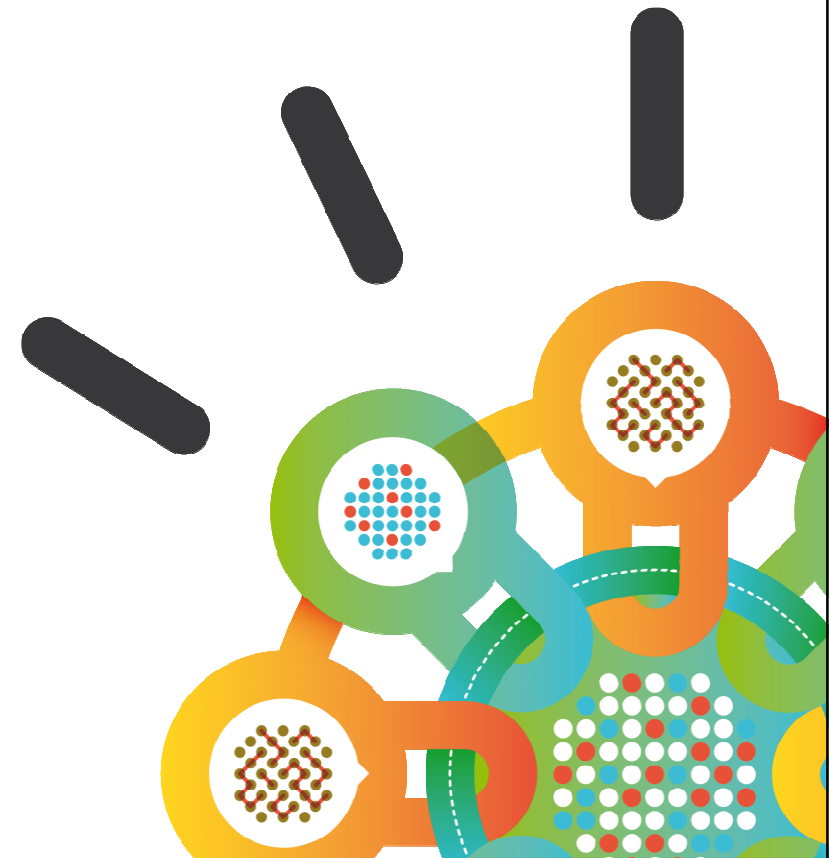


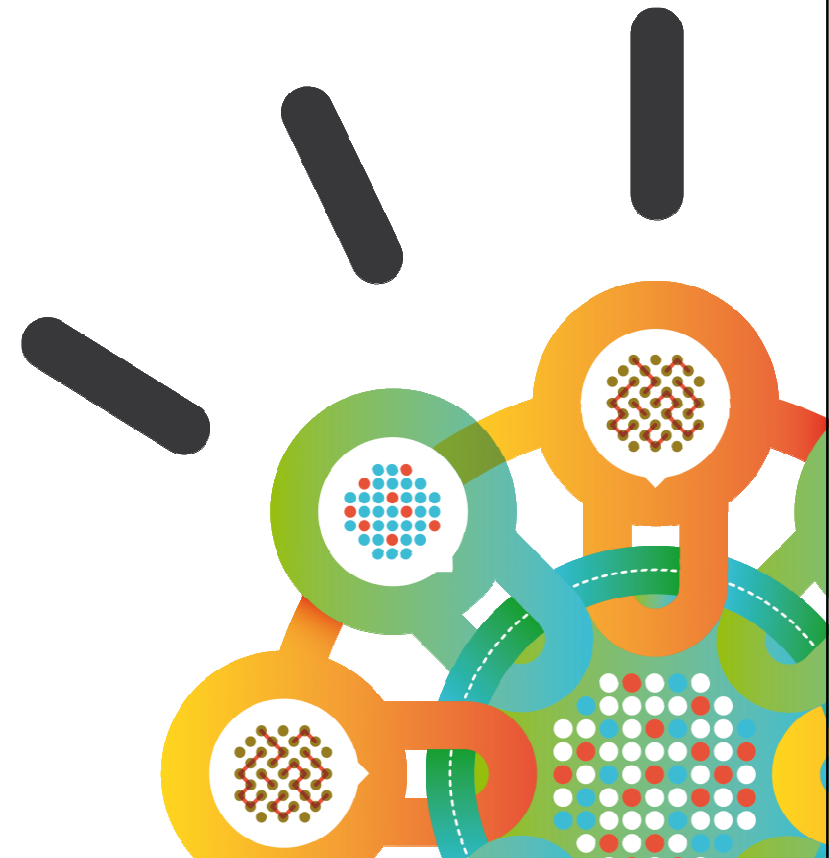
# Defending Against Cyber Threats with Intelligent, Security-ready Infrastructure

**Shelley Westman**  
IBM Vice President  
and Business Line Executive, Security

June 25, 2013



# The changing dynamics of securing the Enterprise



# Businesses are under increasing pressure to deliver transformative value—with fewer resources

Mobile in the enterprise

**90%**

of organizations will support corporate apps on personal devices by 2014<sup>6</sup>

Innovation in the cloud

**60%**

of chief information officers view cloud computing as critical to their plans<sup>5</sup>

