

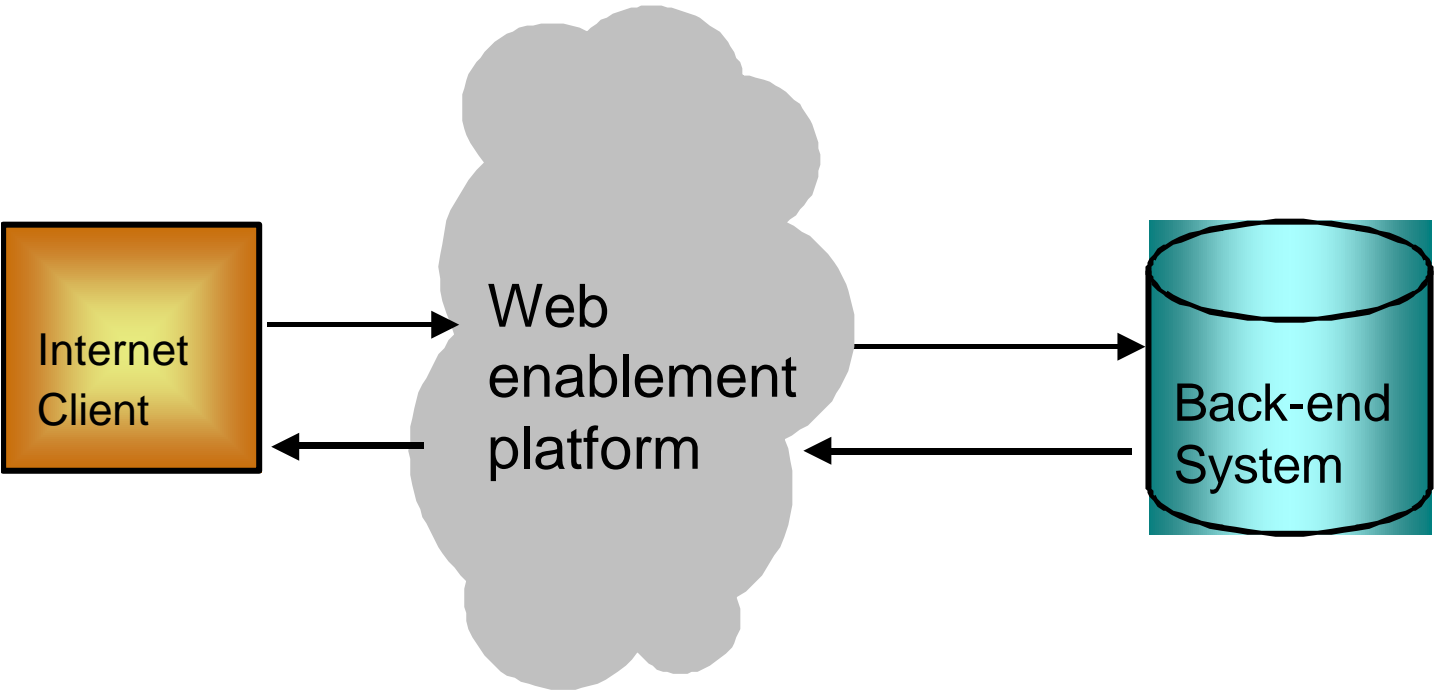
Web Enabling with IBM WebSphere and Java

Beverley Ramsden
07976-840124
beverley_ramsden@triangle-group.com

Agenda

- What does web enabling mean?
- Where does WebSphere fit in?
- Getting started on web enabling
- Case study: Kawasaki Motors
- Summary

What does web enablement mean?



What does web enablement mean?

