

IBM eServer iSeries

The next generation iSeries...
...simplicity in an on demand world

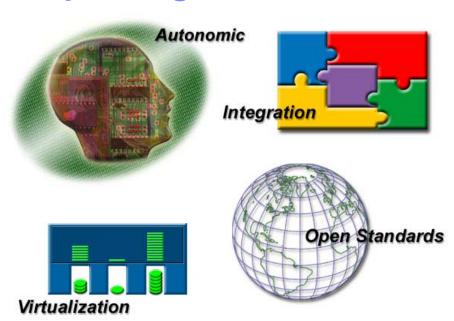
Ian Jarman iSeries Product Manager IBM



The next generation iSeries... ... simplicity in an on demand world

- e-business adoption
 - Access
 - Enterprise integration
 - On demand
- on demand businesses
 - Responsive in real-time
 - Require variable cost structures
 - Focused on core competencies
 - Resilient to challenges

on demand **Operating Environment**



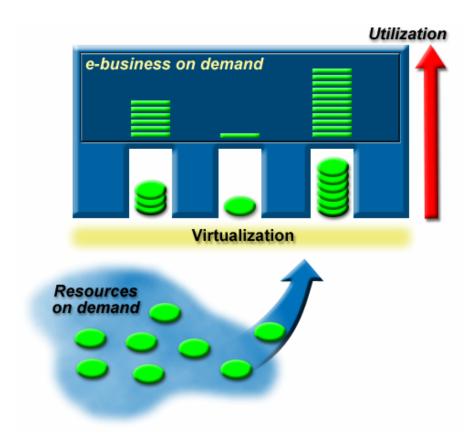


Integration





Virtualization



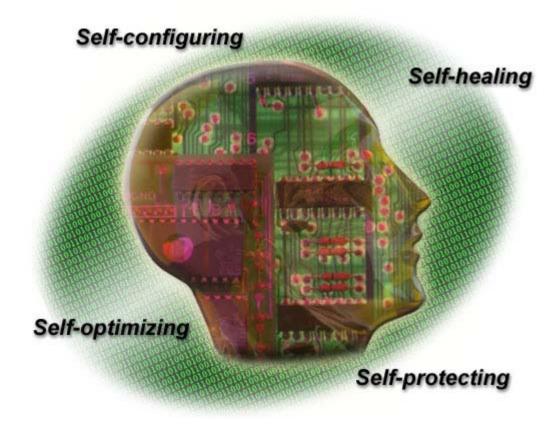


Open Standards





Autonomic Computing





The Customer Challenge: Solving the Cost³ Equation

1) Cost of Acquisition ...

Upfront server, operating system and middleware price

2) Cost of Ongoing Operations ...

Ongoing cost of skills to deploy and manage solutions

3) Cost of Technology Transition ...

Long term application & platform investment costs



Server Consolidation = Managing Operating Costs



"My job is to deliver babies and not manage server farms.

We overcame this challenge by consolidating

everything on iSeries."

Professor Hwan-wook Chung (M.D, PhD) CIO, Samsung Cheil Medical Center, South Korea



Cost³ and iSeries 2003 Announcements

1) Cost of Acquisition ...

Delivering new servers

Eliminating interactive features

Reducing software costs

- Announcement January 20, 2003,
- General Availability February 21, 2003

2) Cost of Ongoing Operations ...

Providing ultimate flexibility: On / Off CUoD

Extending IBM middleware integration

Regaining control of server farms

3) Cost of Technology Transition ...

eServer on demand management environment



The Customer Challenge: Solving the Cost³ Equation

1) Cost of Acquisition ...

