

IBM Software Group

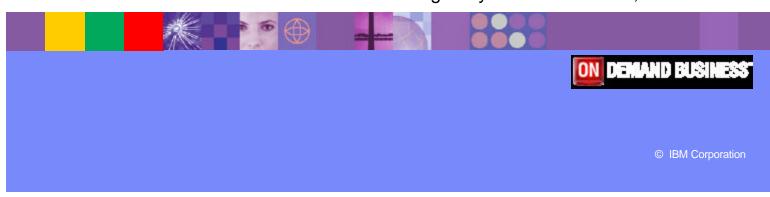
2005 B2B Customer Conference

Pioneering New Horizons – Solutions that Evolve

From Legacy to Leading Edge in the Distributed Environment

WebSphere. software

Lee Edenfield Manager e-Commerce Systems Hagemeyer North America, Inc.





Objectives

- Introduce Hagemeyer North America
- Describe Our legacy technical environment
- Describe Our new EDI infrastructure
- Explain Design points
- List Processes currently in production
- Questions?





Hagemeyer North America, Inc. (HNA), A wholly owned subsidiary of Hagemeyer N.V., is a wholesale distributor focusing on business-to-business markets in electrical, safety, and industrial products and services throughout North America. HNA's 3000+ associates serve more than 100,000 customers from approximately 500 locations.



Our legacy environment

- Hagemeyer acquisitions in the U.S.
 - Cameron & Barkley Co. (CamBar) ~55% of HNA sales
 - o OS/390 in-house ERP DI2.1 translator
 - 20%-40% of business transactions EDI
 - Vallen Safety Supply ~35 % of HNA sales
 - AS/400 in-house ERP Harbinger TLE translator
 - 20%-30% of business transactions EDI
 - ➤ Tri-state Electrical Supply ~10% of HNA sales
 - AIX package ERP minimal EDI



Our new EDI Infrastructure

- WebSphere MQ
 - Message Transport
- WDI
 - Message Transformation
- WebSphere Business Integration Message Broker
 - Message Routing
- WebSphere Application Server
 - Web based communications
- WebSphere Partner Gateway
 - Trading Community Management



WebSphere MQ

- WebSphere MQ is being used for internal integration between our legacy applications
- Installed on most platforms
 - OS/390 MQSeries V2.1
 - > AS/400 WMQ V5.3
 - Windows WMQ V6.0
 - AIX Java Client
- Easy to use
- Assured Delivery



WebSphere Data Interchange

- We've been using DI since 1992
- Good performance
- Support for older EDI standards
 - > TRADACOMS, ODETTE, UCS, X.12 V2R0
- Support for new XML standards
 - > OAGIS, Commerce One xCBL, Rosettanet
- MQSeries integration
- Any to Any mapping



WebSphere Business Integration Message Broker

- Started with MQSI V2
- Currently running WBI-MB 5.0
- Flexible MQ message routing
- Simple data transformation
- Database integration
- Limited to single message UOW coordination



WebSphere Application Server

- Currently running WAS 5.0
- Mostly a communications facility
- Custom Java code
 - > HTTP/HTTPs
 - MQ integration
 - Workflow
- Plan to replace with WPG



WebSphere Partner Gateway

- Currently implementing WPG 6.0
- Trading Community Management
- Document Archival
- Logging
- Process choreography
- Communications
 - EDIINT (AS1/AS2/AS3)
 - Rosettanet
 - > VAN
 - > HTTP/HTTPs
 - > FTP
 - > SMTP



Why we chose Windows

- Uncertainty about future ERP platform
 - > S/390, AS/400, Unix? Some combination?s
 - Everything now has a Windows client
- Need to extend the life of our S/390
 - Delayed implementation of replacement system
 - Projected business growth
- Lack of AIX expertise and experience
- Performance seems adequate
- Breadth of tools available
- Earlier release of new code
- Low entry cost



Design Points

- Message based integration service bus
- Normalize all documents
 - Created Hagemeyer Business Messages (HBMs)
 - o XML
 - Loosely based on ANSI X.12
- WMQ for message transport
- WBI Message Broker for message routing
- WDI for data transformation
- WPG for:
 - Message Archiving
 - Event Logging
 - Process Choreography
 - Communications Protocol support



Design Points (continued)

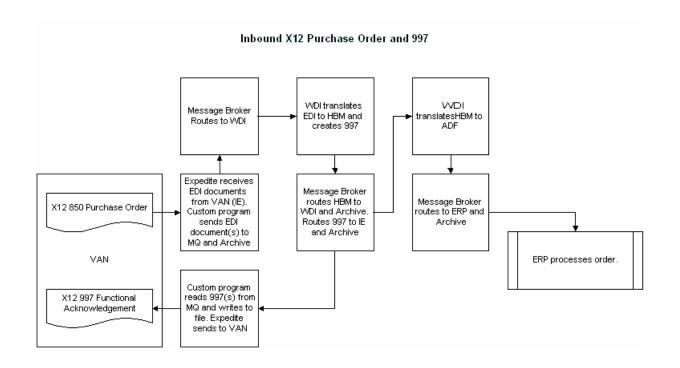
- Functionality
 - Must support existing business requirements
 - Must be able to support new business requirements
- Flexibility
 - Must be able to easily accommodate changes in the operating environment
- Performance
 - Must be able to handle the load
 - Response time requirements are getting shorter
- Platform independence
 - See Flexibility and Performance



