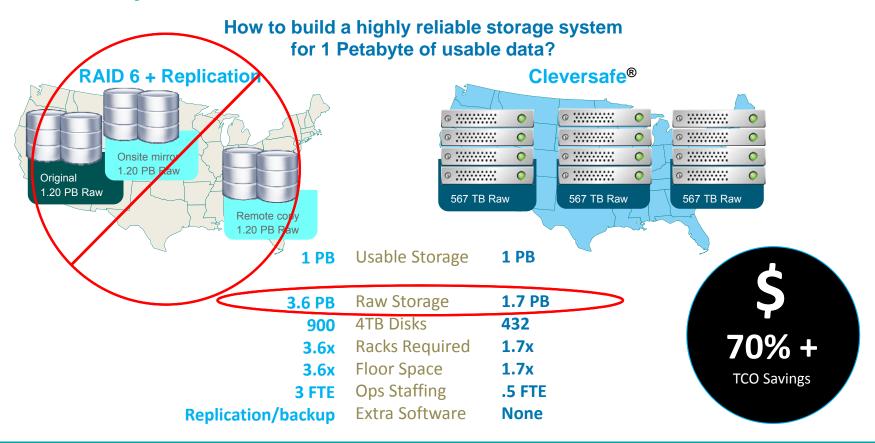


Recent IBM Acquisition





Efficiency



Cleversafe use cases













Storage as Service



Storage and Data Control



Data Access

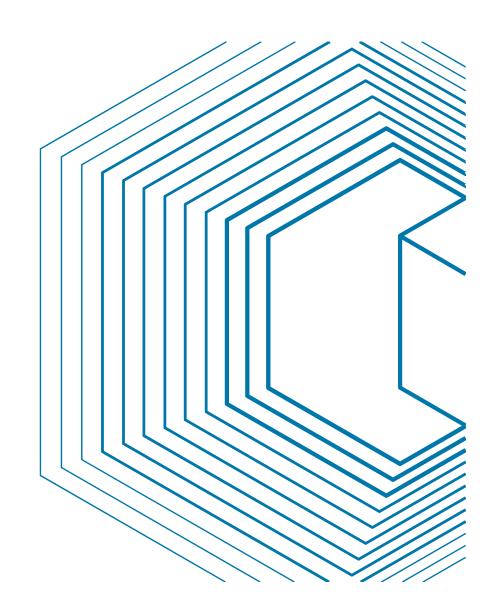


Flexibility to use IBM and non-IBM Servers & Storage or Cloud Services



IBM DS8880

High End Storage for your High End Business



Data Systems optimized for the cognitive era

- 92 of the largest 100 banks run on z Systems
- Most of the top 20 world banks use DS8000 and z Systems for core banking
- **DS8000** is #1 storage for z Systems
- IBM DS8880 Data Systems are designed to deliver greater than 6-nines availability
- **IBM DS8000 was the First** to integrate High Performance Flash into Tier 1 Storage



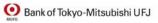




























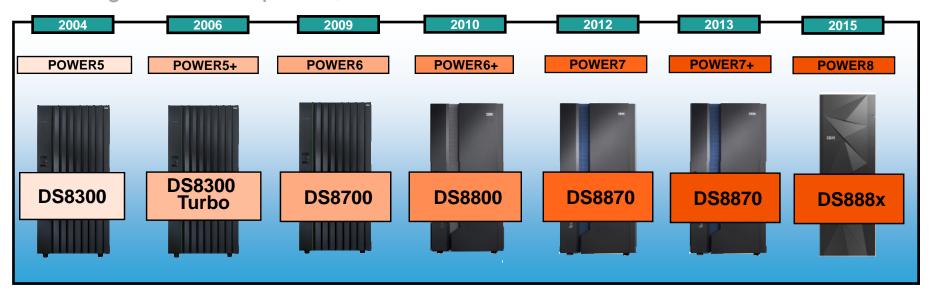






7th-generation DS8000 enterprise disk system

Building on a market-proven, reliable code base!