Upfront server, operating system and middleware price

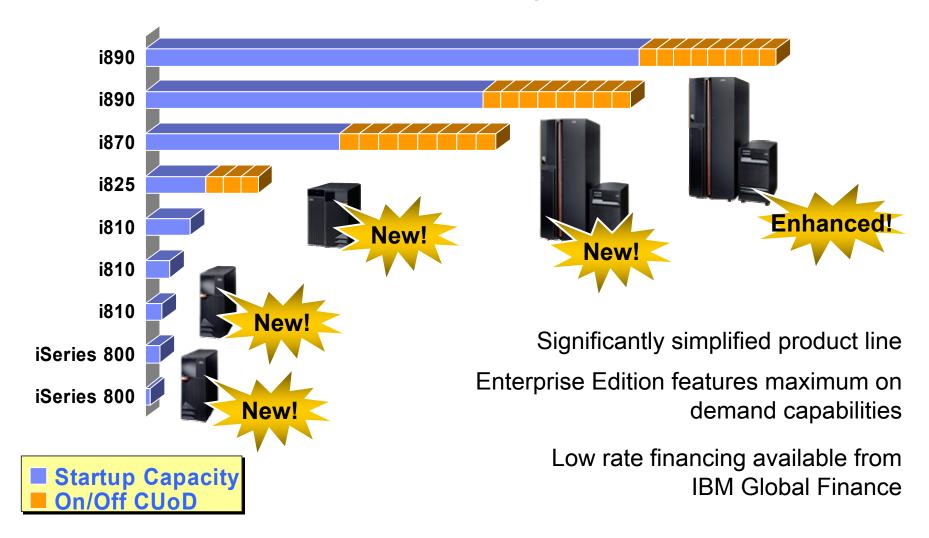


... New Servers,

New Packaging



IBM eServer iSeries - New, Simplified Product Line





On demand – The Right Level for Your Business¹

Enterprise

Includes maximum on demand capabilities

Standard

Aggressively priced for e-business workloads

Multiple operating environments
Web modernization (WebFacing)

On / Off CUoD

Dynamic LPAR
OS/400 and DB2 licenses

Multiple operating environments
Web modernization (WebFacing)

On / Off CUoD

Dynamic LPAR

OS/400 and DB2 licenses

License for popular e-business & datacenter management software

Maximum interactive 5250 CPW

Processor activation for Linux Integrated xSeries Server

Education and Services to accelerate deployment of WebSphere, Linux and Windows



Note: 1 Edition contents vary by model. Example shown here is for i870 or i890



Enterprise Edition Software Value (i825, i870, i890)

IBM e-business software

Choice of WebSphere Application Server

Lotus Sametime

QuickPlace

DB2 Query Mgr and SQL Toolkit

DB2 SMP

DataPropagator for iSeries

DB2 Extenders -- XML and Text

IBM Datacenter Management Tools

Performance Tools

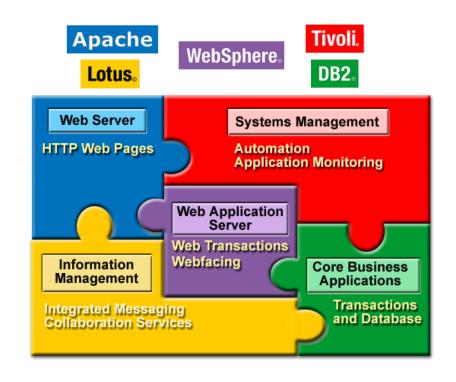
HA Cluster Resources

Media and Storage Extensions

Backup Recovery and Media Services

Tivoli Monitoring -- PAC for Web

Tivoli Storage Manager Extended Edition



Notes: Licensing includes one server license for software charged by software tiers, or one license for each startup processor for software charged by processor.



On / Off Capacity Upgrade on Demand



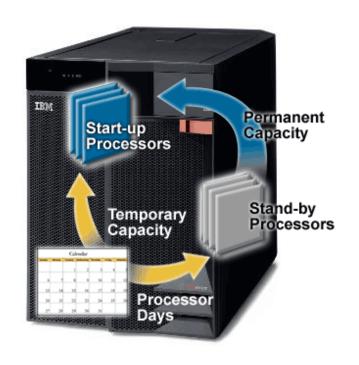


- Adjust to unpredictable demand without interrupting operations or applications
- Affordable processor activation price simplifies upgrade procurement
- Activate a processor for Linux without paying for OS/400
- Permanent Capacity
 Planned growth, Pay when purchased
- On / Off Temporary Capacity
 Business peaks, Pay after activation
 14 bonus processor days



On / Off Capacity Upgrade on Demand

"The new iSeries servers provide outstanding flexibility and price performance for J.D. Edwards customers. The On/Off Capacity Upgrade on Demand feature allows us to continue to deliver solutions that respond to customers' rapidly changing business environments."



Les Wyatt, Senior Vice President and Chief Marketing Officer, J.D. Edwards





High Performance Direct Attach Storage Options

Achieve up to 3X throughput improvements with enhanced PCI-X I/O options

Improve performance with IBM's 3 disk optimized RAID-5

New 35GB and 70GB 15K RPM disk drives

New PCI-X I/O towers with rack mount options



		100	-M
			N. P.
	1		

New PCI-X Ultra RAID Disk Controllers	Write-Cache (Max)	Min / Max drives per RAID set
High performance - 2757	757 MB	3 / 18
Low cost alternative for SME servers - 2782	40 MB	3 / 12



Software Maintenance

- Provide users timely access to proven solutions
- Improve IT productivity and deployment effectiveness
- Single, cost effective offering combining software upgrade entitlement and remote technical support
 - Access current and future releases
 - Voice and electronic support
 - Defect and routine use assistance
- One year contract sold with new iSeries servers or new sales

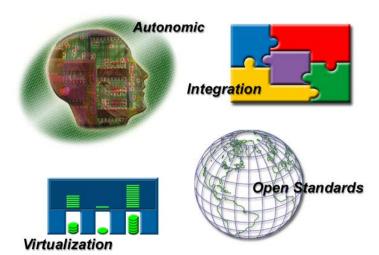




The Customer Challenge: Solving the Cost³ Equation

2) Cost of Ongoing Operations ...