States of e-business adoption

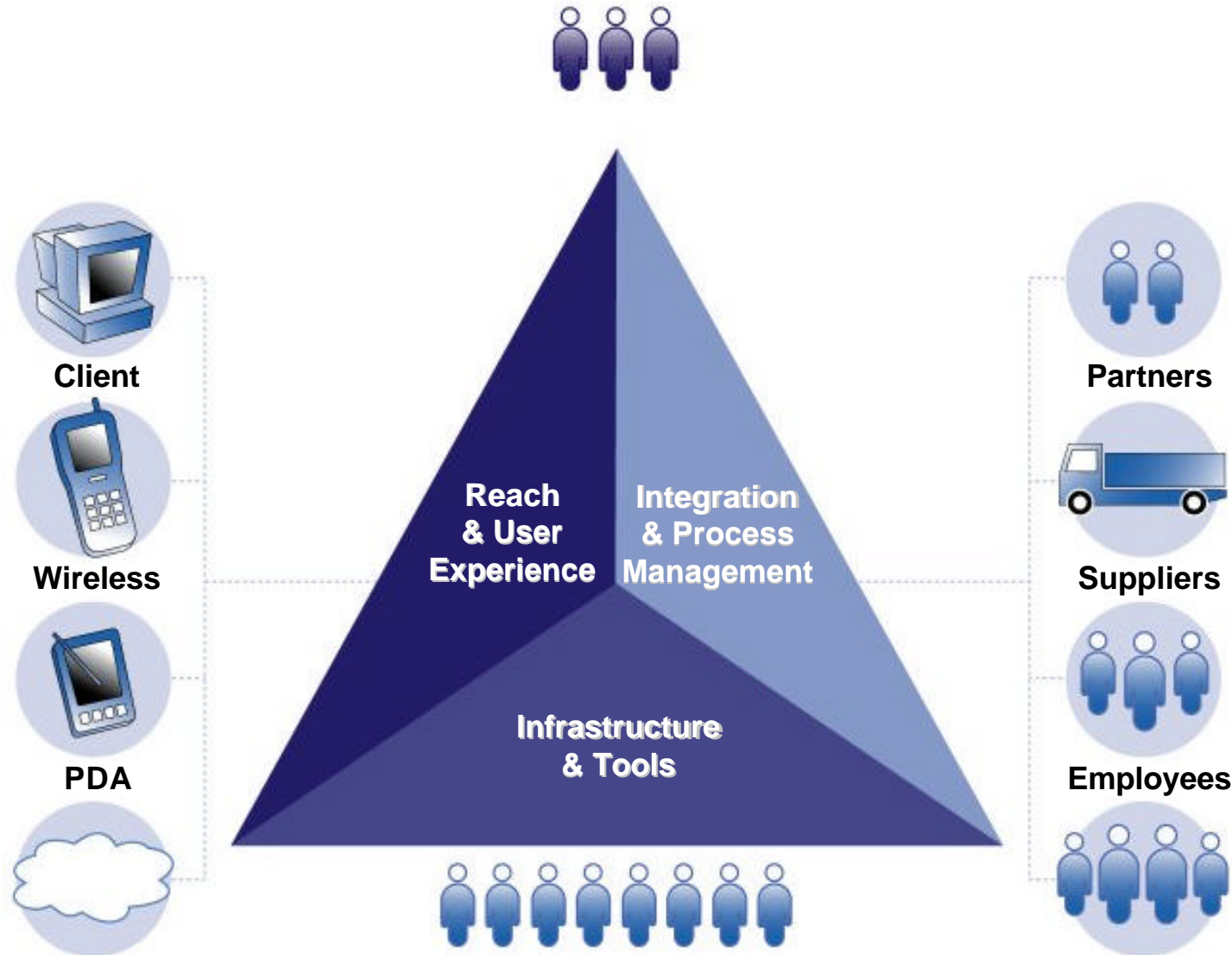


a long term trend toward the creation of more automated and integrated business processes which are transforming our world.

*Source : The McKenna Group,
IBM Market Research*



Where does WebSphere fit in?



Where does WebSphere fit in?



WebSphere is a brand covering many different products aimed at realising web enablement across multiple platforms.