Increased risk

**40%**

of Fortune 500 and popular web sites contain a vulnerability<sup>2</sup>

Budgetary constraints

**71%**

of the average IT budget is dedicated to ongoing operations<sup>4</sup>

Social business

**74%**

of enterprises use social media today to communicate with clients<sup>7</sup>

Exploding data growth

**2.7ZB**

of digital content in 2012, a 50% increase from 2011<sup>3</sup>

Aging Infrastructure

**71%**

of data centers are over 7 years old<sup>1</sup>



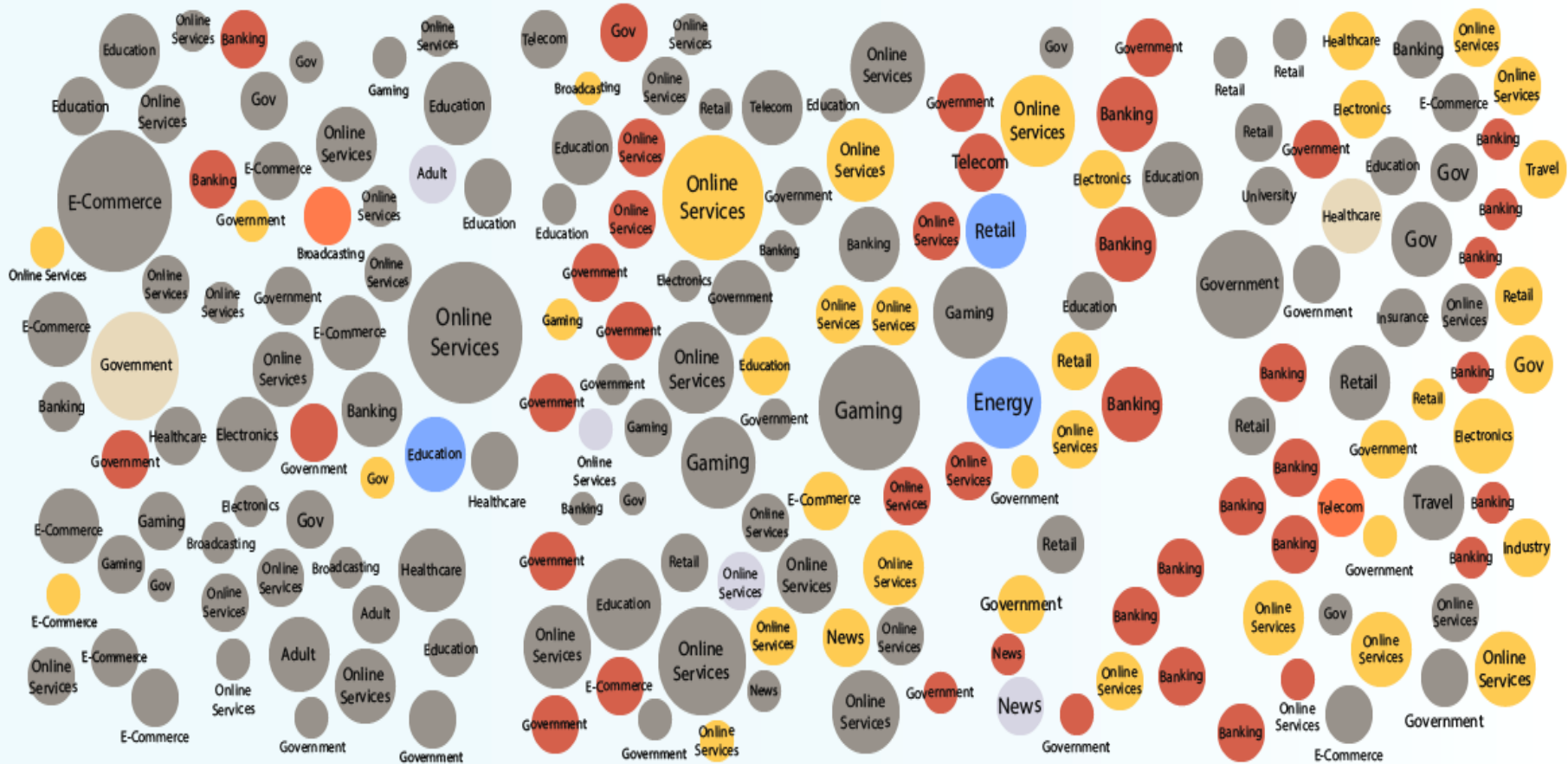
Sources: <sup>1</sup>The Essential CIO: Insights from the Global Chief Information Officer Study, May 2011, <sup>2</sup>IBM X-Force® Mid-year 2011 Trend and Risk Report, September 2011, <sup>3</sup>IDC, "IDC Predictions 2012: Competing for 2020" by Frank Gens December 2011, IDC #231720, Volume:1, <sup>4</sup>Based on IBM Research, <sup>5</sup>McKinsey How IT is managing new demands 2011, <sup>6</sup>Gartner predicts that by 2014, "90% of organizations will support corporate applications on a personal devices.", <sup>7</sup>Forrsights Business Decision-Makers Survey, Q4 2011

# 2012: The explosion of breaches continues!

## 2012 Sampling of Security Incidents by Attack Type, Time and Impact

### Attack Type

- SQL Injection
- Spear Phishing
- 3rd Party Software
- DDoS
- Physical Access
- Trojan Software
- XSS
- Unknown



Jan Feb Mar April May June July Aug Sep Oct Nov Dec

Size of circle estimates relative impact of incident in terms of cost to business

# The almost daily headlines continue into 2013....

## The Washington Post

### More companies reporting cybersecurity incidents

By Ellen Nakashima and Danielle Douglas, Published: March 1



### DDoS Hacktivists: No U.S. Bank is Safe

## The New York Times

### Retailers Track Employee Thefts in Vast Databases

By STEPHANIE CLIFFORD and JESSICA SILVER-GREENBERG

Published: April 2, 2013 | 5 Comments

### Attacks Used the Internet Against Itself to Clog Traffic

By JOHN MARKOFF and NICOLE PERLROTH

Published: March 27, 2013



### How to Survive the Year of the Hack

By Rebecca Greenfield | The Atlantic Wire – Fri, Mar 29, 2013

## The New York Times

### Cyberattacks Seem Meant to Destroy, Not Just Disrupt

By NICOLE PERLROTH and DAVID E. SANGER


Published: March 28, 2013 | 30 Comments



### Quarter of U.S. firms in China face data theft: business lobby

By Michael Martina | Reuters – Fri, Mar 29, 2013

# Today's threats are more sophisticated



Threat	Type	% of Incidents	Threat Profile
<b>Advanced, Persistent Threat / Mercenary</b>	<ul style="list-style-type: none"> <li>National governments</li> <li>Organized crime</li> <li>Industrial spies</li> <li>Terrorist cells</li> </ul>	23%	<ul style="list-style-type: none"> <li>Sophisticated tradecraft</li> <li>Foreign intelligence agencies, organized crime groups</li> <li>Well financed and often acting for profit</li> <li>Target technology as well as information</li> <li>Target and exploit valuable data</li> <li>Establish covert presence on sensitive networks</li> <li>Difficult to detect</li> <li><b>Increasing in prevalence</b></li> </ul>
<b>Hacktivist</b>	<ul style="list-style-type: none"> <li>"White hat" and "black hat" hackers</li> <li>"Protectors of "Internet freedoms"</li> </ul>	15%	<ul style="list-style-type: none"> <li>Inexperienced-to-higher-order skills</li> <li>Target known vulnerabilities</li> <li>Prefer denial of service attacks BUT use malware as means to introduce more sophisticated tools</li> <li>Detectable, but hard to attribute</li> <li><b>Increasing in prevalence</b></li> </ul>
<b>Opportunist</b>	<ul style="list-style-type: none"> <li>Worm and virus writers</li> <li>Script Kiddie</li> </ul>	7%	<ul style="list-style-type: none"> <li>Inexperienced or opportunistic behavior</li> <li>Acting for thrills, bragging rights</li> <li>Limited funding</li> <li>Target known vulnerabilities</li> <li>Use viruses, worms, rudimentary Trojans, bots</li> <li>Easily detected</li> </ul>
<b>Inadvertent Actor</b>	<ul style="list-style-type: none"> <li>Insiders - employees, contractors, outsourcers</li> </ul>	49%	<ul style="list-style-type: none"> <li>No funding</li> <li>Causes harm inadvertently by unwittingly carrying viruses, or posting, sending or losing sensitive data</li> <li>Increasing in prevalence with new forms of mobile access and social business</li> </ul>



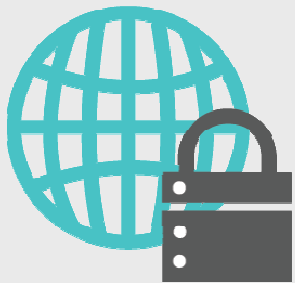
# In IBM's recent 2012 Chief Information Security Officer Study, security leaders shared their views on how the landscape is changing



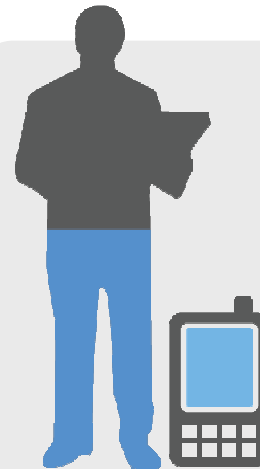
Nearly two-thirds say **senior executives** are paying **more attention** to security issues.



**Two-thirds** expect to **spend more** on security over the next two years.



**External threats** are rated as a **bigger challenge** than internal threats, new technology or compliance.



More than one-half say **mobile security** is their greatest near-term **technology concern**.

# The study also revealed that Security Leaders must have a Strategic Voice in the company

And their roles are evolving with growing **authority, accountability and impact** across the enterprise.