Ongoing cost of skills to deploy and manage solutions



... iSeries' on demand operating environment



WebSphere - Express for iSeries



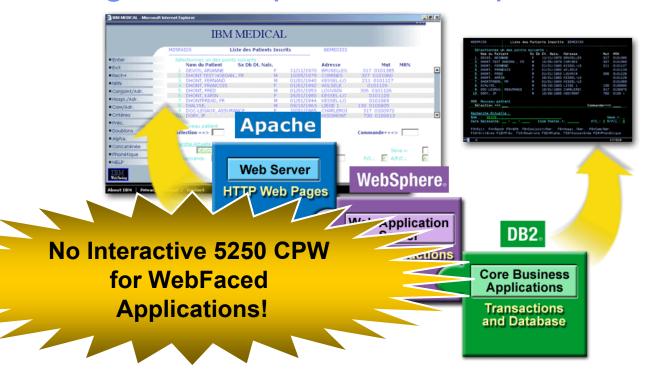
"I just installed WebSphere –
Express for iSeries. It was
incredibly easy. The install wizard
built a WebSphere server which
came up fully integrated with the
Apache-based HTTP Server on the
first try! This thing is an
administrator's dream come true."

Includes Telephone
Directory &
wizards exclusive
to iSeries!

Bob Cancilla Republic Indemnity Company of America



WebFacing & WebSphere Development Studio Client



"We were absolutely blown away by how easy and quick it was to create Web interfaces for our 5250 applications. IBM has a winner!"

Dave Bauer - Architect, Xperia Solutions



Lotus Domino 6, iNotes, Sametime & Quickplace



"Apria currently has about 2500 Sametime users on our iSeries. We're extremely pleased with the increased productivity our employees get by using Sametime."

Lotus_o

Management

Information

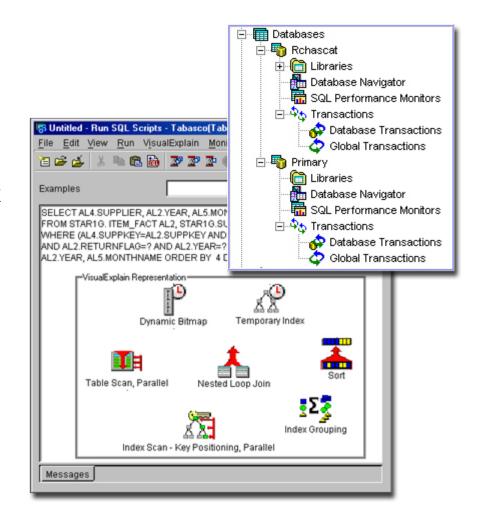
Integrated Messaging Collaboration Services Empower employees with dynamic workplaces

George Suda – VP, iformation Systems Apria Healthcare.



DB2® UDB for iSeries

- Reduce DBA costs with extensive automation and integration of database
- Improve DBA productivity with selfoptimizing queries, autonomic index advisor
- Exploit processor scalability with DB2 SMP parallelism
- Enable B2B data interchange through DB2 XML Extenders
- At the forefront of SQL and XML database open standards compliance





IBM Tivoli® Storage Manager Enterprise Edition



- Delivers integrated data protection for client backup and archive
- Centralized management, comprehensive policy based automation
- Complements Backup Recovery and Media Services for iSeries



iSeries Access for Web



- Simple, browser-based access to iSeries and Web applications
- Easy to configure, deploy and customize with central administration
- No complex browser JVM setup and 'no-touch' client footprint



Server Consolidation with Linux and Windows





Hosted Utility Services and ASPs

IGS Virtual Server Services

IBM can rapidly provision and dynamically adjust a virtual server to meet the requirements of an on demand business

Application Service Providers
 Over 200 ASPs on iSeries, hosting over 2000 customers

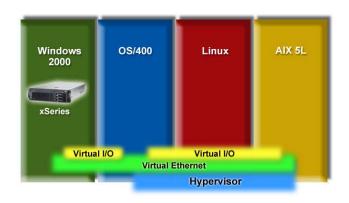




The Customer Challenge: Solving the Cost³ Equation

3) Cost of Technology Transition ...

Long term application & platform investment costs



... Convergence Strategy



eServer On Demand Management Environment



^{*}Statement of Direction: IBM plans to support AIX in a logical partition in the future.

This presentation contains information about IBM's plans and directions. Such plans are subject to change without notice.