Processes Currently In Production

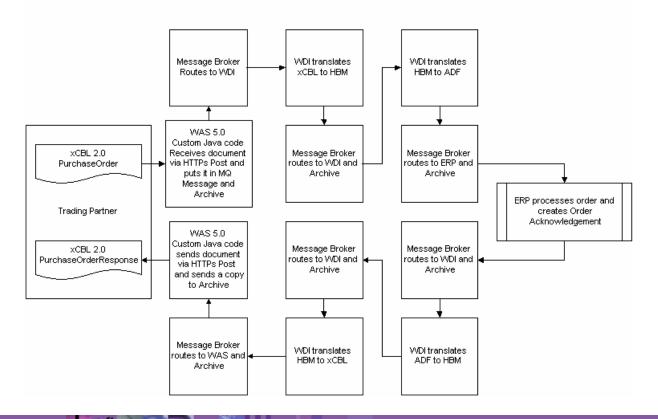
- MQ enabled legacy application interfaces
 - > All inbound EDI transactions
 - Some outbound EDI transactions
 - New query transactions
- WDI maps for data transformation
 - Trading partner format (EDI, XML, CSV, etc.) translated to/from HBM XML format
 - Application Interfaces (mostly ADF) translated to/from HBM





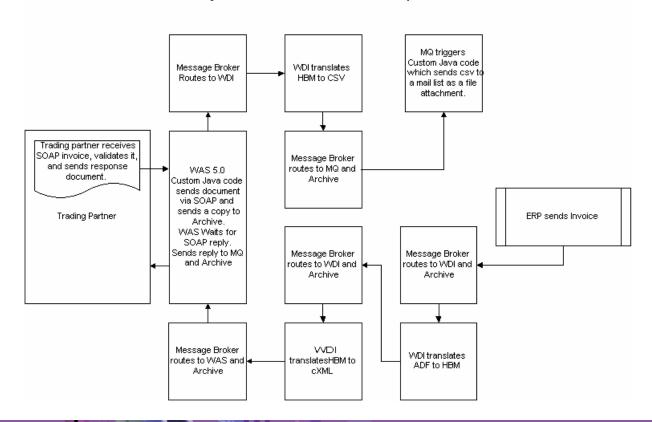


Asynchronous Inbound Purchase Order and Response



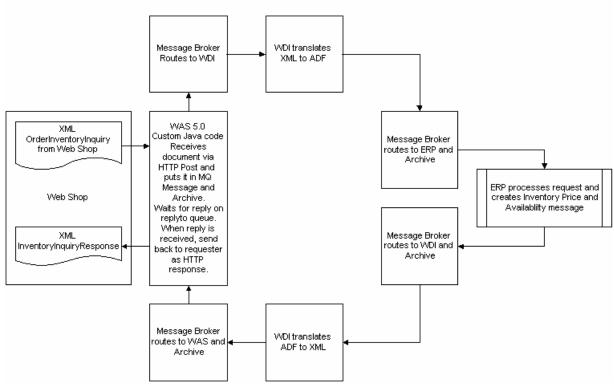


Synchronous Outbound Invoice and Response





Synchronous Inbound Inventory Inquiry and Response





Summary

- Work in progress...
- The rules keep changing
- The future is still uncertain
- The architecture is flexible enough to handle change
- Performance is better than expected



Acronyms

- ADF Application Data Format
- ANSI American National Standards Institute
- AS (1/2/3) Applicability Statement (1/2/3)
- CSV Comma Separated Values
- DI IBM DataInterchange
- EDI Electronic Data Interchange
- EDIINT Electronic Data Interchange Internet Integration
- ERP Enterprise Resource Planning
- FTP File Transfer Protocol
- HBM Hagemeyer Business Message
- HNA Hagemeyer North America, Inc.
- HTTP Hypertext Transfer Protocol
- HTTPs HTTP secure
- IBM International Business Machines
- IE Information Exchange VAN (Formerly IBM, now GXS)
- MQ Message Queuing (IBM WMQ)
- OAGIS Open Applications Group Integration Specification
- SMTP Simple Message Transfer Protocol
- SOAP Simple Object Access Protocol
- UOW Unit of Work
- VAN Value Added Network
- WAS IBM WebSphere Application Server
- WBI-MB IBM WebSphere Business Integration Message Broker (Formerly WMQ I)
- WBIC IBM WebSphere Business Integration Connect
- WDI IBM WebSphere Data Interchange
- WMQ IBM WebSphere Message Queuing (Formerly MQSeries)
- WMQI IBM WebSphere MQ Integrator
- WPG IBM WebSphere Partner Gateway (Formerly WBIC)
- xCBL XML Common Business Language (Commerce One)
- XML eXtensible Markup Language