## Influencers

Confident and prepared, influence the business strategically

## Protectors

Less confident, prioritize security strategically but lack necessary structural elements

## Responders

Least confident, focus largely on protection and compliance

## How they differ





# We see the Security market shifting

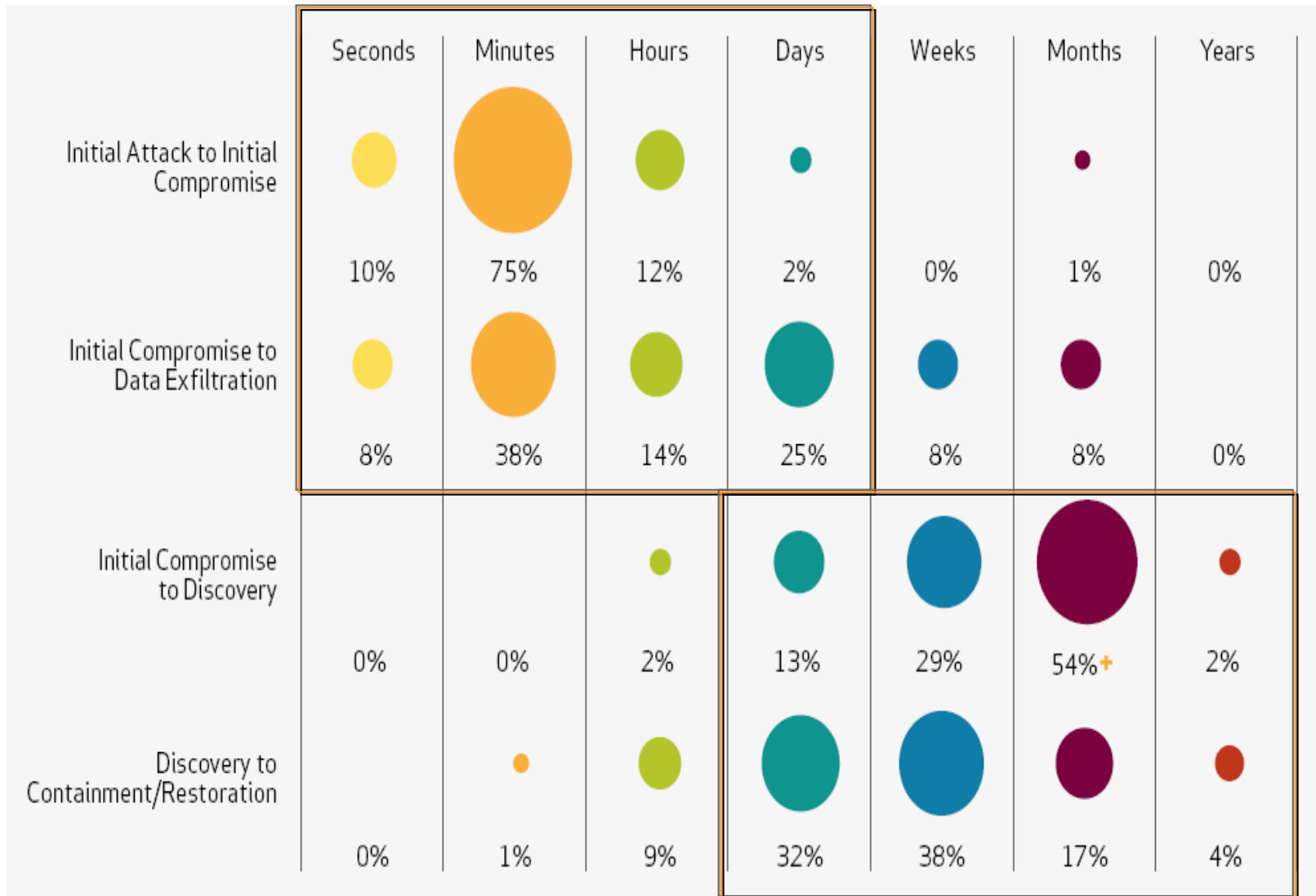
	<b>Traditional Focus</b> <i>Governance and Compliance</i>	<b>Emerging Focus</b> <i>Risk Management</i>
<b>Purchase priority</b>	Compliance	Security
<b>Security strategy</b>	React when breached	Continual management
<b>Speed to react</b>	Weeks/months	Real-time
<b>Executive reporting</b>	None	Operational KPIs
<b>Data tracking</b>	Thousands of events	Millions of events
<b>Network monitoring</b>	Server	All devices
<b>Employee devices</b>	Company issued	Bring your own
<b>Desktop environment</b>	Standard build	Virtualization
<b>Security enforcement</b>	Policy	Audit
<b>Endpoint devices</b>	Annual physical inventory	Automatically managed
<b>Security technology</b>	Point products	Integrated
<b>Security operations</b>	Cost Center	Value Driver

Source: IBM Client Insights

It only takes minutes from attack to comprise but months to discover and recover. **Early detection and rapid response** are the best defense

Compromises take days or more to discover in 96% of cases...

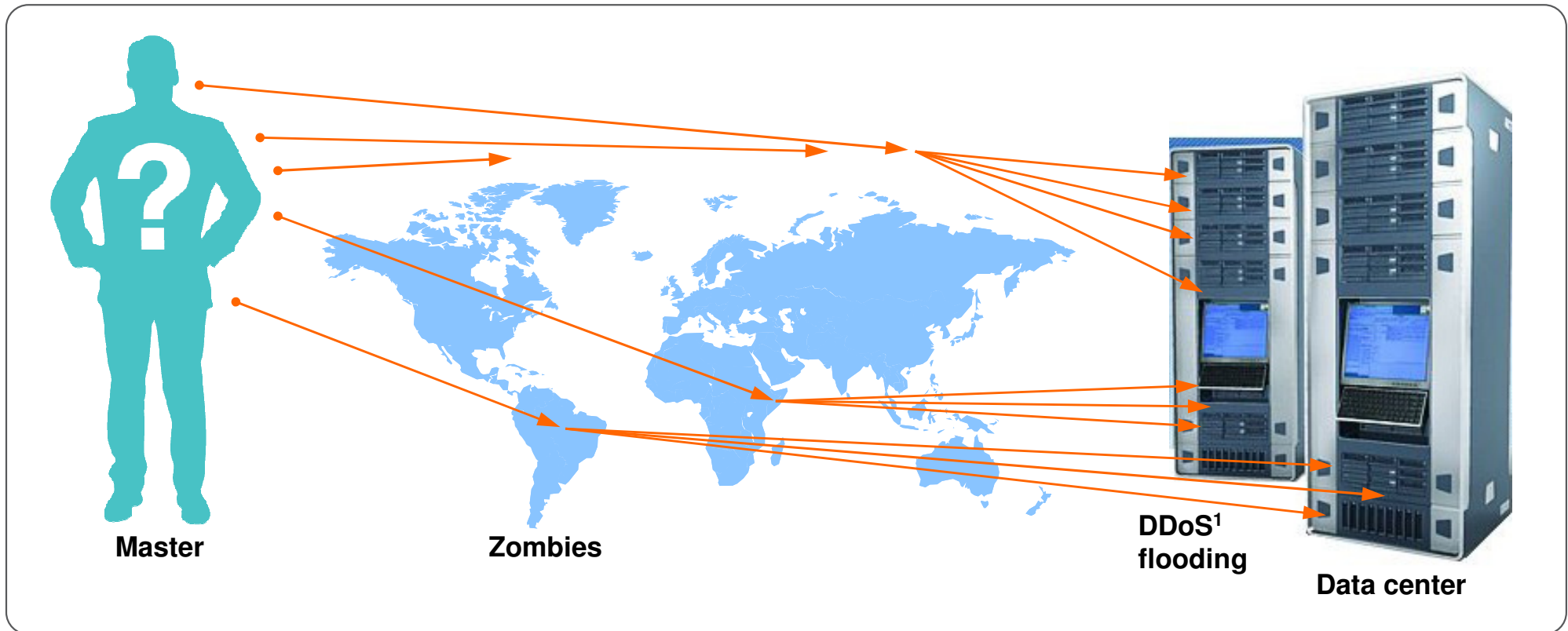
...and weeks or more to contain in over 91% of cases