- Designed for <u>over 5-9's availability</u> natively
- Designed for over 6-9's availability when configured with Metro Mirror and IBM HyperSwap

Introducing the new DS8880 family of Data Systems







- Fast
- **Hybrid Flash**
- 256 GB Cache (DRAM)
- 64 Ports
- 768 HDD/SDD + 120 flash cards
- 19" Rack



- **Faster: 2X Performance**
- **Hybrid Flash**
- 2 TB Cache (DRAM)
- 128 Ports
- 1536 HDD/SDD's + 240 flash cards
- 19" Rack



DS8888

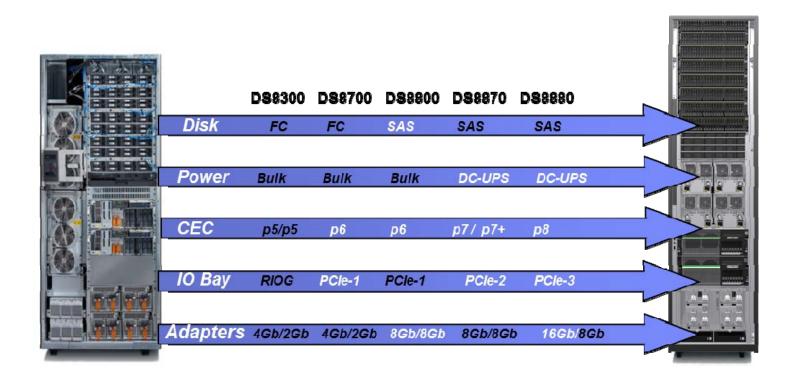
- Industry's Fastest T1 Subsystem
- All-flash
- 2 TB Cache (DRAM)
- 128 Ports
- 480 Flash Cards
- 19" Rack

IBM is introducing a family of business-critical hybrid data systems that span a wide range of price points. The family is powered by the next generation of IBM's proven DS8000 platform and delivers critical application acceleration, uncompromising availability and industry-leading capabilities.

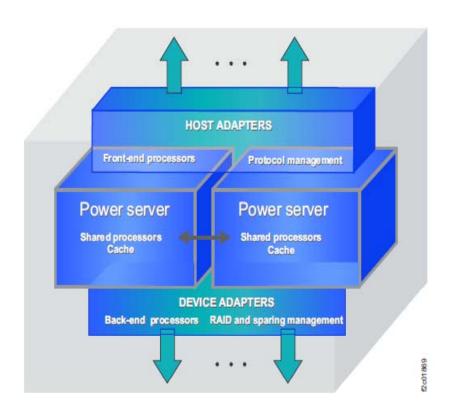


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IBM DS8000 – the story of an architecture evolution

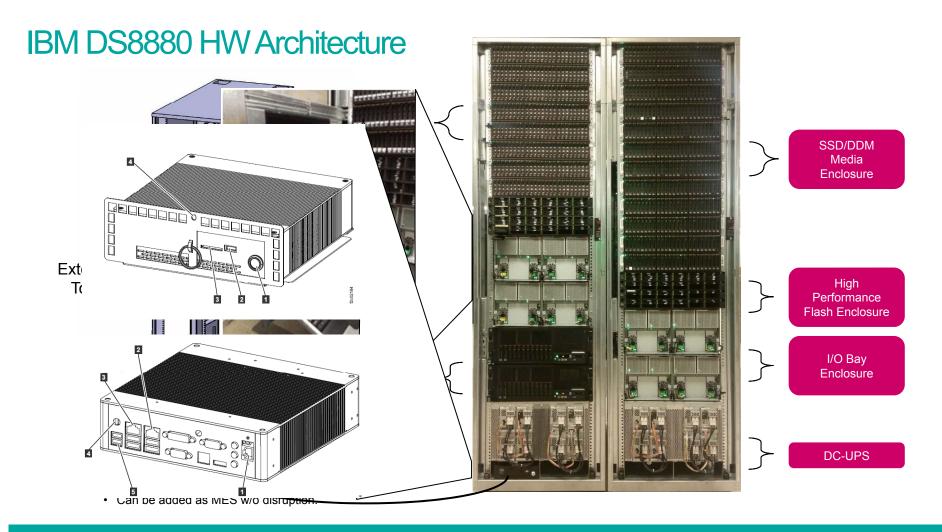


DS8000 Three Layer Architecture



Layer 1: Up to 32 distributed PowerPC / ASIC Host Adapters (HA)