An Entire Suite of Products



Commerce

- Serious sell-side solutions to manage real relationships and complex business processes

Process Integration

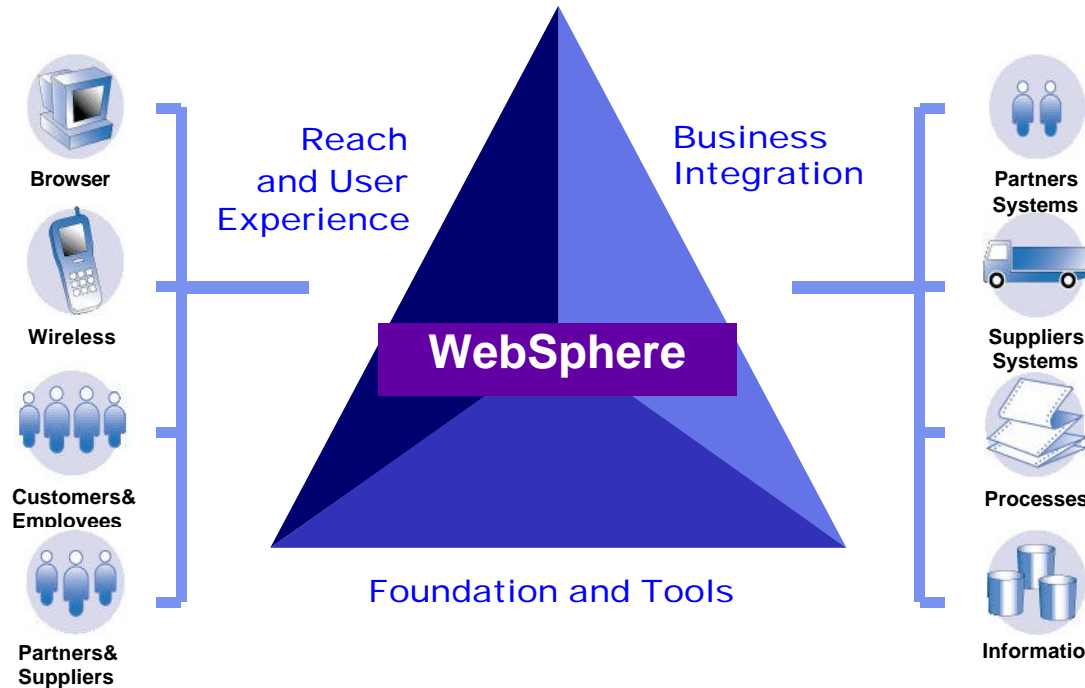
- Model and Automate Business processes across disparate systems and organizations

Pervasive

- Wireless and voice solutions to extend e-business reach across all customer, employee, & partner touch points

Portal

- Scalable solutions to personalize websites targeted at specific audiences to increase relevance and relationship



Information Connectivity

- Enable customers to flexibly connect and integrate their assets within the enterprise and with trading partners

AD Tools

- e-business professional development tools based on a common workbench technology