TIME SPAN OF EVENTS BY PERCENT OF BREACHES

# An example of a denial-of-service attack (DDoS).

- Hacktivist or other adversary launches concurrent attacks from multiple worldwide locations
- Attacks intended to saturate network connections and disable web presence
- Results in lost business opportunities and brand impact



<sup>1</sup>Distributed denial of service (DDoS)

# Techniques used by attackers are bypassing traditional defenses

## Advanced

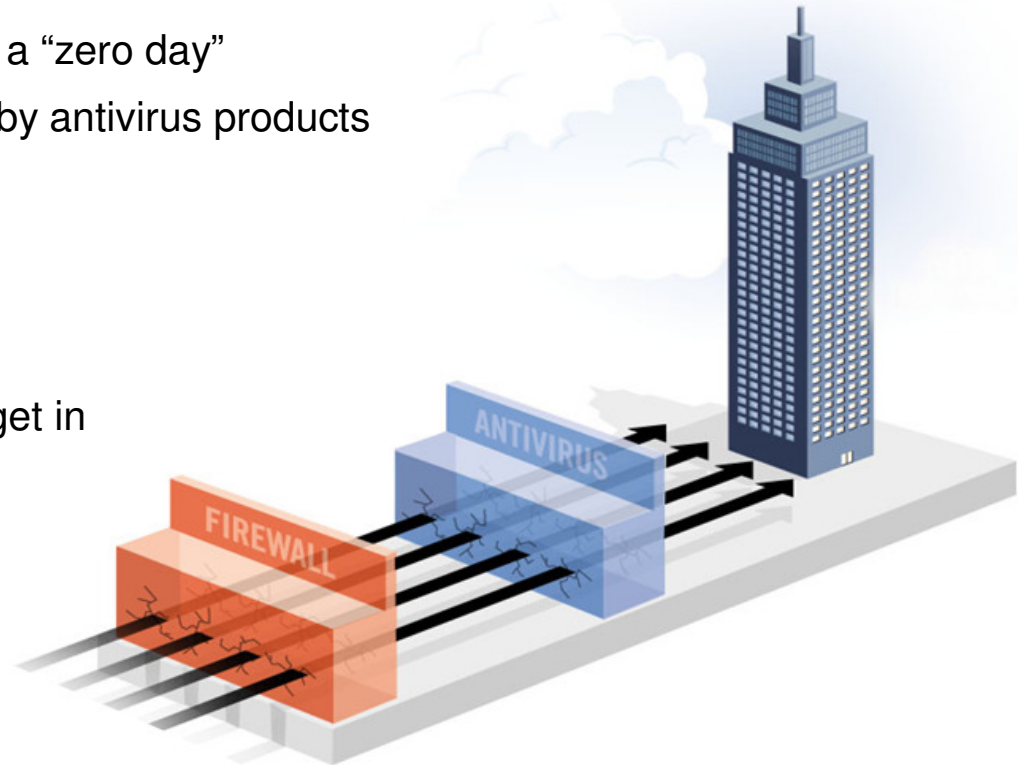
- Using exploits for unreported vulnerabilities, aka a “zero day”
- Advanced, custom malware that is not detected by antivirus products
- Coordinated attacks using a variety of vectors

## Persistent

- Attacks lasting for months or years
- Attackers are dedicated to the target – they will get in
- Resistant to remediation attempts

## Threat

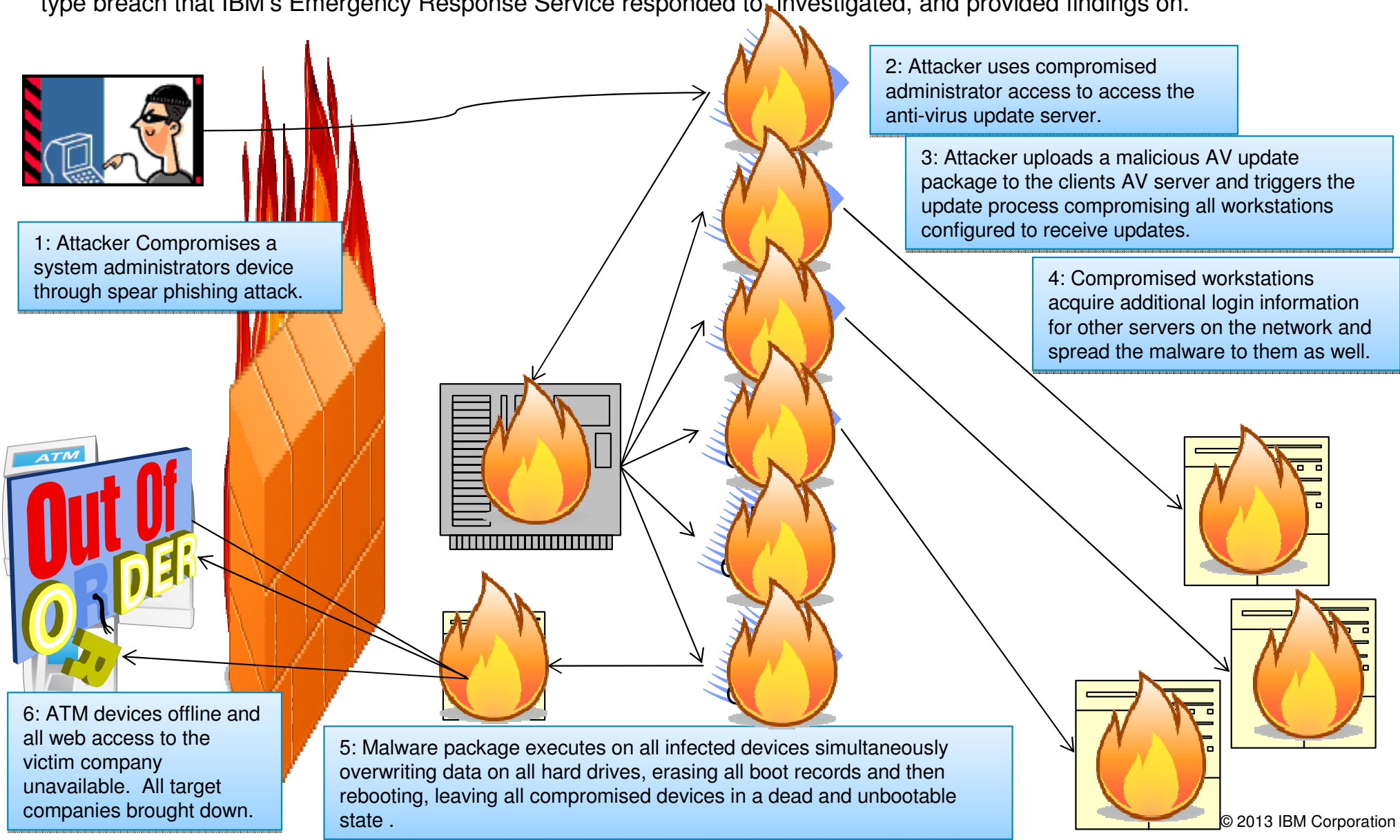
- Targeted at specific individuals and groups within an organization, aimed at compromising confidential information
- Not random attacks – they are actually “out to get you”



These methods have eroded the effectiveness of traditional defenses including firewalls, intrusion prevention systems and antivirus - *leaving holes in the network*

# Detailed Example of an Advanced Persistent Threat

In the below illustration is an example of a recent event that has been categorized as an Advanced Persistent Threat or APT type breach that IBM's Emergency Response Service responded to, investigated, and provided findings on.