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...simplicity in an on demand world



IBM eServer iSeries

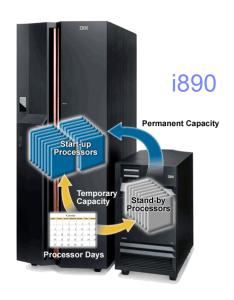
Appendix

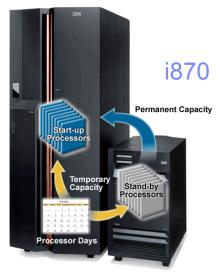




i890 and i870

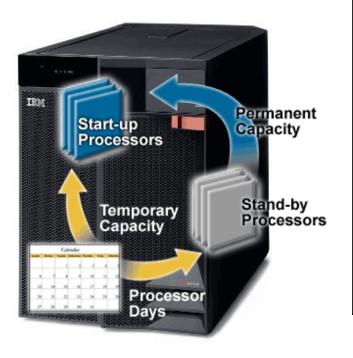
	i870 8/16 way	i890 16/24 way	i890 24/32 way
CPW max	20000	29300	37400
On / Off CUoD	Temporary and Permanent		
WebSphere	Included with Enterprise Edition Choice of WebSphere - Express or WAS V5.0		
Windows	1.6 Ghz Integrated xSeries Server with Enterprise Edition		
IXS / IXA Max	Up to 48 IXS / 6	0 IXA	
Linux LPAR	Up to 31 partitions, 10 per processor		
OS/400 LPAR	Up to 32 partitions, 10 per processor		
Processors	1.3 GHz POWER4 with L2/L3 cache		
Disk max	144 TB		
Memory max	128GB	192GB	256GB
OS/400 - Software Tier	V5R2 P40	V5R2 P50	V5R2 P50







i825



	i825 3/6 way
CPW	Up to 3,500 – 6,600
On / Off CUoD	Temporary & Permanent
WebSphere	Included with Enterprise Edition Choice of WebSphere - Express or WAS V5.0
Windows Integration IXS / IXA Max	Up to 36 IXS – 18 IXA
Linux LPAR	31 (10 per processor)
OS/400 LPAR	32 (10 per processor)
Processors	3-6 way POWER4 1.3 GHz
Disk max	Up to 58 TB (18 I/O Towers)
Memory max	Up to 48 GB
OS/400 - Software Tier	V5R2 P30



i810



	i810 #2466 1way	i810 #2467 1 way	i810 #2469 2 way	
CPW	1020	1470	2700	
CUoD	Not applicable			
WebSphere -Express	Included with Enterprise Edition			
Windows Integration	Up to a maximum of 13 IXS / 7 IXA			
Linux LPAR	Up to 19 partitions, 10 per processor			
OS/400 LPAR	Up to 8 partitions, 4 per processor			
Disk max	Up to 14 TB, 198 disk drives			
Memory max	Up to 16 GB			
OS/400 – Software Tier	V5R2 P10	V5R2 P10	V5R2 P20	



iSeries 800

	iSeries 800 Value Edition	iSeries 800 Standard Edition	iSeries 800 Advanced Edition	
Total CPW / 5250 CPW	300 / 25	300 / 35	950 / 50	
WebSphere	Optional	Includes WebSphere – Express		
Windows Integration	Up to a maximum of 4 IXS / 3 IXA			
Linux LPAR	Up to 9 partitions per processor			
OS/400 LPAR	Up to 4 partitions per processor			
Disk max	Up to 4 TB, 63 disk drives			
Memory max	Up to 6 GB			
OS/400 – Software Tier	V5R2 P05	V5R2 P05 V5R2 P10		





iSeries Editions and Software Tiers

i890	Standard	Enterprise
24-32 way	P50	P50
16-24 way	P50	P50
i870	Standard	Enterprise
8-16 way	P40	P40
i825	Standard	Enterprise
3-6 way	P30	P30
i810	Standard	Enterprise
2700	P20	P20
1450	P10	P10
1020	P10	P10

iSeries 800

950/50	P10
300/25	P05



iSeries for Domino™

- Ideal for Domino server consolidation
- Extend Domino with additional Lotus software, WebSphere, Linux applications, and DB2 integration, all on a single server footprint

Lotus software

i810



i825

iSeries for Domino	MCU*
i825 6-way	17,400
i825 4-way	11,600
i810 2-way	7,900
i810 1-way	4,200
i810 1-way	3,100

Note: * Mail and Calendar Users. Pre-GA estimates, for final numbers see performance capabilities reference guide



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AIX 5L	DB2 Extenders	e-business Hosting	Magstar	Redbooks	VisualAge
Application System/400	DB2 OLAP Server	e-business on demand	MQSeries	SecureWay	WebSphere
AS/400	DB2 Universal Database	FlashCopy	Operating System/400	SmoothStart	X-Architecture
AS/400e	DRDA	IBM	OS/400	SQL/400	xSeries
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