- Manage the 8/16Gbps Fibre Channel host I/O protocol to servers and perform data replication to remote DS8000s
- Layer 2: Centralized POWER 8 Servers
 - Two symmetric multiprocessing processor (SMP) complexes with up to 96 cores, manage two monolithic data caches, and advanced functions
- Layer 3: Up to 16 distributed PowerPC / ASIC Device Adapters (DA); up to 8 dedicated Flash enclosures
 - DA's manage the 8Gbps FC interfaces to internal HDD/SSD storage devices
 - Flash Enclosures manage optimized performance and latency of Flash cards
 - Both manage RAID protection and sparing



IBM DS8884





Mission critical enterprise system in a space savings, lower cost package

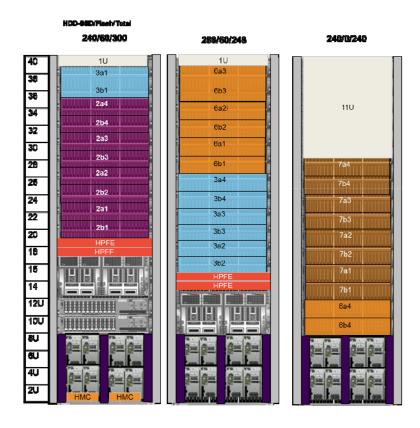
For clients running critical workloads on mainframe, power or distributed in single or mixed modes needing high end functionality on a lower cost, flexible and space savings solution.

- ■S822 2S2U Power 8 processor
- ■Up to 12 cores
- ■256GB Total system memory
- ■64 16GB FCP/FICON ports
- ■768 HDD/SSD drives + 120 Flash Cards
- ■19", 40U rack



IBM DS8884 Architecture

- 19" 40U rack
- 2x P8 2U controller single processor socket
- 2x IO Bay Pairs
 - 1x IO Bay Pair in A Rack
 - 1x IO Bay Pair in B Rack (B Rack can be ordered with out IO bay Pair)
- Max of Host 64 Ports
 - 4 port 16Gbps FCP / FICON
 - 4 port and 8 port 8Gbps FCP / FICON adapters
 - Max 16 ports per I/O Bay
- Max 4 DA Pairs
- Max of 768 DDMs/32 Gigapack drawers
- Max of 4 High Performance Flash Enclosures -120 flash drives
 - 2 HPFE Drawers in A Rack
 - 2 HPFE Drawers in B Rack
- 2x 8U DC-UPS 60A Single Phase
- 1 or 2 HMC option
- Max of 3 Racks





IBM DS8886





Scalability and accelerated performance with world class storage services

Up to 2X better performance, highly scalable, with unmatched capability for multisite replication in a dense yet expandable package.

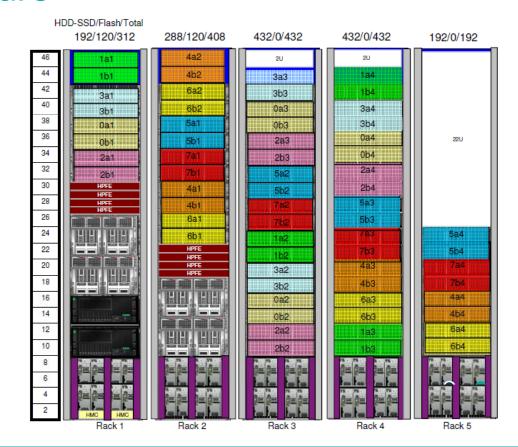
- ■S824 2S4U Power 8 processor
- ■Up to 48 cores
- ■1TB Total system memory
- ■128 16GB FCP/FICON ports
- ■1536 HDD/SSD drives + 240 Flash Cards
- ■19", 46U rack