## It's not just the private sector that is concerned.....

- U.S. Intelligence chiefs put cyber attacks as **number one threat** to U.S.
- NSA chief: Hackers causing “**the greatest transfer of wealth in history**”
- Iran suspected of coordinated **DDoS attacks** against **U.S. banks**
- **Destructive attacks**: South Korea, Saudi Aramco





# Did You Know?

## Top reasons attacks are possible:

- End user didn't think before clicking
- Weak Password/default password
- Insecure configuration
- Use of legacy/un-patched hardware or software
- Lack of basic network security protection of segmentation

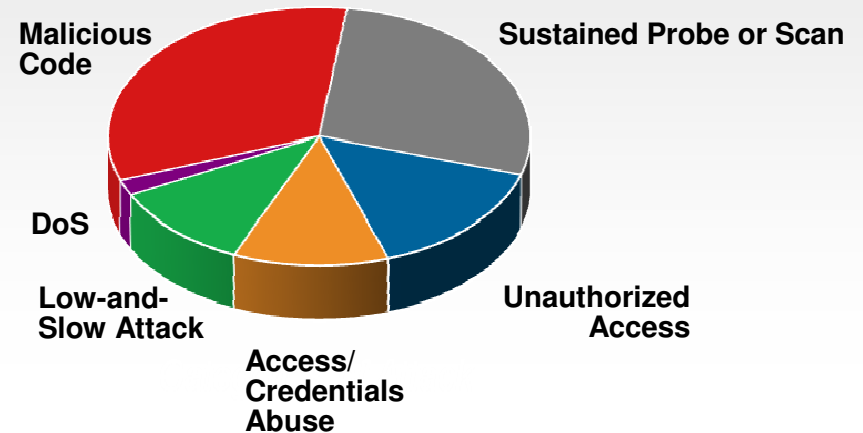
## Magnitude of attacks:

2,641,350 security events the average company faces per week  
62 Security Incidents the average company experiences per week  
6 Security incidents the mature company faces per week

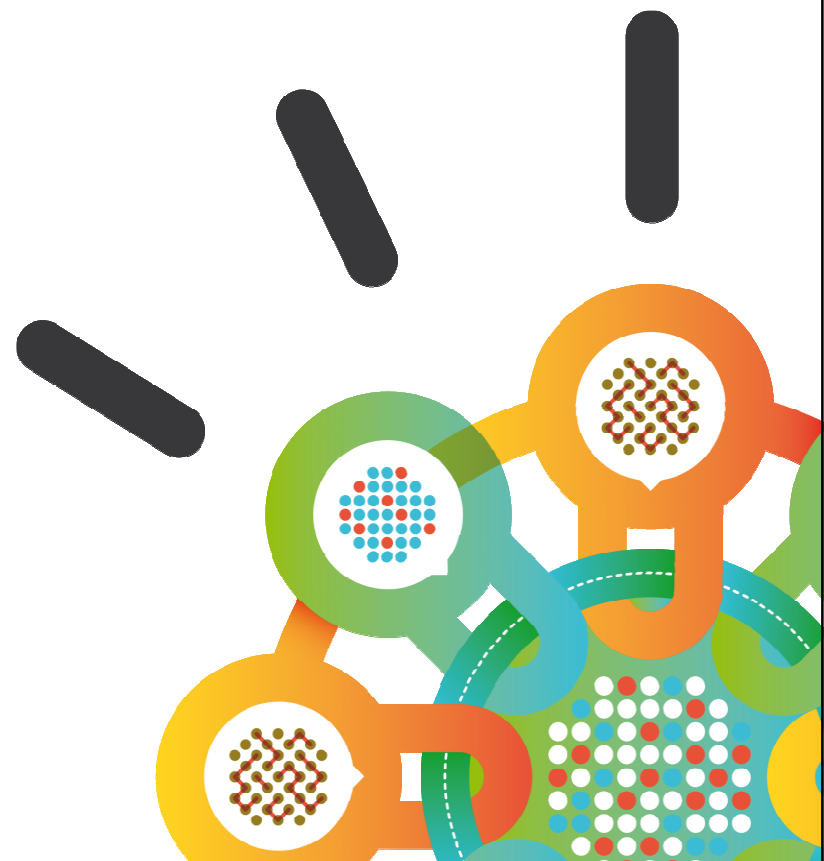
## The top 7 attacked industries:

Health & Social Services	Manufacturing
Transportation	Real Estate
Hospitality	Mining, Oil & Gas
Finance & Insurance	