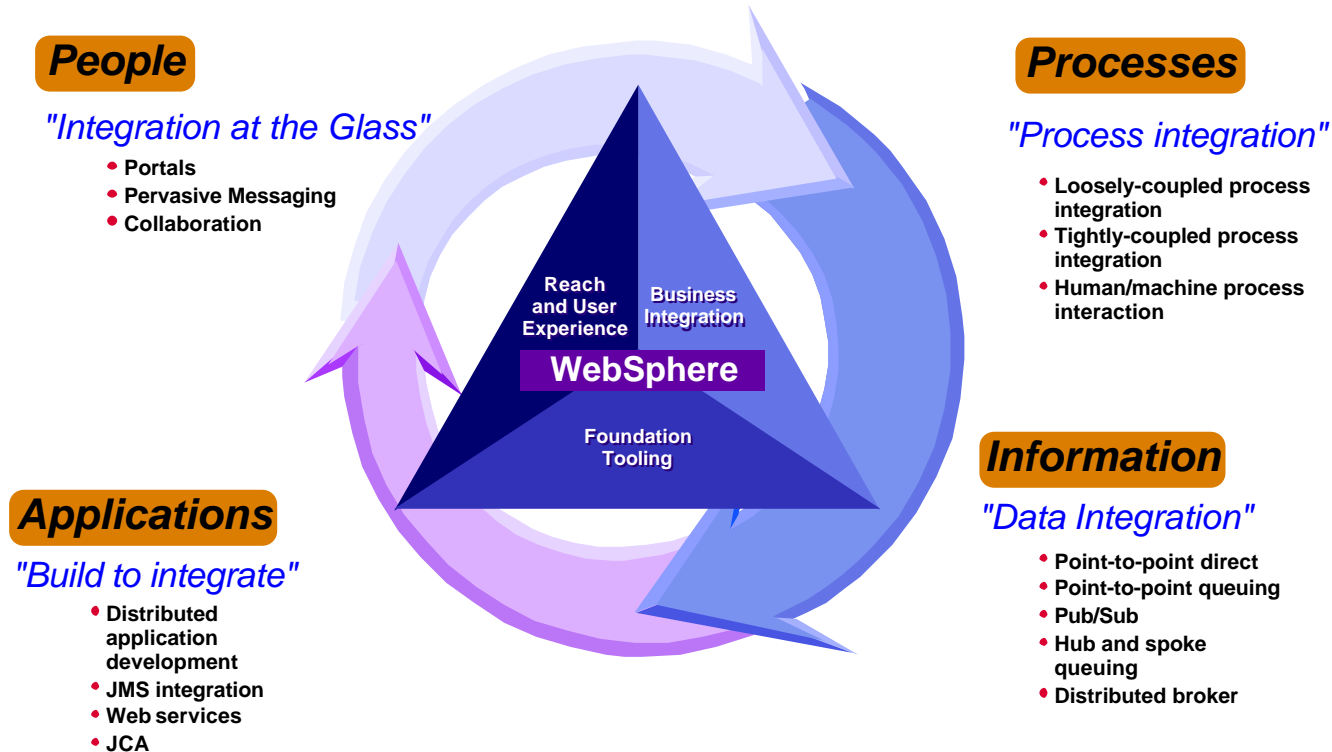
Application Servers

- High performance and extremely scalable platforms to deploy dynamic e-business applications