IBM DS8886 architecture

- All Racks will 19" 46U 40U with 6U top Hat
- 2x P8 4U CEC's dual processor socket
- 4x IO Bay Pairs
 - 2x IO Bay Pair in A Rack
 - 2x IO Bay Pair in B Rack
- Max of 128 Ports
 - 4 port 16Gbps FCP / FICON
 - 4 port and 8 port 8Gbps FCP / FICON adapters
 - Max 16 ports per I/O Bay
- Max 8 DA Pairs
- Max of 1536 DDMs/64 Gigapack drawers
- Max of 8 High Performance Flash Enclosures -240 flash drives
 - 4 HPFE Drawers in A Rack
 - 4 HPFE Drawers in B Rack
- 2x 8U DC-UPS 60A Single Phase
- 1 or 2 HMC option
- Max of 5 Racks



IBM DS8888 all Flash





Extreme performance for applications where time equals money

When performance is as critical as the data it serves: for applications and workloads where time equals money and you want more of each.

- ■E850 4S4U Power 8 processor
- ■Up to 96 cores
- 2TB Total system memory
- ■128 16GB FCP/FICON ports
- ■480 Flash Cards
- ■19", 40U rack





IBM DS8888 architecture

0/240/240

36 HPFE 34 HPFE 10U 32 HPFE 30 28 HPFE 26 HPFE 24 22 20 18 16 12U 10U

0/240/240

8U

8U

4U

HDD-SDD/Flash/Total

- 19" 40U Rack
 - Max of 2 Rack
- 2 P8 Alpine 4S4U CEC's
- 4x IO Bay Pairs
 - -2x IO Bay Pair in A Rack
 - 2x IO Bay Pair in B Rack
- Max of 128 Ports Host Ports
 - 128 ports with 8Gb 4/8 port Host Adapter
 - 128 ports with 16Gb 4 port Host Adapter
- Max 0 DA Pairs Supported
- Max of 16 HPFE Drawers/480 flash drives
 - 400GB Flash Drives for 192TB Raw
 - 800GB Flash Drives for 384TB Raw (3Q/16)
 - Will support intermix of 400GB/800GB in system. (Not in enclosure)
- 2 12U DC-UPS Three Phase per Rack 1 or 2 HMC option
 - Single BSM set
 - No Single Phase DC-UPS/Three Phase DC-UPS intermix

• 1 or 2 HMC option

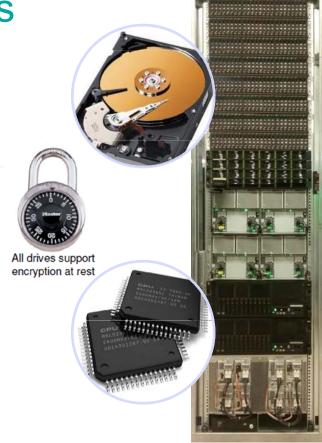
DS8880 Supported Drives

Hard Disk Drives

- 4TB 7.2K SAS E half drive set
- 1.2TB 10K SAS E drive set
- 600 GB 10K SAS E drive set
- 600 GB 15K SAS E drive set
- 300 GB 15K SAS E drive set

Flash Media

- 200GB SSD drive set
- 400GB SSD drive set
- 800GB SSD drive set
- 1600GB SSD drive set
- 400GB flash cards



146 GB 15K 900 GB 15K 3 TB 7.2K

DS8880 – R8 Code Bundle

Base function (BF) License

Copy Services (CS) License

z-synergy Services (zsS) License

- ✓ Thin provisioning
- √ Easy Tier
- ✓ Database protection
- √ I/O Priority Manager
- ✓ zDDB.
- ✓ Encryption
- ✓ Point in Time Copy
- ✓ SE (no more TSE)
- ✓ Metro Global Mirror
- ✓ Metro Mirror
- ✓ Global Mirror
- ✓ Multi Target Mirror
- ✓ FICON
- ✓ HP FICON
- ✓ RMZ
- ✓ RMZ Resync,
- ✓ PAV
- √ HyperPAV.