## What IBM Sees: *Categories of Attack*

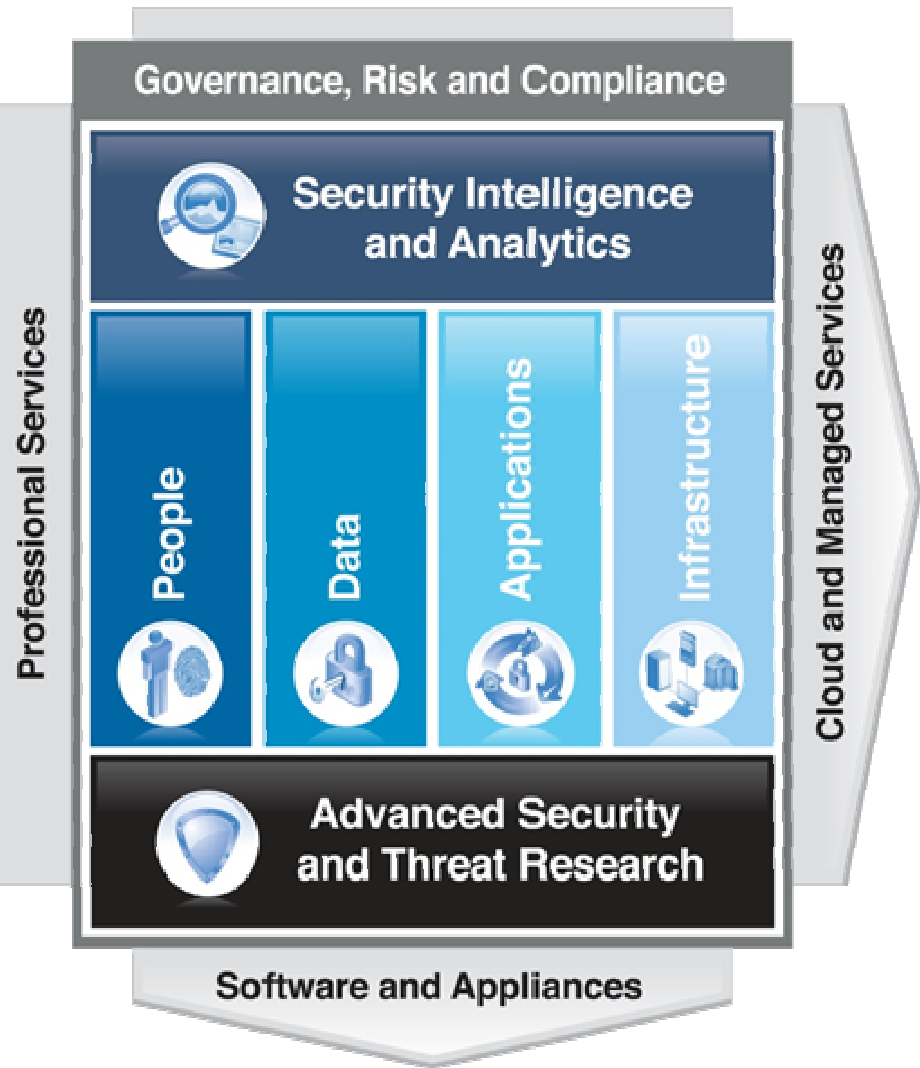


# How do we solve this?



# IBM's security framework...

## Intelligence Integration Expertise



### Security Intelligence and Analytics

Optimize security management with additional context, automation and integration across domains



### People

Mitigate the risks associated with user provisioning and access to corporate resources



### Data

Understand, deploy, and properly test controls for access to and usage of sensitive data



### Applications

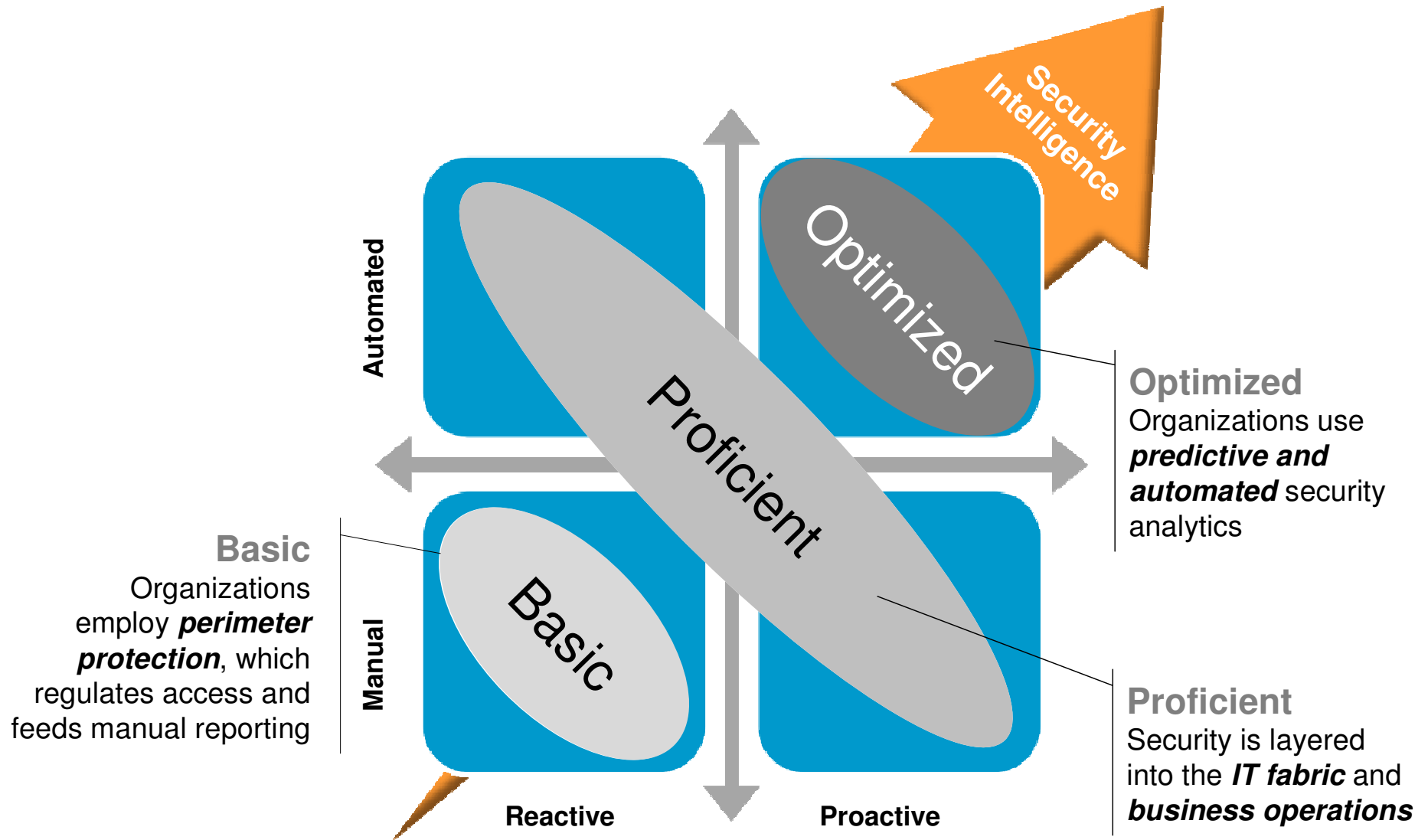
Keep applications secure, protected from malicious or fraudulent use, and hardened against failure



