Cheap, quick, effective communication

Sametime

Secure collaboration over the Internet

QuickPlace
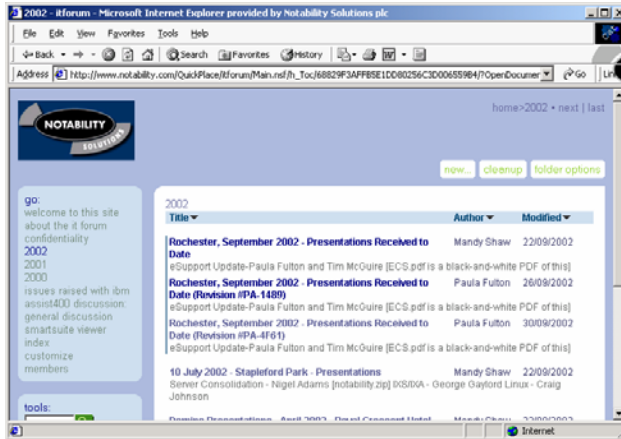
'lets IBM, Notability and the customer share project information in an easily accessible and secure way'

NOTABILITY SOLUTIONS

Business intelligence from Domino data

Lotus Enterprise Integrator

MaxManager and Personnel applications

LEI

DB2 UDB
on iSeries

Point-and-click administration

Slice-and-dice analysis
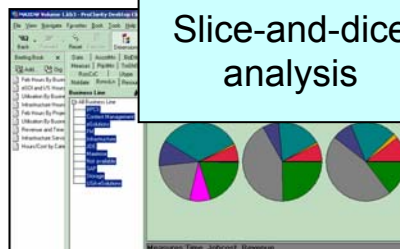
Management reporting

Billing Year	2002
Billing Month	09
Employee Type	Permanent

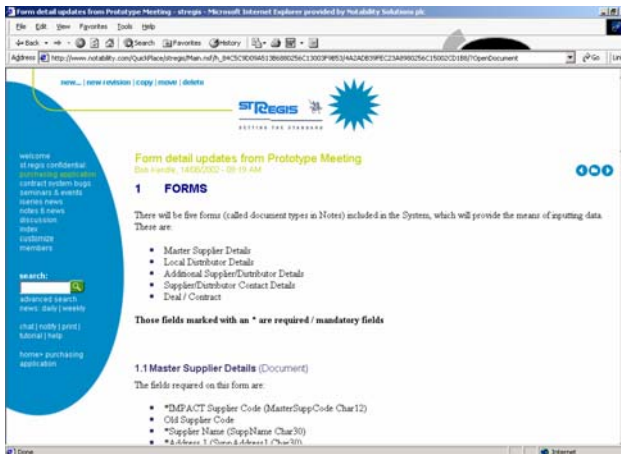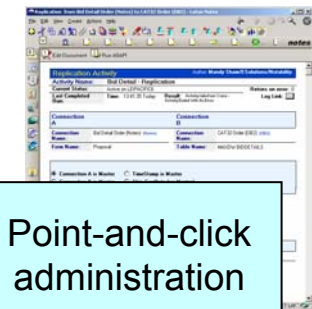| Number of Days	Type	Administration	Customer Agreed Free of Charge	Customer Chargeable	Customer Fixed Price	Customer Presales	Customer Support Contracts	Customer Support (Notability)	Departmental Infrastructure Support	Downtime	Education and R&D	Holidays (paid)		
Cost Centre	**Consultant**													
BPCS Services	Consultant 1							1.00			17.53	1.00		**19.53**
	Consultant 2	3.20		11.77				0.33				0.13		**15.43**
	Consultant 3	1.80		8.67	6.33			0.27	3.00					**20.07**
	Consultant 4		2.40	9.60					10.00			1.00		**23.00**
	Consultant 5	1.67		3.60	4.13				2.00			2.27	1.00	**14.67**
	Consultant 6	1.67		4.13	0.87		0.40		2.00		6.00			**15.07**