DS8880 Performance

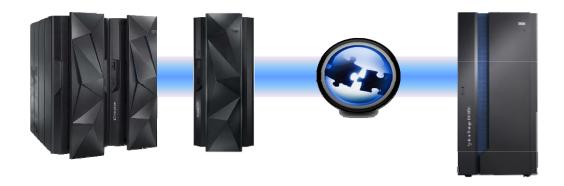
	Units	DS8800 P6 4 Core	DS8870 P7+ 16 Core	DS8884 P8 6 Core	DS8886 P8 24 Core	DS8888 P8 48 Core Targets (Actual)					
Rd Seq	GB/s	11.8	22	22	42.1	~47 (53)					
Wr Seq	GB/s	6.6	11	12.3	25.5	~35					
DB zOS	K IO/s	204K	900K	680K	1650K	~2500K					
DB open	K IO/s	198K	1096K	575K	1760K	~2500K (2500K)					

Increased IOPS and Bandwidth

- The new Multi-thread Performance Accelerator algorithm with more cores/threads provided greater IOPS
- PCIe Gen3 I/O fabric increases bandwidth
 - 4x IO Bay bandwidth

Why server + storage synergy matters

"A system is the server plus its storage"



IBM owns the System z® I/O architecture

It's shared technology between server team and storage team

Competitors lack access to this collaboration and experience

IBM is best positioned for earliest delivery of new server support

IBM extends this server/storage integration to Power i and Power AIX

Designing, developing, testing and providing support together is key to unlocking true value

System z . . . Synergy – First to Market

	2009			2010				2011				2012				2013				Т	70	114	-	2015			
	10	_		4Q	10			4Q	10	20		4Q	1Q			4Q	10			4Q	10	_		4Q	_	2Q	_
Dynamic Volume Expansion -3390s																											
Basic Hyperswap																											
HyperSwap Soft Fence																											
zGM Enhanced Reade r																											
Large 3390 Volumes (EAV) -223GB												Ш				Ш								Ш		Ш	
Large 3390 Volumes (EAV) - 1TB	Т																		П		П						
zHPF (High Performance FICON) in itial Function																											
z-HPF Multitrack																											
z-HPF QSAM, BSAM, BPAM																											
zHPF - format writes																										Ш	=
zHPF - DB211st prefetch	Т																										=
zHPF - DB21ist prefetch performance optimization	Т																										
zHPF extended Distance II																											
SSDs I dentified by DFSMS																											
Remote Pair Flashcopy (Preserve Milmor)																	\blacksquare										
Sub-Volume Tiering for CKD Volumes																											
Sub-Volume Tiering for CKD EAV Volumes	Т																										
Performance Optimization for zDAC																											
IMS WADS enhanced performance	Т																										
Workload Manageri/O performance support																											
Me tro Mirror suspension - message aggregation	\top		П	П	П	П				П																	
Support ICK DSF volume formatting overwrite protection	\top		Г	П	П	Г				П																	
Time stamp syncled for Global Mirror (async) and Sysplex																											
Sub-Volume Tiering Application API	П																										
Multi Target Remote Mirror (2 synch. Copies)	Г																										
IBM z Hyperwrite	\top							Г																П			
16 Gbit FICON, Forward Error Correction	T											П												П			
FICON Dynamic Routing	\top							Г				П												П			
Fabric IO Priority	$\overline{}$					-				-		-															

System z Integration



- •Others offer interoperability, but only IBM offers deep integration for true optimization
- •EMC and HDS support new System z features late or never at all!

Examples of IBM exclusives

Sequential Performance

DS8000 List Prefetch Optimizer boosts database scans by

8x

for faster operational analytics

Only

IBM

Transactional Performance

DS8000 Easy Tier API boosts transactional workloads by

10x

for real-time analytics

Only

BM

High Availability

DS8000 Metro Mirror with GDPS HyperSwap enables

99.999% availability

Only

IBM

High Availability

DS8000 Global Mirror recovery point (RPO) as low as

3 seconds

for near-continuous uptime

Only