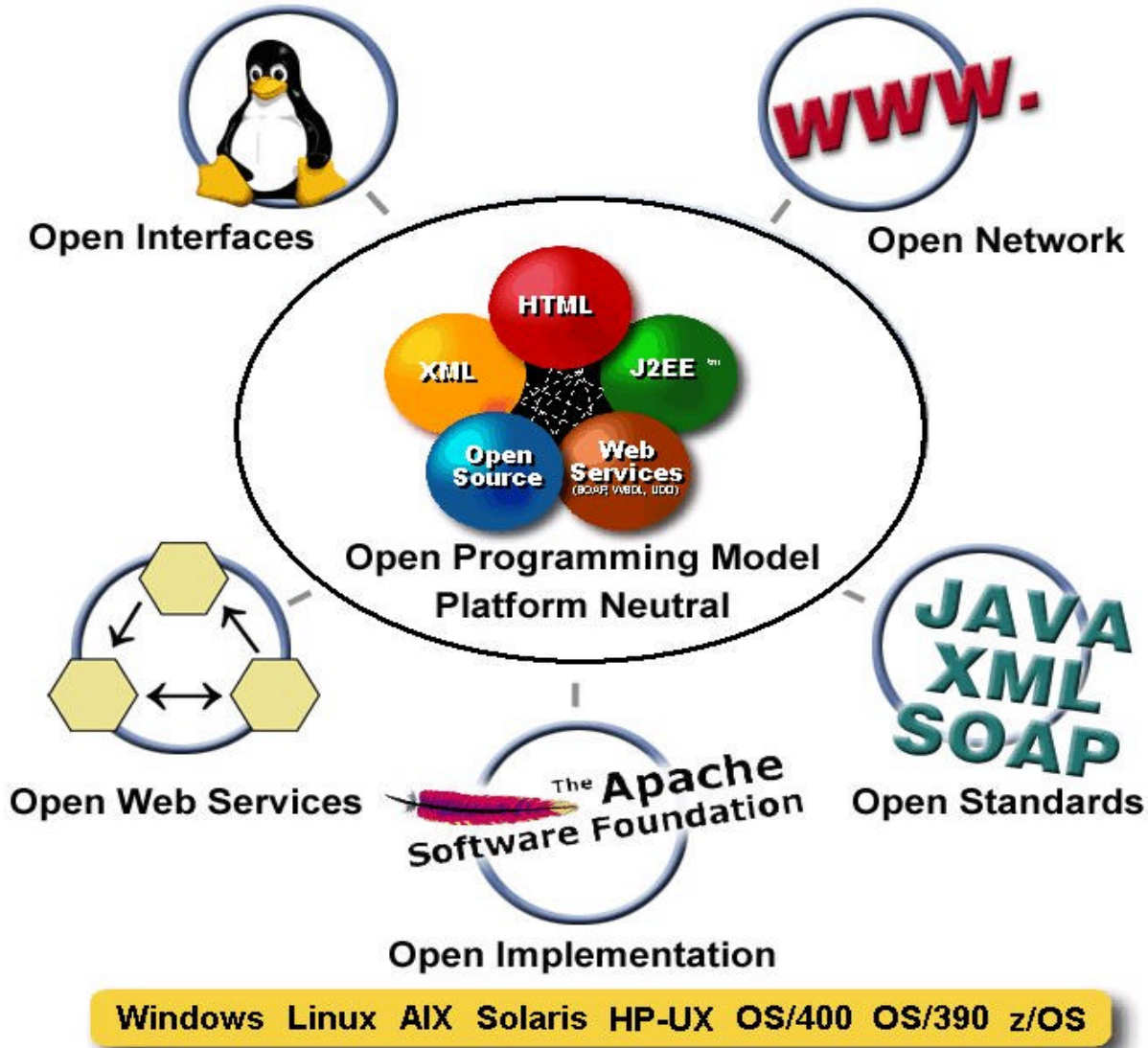
Host Integration

- Application & data access to Legacy Systems

The Underlying Theme is Integration



Based on Open Standards



Start small, grow fast...

- The application server is the start point, but it's only the beginning...
 - Connectivity
 - Personalisation
 - Portal
 - Pervasive
 - Commerce
 - Analysis
 - Scalability
- Make sure you choose the right starting point to set off and stay on the right track!

Case Study: Kawasaki Motors



Kawasaki
Let the good times roll.

Ninja® ZX-12R



Ninja

Situation

- 2000+ dealer network around Europe
- Every country with its own back-end and dealer management systems
- Some not integrated to Kawasaki's line of business applications