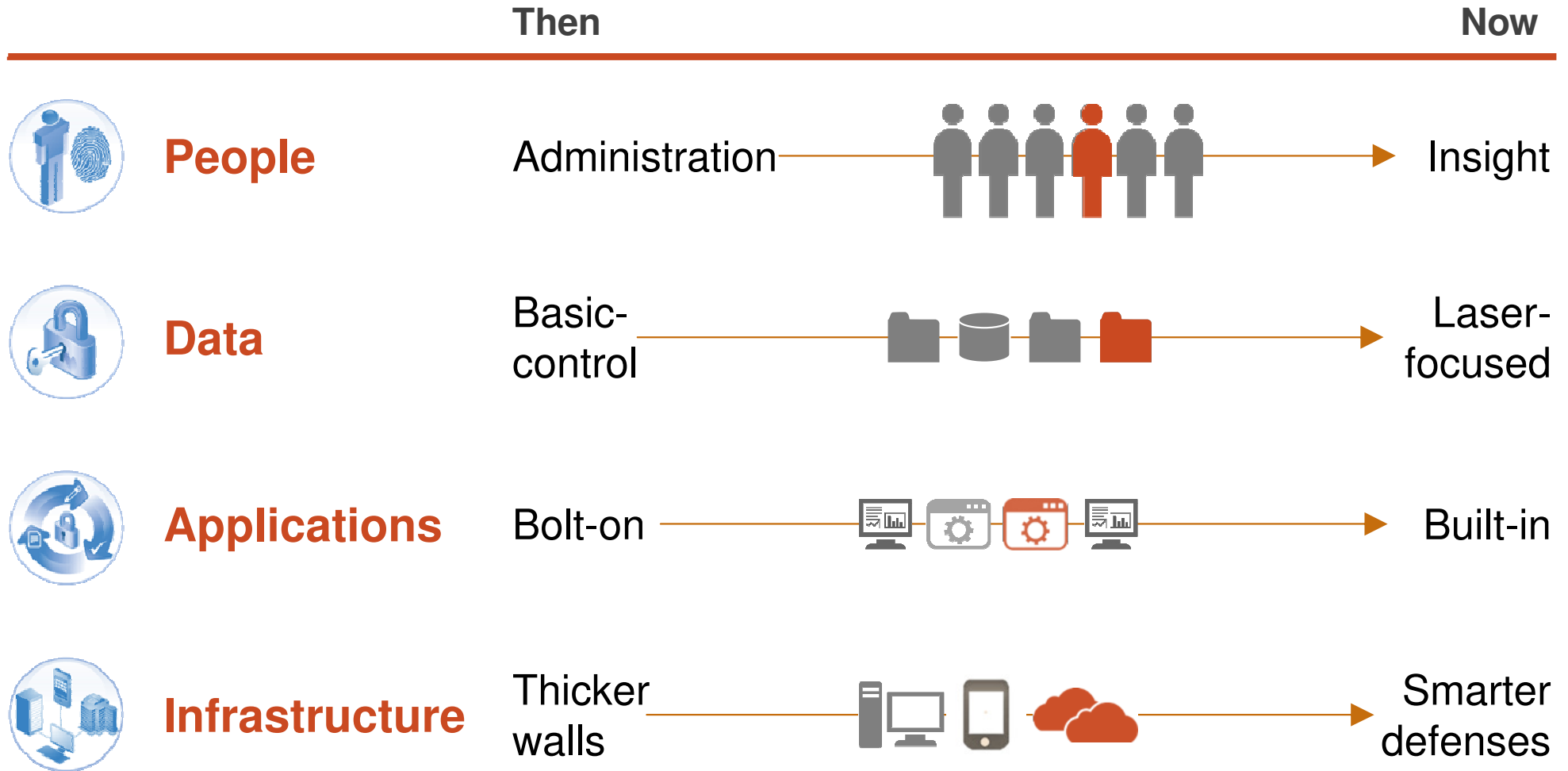
### Infrastructure

Help protect and maintain compliance of networks, servers, storage, endpoints and mobile devices

# IBM's point of view on Security



# Thinking differently about security



**Collect and Analyze Everything**



## Advanced Research

### Domain

dogpile.com  
kewww.com.cn  
**ynnsuue.com**

### IP Address

**117.0.178.252**  
83.14.12.218  
94.23.71.55

### File Checksum

c69d172078b439545dfff28f3d3aacc1  
**51e65e6c798b03452ef7ae3d03343d8f**  
**6bb6b9ce713a00d3773cfcecef515e02**

## Monitor Everything

### Then: Reaction

- Read about the latest threats from blogs and news
- Match against known signatures and bad actors

### Now: Situational Awareness

- Consume real-time intelligence about the latest threats
- Correlate alerts against external behavior and reputation
- Proactively block bad domains, IP address and malware





# Security Intelligence



## Then: **Collection**

- Log collection
- Signature-based detection

## Now: **Intelligence**

- Real-time monitoring
- Context-aware anomaly detection
- Automated correlation and analytics

## Customer Challenges



### Detecting threats

- Arm yourself with comprehensive security intelligence



### Consolidating data silos

- Collect, correlate and report on data in one integrated solution



### Detecting insider fraud

- Next-generation SIEM with identity correlation



### Better predicting risks to your business

- Full life cycle of compliance and risk management for network and security infrastructures



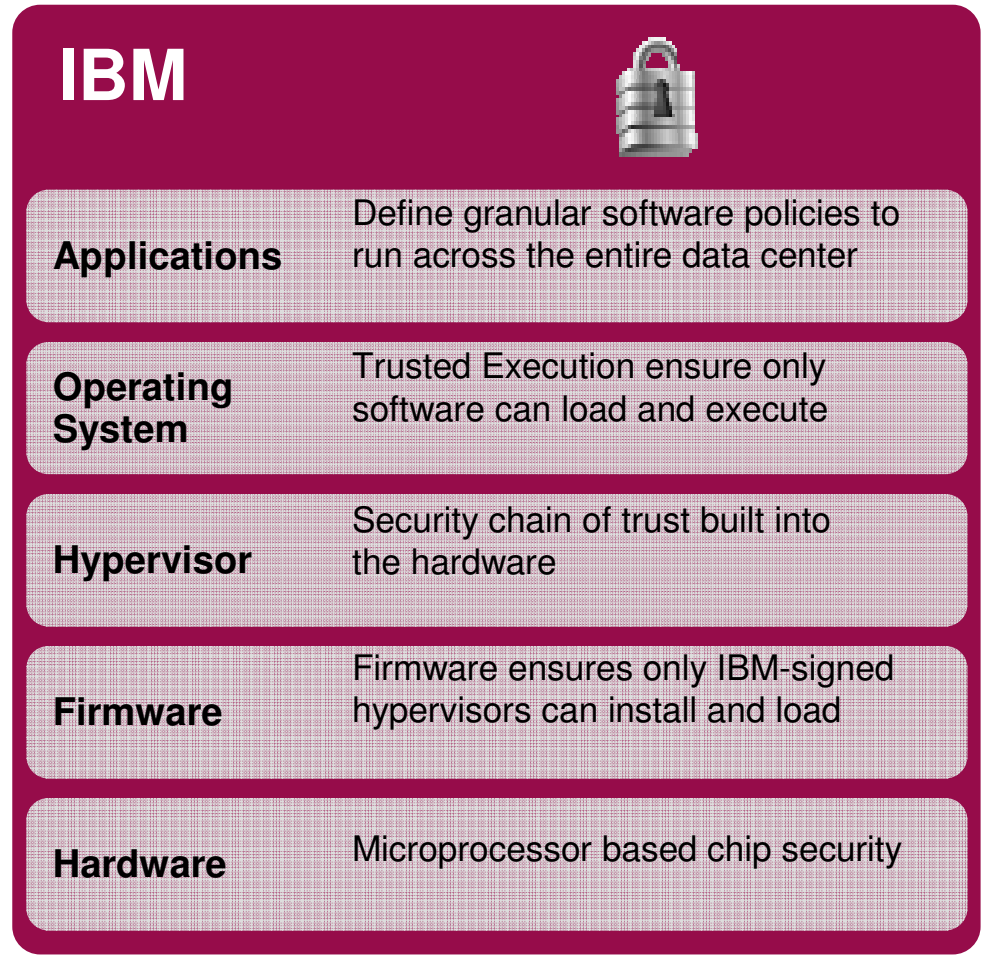
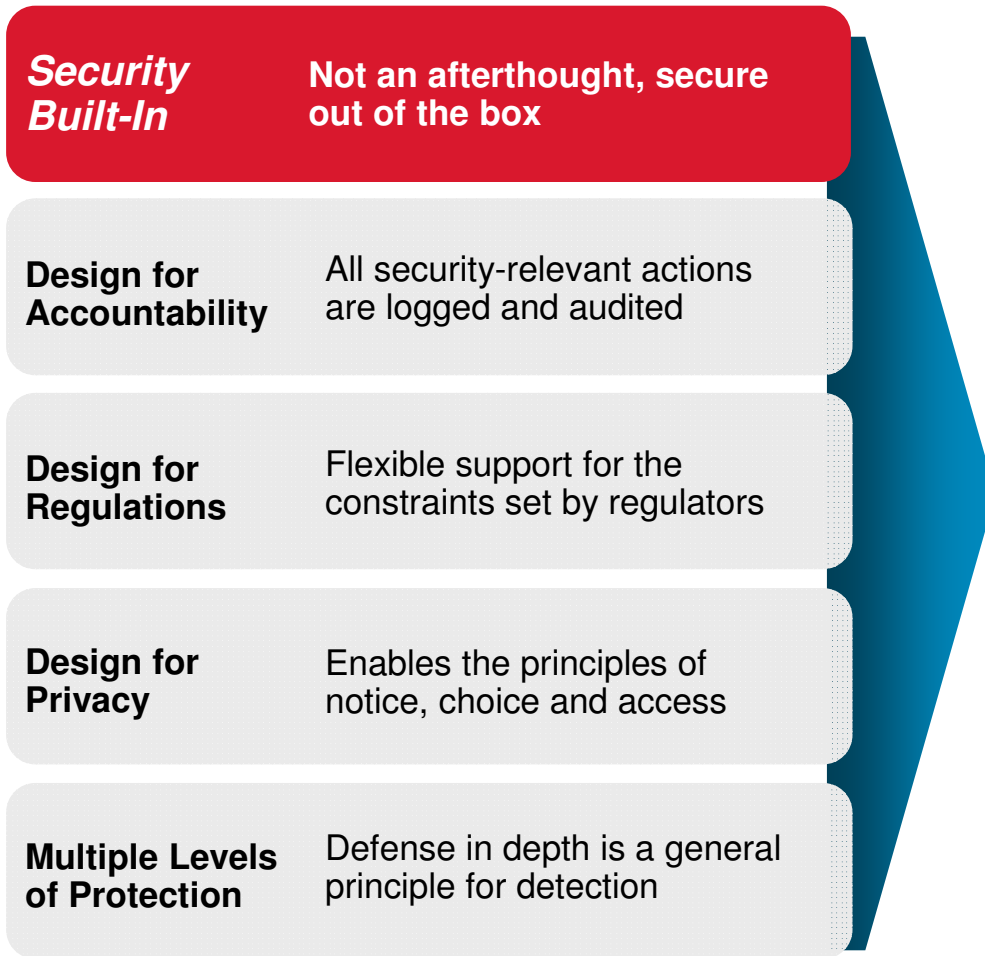
### Addressing regulation mandates