Infrastructure

.domino
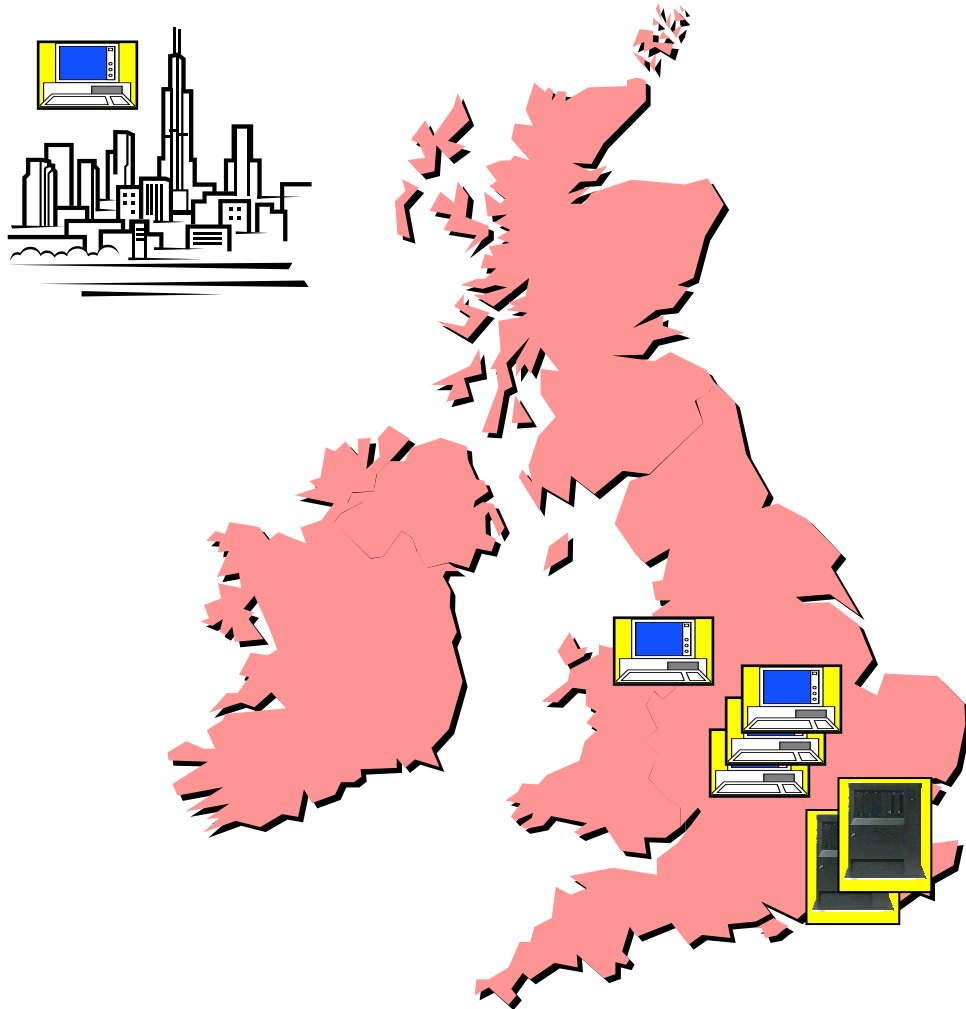
- ⦿ iSeries in Head Office for flexibility, resilience, reliability, scalability, manageability and DB2 integration
- ⦿ Distributed xSeries servers in branch offices
- ⦿ Vast majority of employees use local replicas

What do we do for our customers?
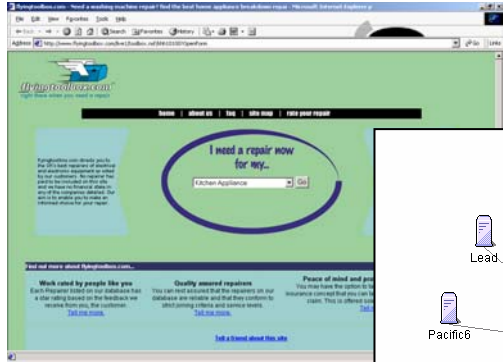
.domino

Domino.Doc
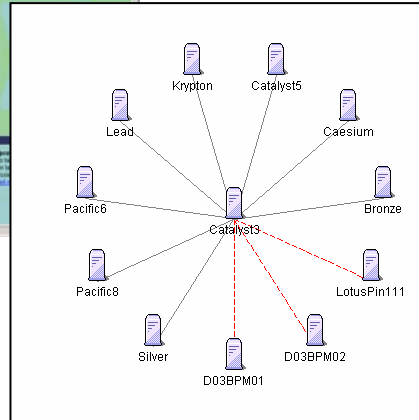
- ◉ Custom development
- ◉ Web solutions
- ◉ Integrated solutions
- ◉ Rollouts
- ◉ Training
- ◉ Migration
  - ◉ Exchange
  - ◉ Groupwise
  - ◉ OfficeVision/400
  - ◉ NT to iSeries
- ◉ Consolidation
- ◉ Document management
- ◉ Fax solutions
- ◉ Problem solving

Production AS/400 (MZ)

DRDA remote database connection running over SNA-only link

Domino for AS/400 as Intranet/Extranet Web server (DMZ)

NOTABILITY SOLUTIONS