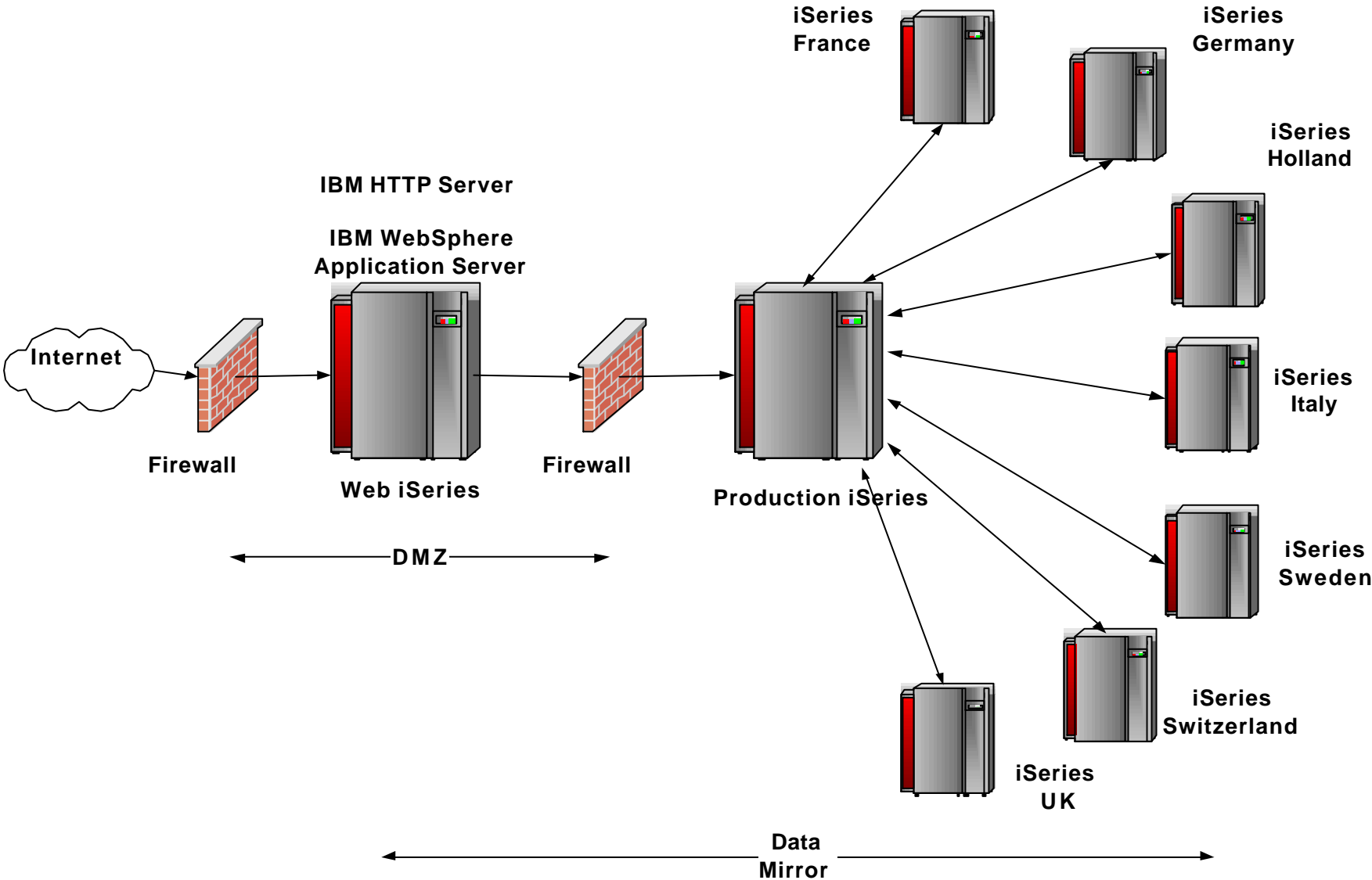
Requirement

- Integrated dealer management system, enabling:
 - extranet access via a browser interface
 - newsflashes and email
 - parts inventory check and ordering online
 - integration to country lob application
 - multiple languages
 - ability to grow
 - ability to develop further, e.g. warranties, technical information

Solution

- Java application as extranet solution for transactional elements
- Supported by Lotus Domino for the collaborative aspects, e.g. e-mail, documents, newsflashes
- Served by WebSphere on iSeries
- Integrated to country line of business applications by Data Mirror
- Joint customer and Triangle team, sharing the workload, skills and knowledge

Solution Architecture



Software Toolset

- WebSphere Application Server Base
(single server)
- WebSphere Studio for Application Developers
- Data Mirror

Result

- Wide acceptance from the countries and the dealer users
- Function rich application for whole of Europe, leveraging existing applications and data
- Flexible application base for future functionality
- Strong platform for scalability, resilience and security

Summary

- Web enablement is about accessing back-end functionality through new generation clients...
- ...whilst adding additional new functionality at the front
- You need a proven, scaleable platform (HW and SW) to do this, that allows you to start small and grow fast
- Java skills are key
- The application server is important, but it needs to enable you to develop up the states of e-business adoption curve
- Start small, grow fast