- Automated data collection and configuration audits

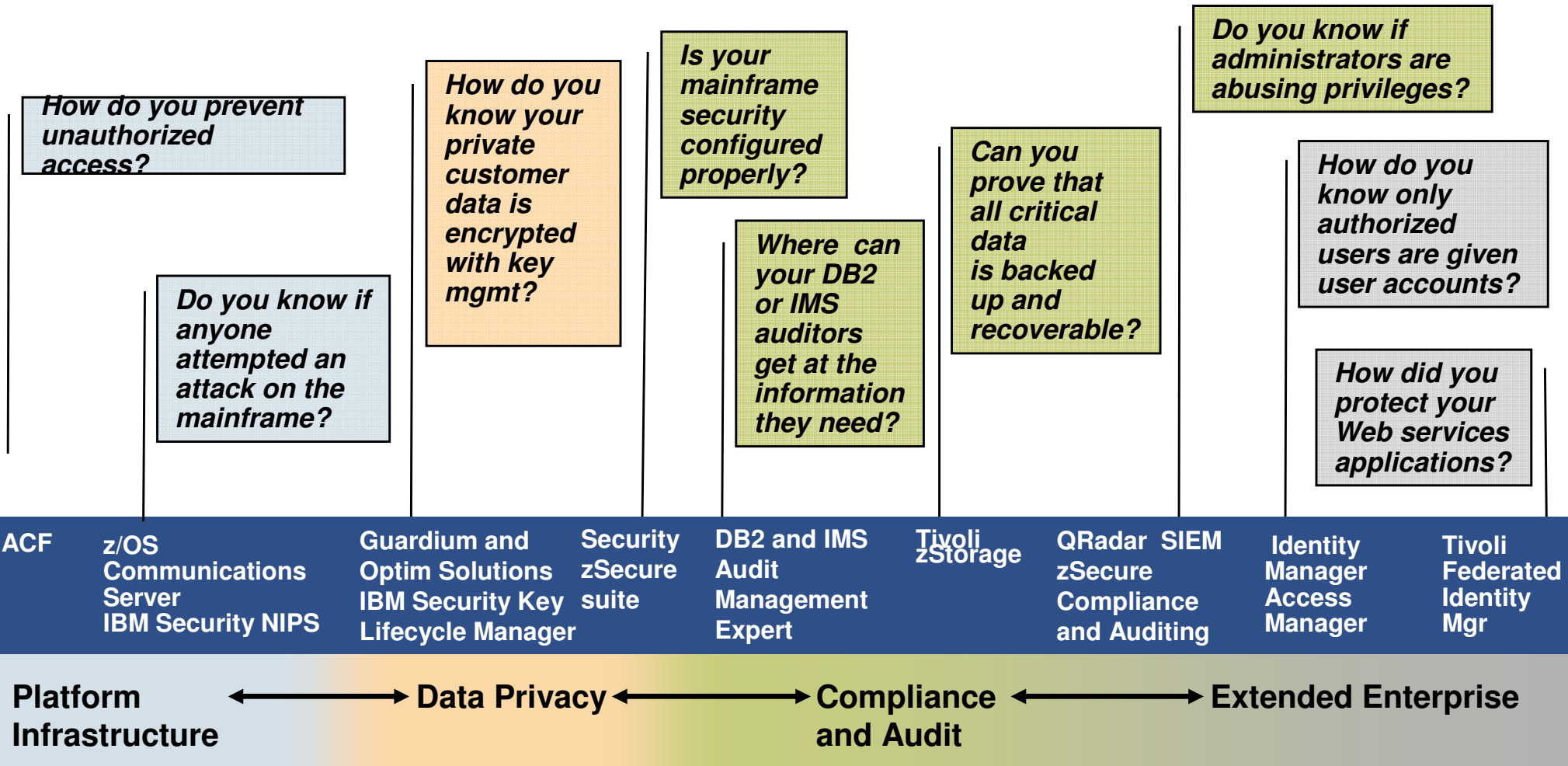
# IBM designs security into systems for comprehensive protection and Security Ready IT infrastructure

*A comprehensive security approach in our systems design...*

*...leads to comprehensive protection for all layers of the stack*

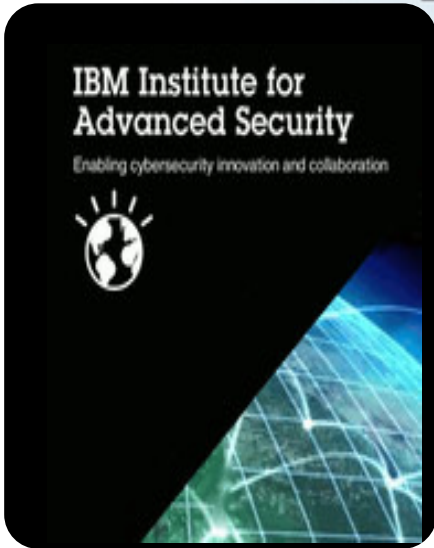


# End-to-End Security Coverage with IBM Systems... like **System z**



\*It is the customer's responsibility to identify, interpret and comply with any laws or regulatory requirements that affect its business. IBM does not represent that its products or services will ensure that the customer is in compliance with the law.

# IBM Expertise: *Unmatched global coverage and security awareness*



- Security Operations Centers
- Security Research Centers
- Security Solution Development Centers
- Institute for Advanced Security Branches

Coverage	Depth
20,000+ devices under contract	17B analyzed web pages & images
3,700+ managed clients worldwide	40M spam & phishing attacks
13B+ events managed per day	80K documented vulnerabilities
133 monitored countries (MSS)	Billions of intrusion attempts daily
1,000+ security related patents	Millions of unique malware samples